

CITY OF OSAGE BEACH
General Fund Sales Tax Report
September 2025

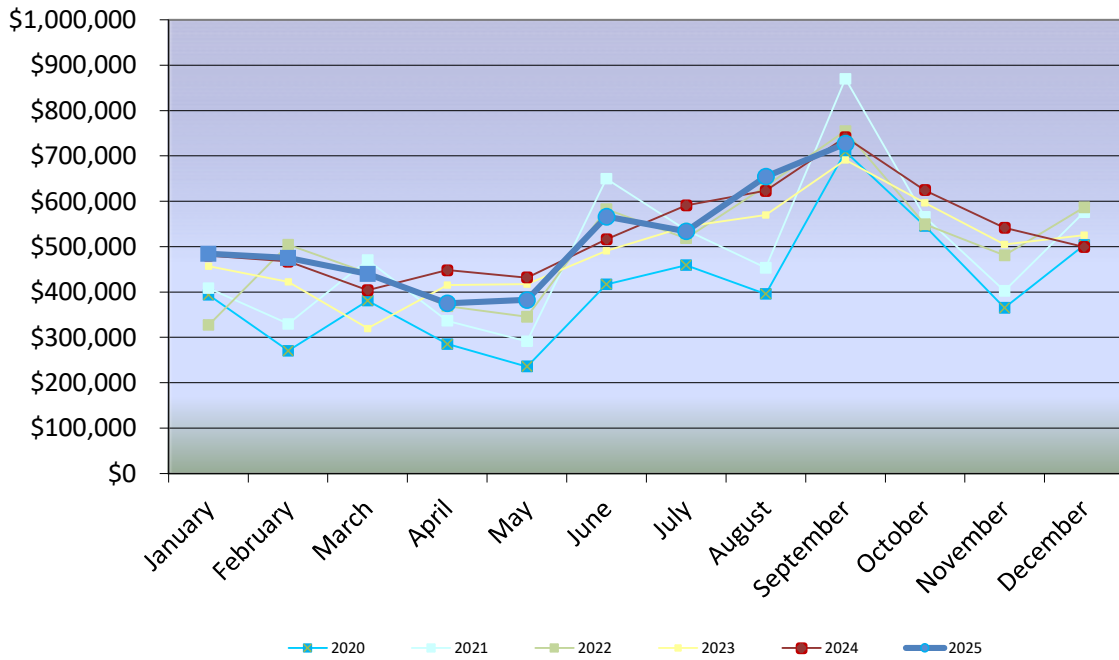
	Actuals						2025 vs. 2024		FY2025 Sales Tax Projections		
	2020	2021	2022	2023	2024	2025	\$ Over/(Under)	Over/(Under)	2025	Over/(Under)	Over/(Under)
January	\$393,895	\$408,385	\$327,490	\$456,731	\$479,989	\$ 484,460	\$4,471	0.9%	\$458,859	\$25,601	5.6%
February	\$270,621	\$329,501	\$504,189	\$422,460	\$467,167	\$ 475,316	\$8,149	1.7%	\$442,748	\$32,568	7.4%
March	\$381,043	\$470,445	\$441,810	\$319,857	\$403,918	\$ 440,215	\$36,296	9.0%	\$447,886	(\$7,671)	-1.7%
April	\$285,071	\$336,746	\$368,928	\$415,613	\$448,034	\$ 375,183	-\$72,852	-16.3%	\$411,763	(\$36,580)	-8.9%
May	\$235,926	\$291,618	\$345,741	\$417,386	\$432,047	\$ 382,818	-\$49,229	-11.4%	\$382,525	\$293	0.1%
June	\$416,778	\$649,583	\$582,330	\$490,607	\$516,238	\$ 566,059	\$49,821	9.7%	\$589,654	(\$23,595)	-4.0%
July	\$459,514	\$536,501	\$518,787	\$544,630	\$591,229	\$ 534,161	-\$57,068	-9.7%	\$588,572	(\$54,411)	-9.2%
August	\$395,920	\$453,401	\$633,452	\$569,897	\$623,173	\$ 654,658	\$31,485	5.1%	\$594,164	\$60,494	10.2%
September	\$709,425	\$869,927	\$755,243	\$690,928	\$741,048	\$ 727,279	-\$13,768	-1.9%	\$836,356	(\$109,077)	-13.0%
October	\$545,476	\$565,803	\$549,478	\$596,859	\$624,540		-\$624,540	-100.0%	\$639,974	(\$639,974)	-100.0%
November	\$365,415	\$402,915	\$481,073	\$504,893	\$541,683		-\$541,683	-100.0%	\$509,816	(\$509,816)	-100.0%
December	\$503,993	\$576,242	\$586,779	\$525,596	\$499,087		-\$499,087	-100.0%	\$597,684	(\$597,684)	-100.0%
Total	\$4,963,077	\$5,891,068	\$6,095,299	\$5,955,458	\$6,368,153	\$ 4,640,148	-\$1,728,005	-27.1%	\$6,500,000	(\$1,859,852)	-28.6%
Budget	\$4,900,000	\$4,900,000	\$5,500,000	\$6,300,000	\$6,250,000	\$6,500,000	Comparison to Prior Year		\$6,500,000	Above/(Below) Budget	
YTD September	\$3,548,193	\$4,346,108	\$4,477,970	\$4,328,110	\$4,702,843	\$ 4,640,148	(\$62,695)	-1.3%	\$4,752,526	(\$112,378)	-2.4%

Note to reader: The actual amounts above represent the general fund local Sales Tax (1.0%) and the Marijuana Sales Tax (3.0%) received by the City from the State of Missouri during the month indicated. Said taxes are received by the City in the second month after purchases are made by consumers. For example, purchases made in January by consumers are reported and to be paid to the State by the businesses in February, and received by the City in March. Some timing issues can arise due to varied payment deadlines by the State and/or actual payment activity by the businesses which can delay payments to the City. Projection amounts are figured by averaging the percentage collected for the month indicated over a five (5) year period.

Devin Lake, CBO

City Administrator
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General Fund Sales Tax Collection FY2020 - FY2025



General Fund Sales Tax Collection Monthly Comparison FY2020 - FY2025 September

