

NOTICE OF MEETING AND BOARD OF ALDERMEN AGENDA



CITY OF OSAGE BEACH BOARD OF ALDERMEN MEETING

1000 City Parkway
Osage Beach, MO 65065
573/302-2000 FAX 573/302-0528
www.osagebeach.org

TENTATIVE AGENDA

REGULAR MEETING

November 1, 2018 – 6:00 P.M.
CITY HALL

***** Note: Make sure your cell phone is turned off or on a silent tone only. Please sign the attendance sheet located at the podium if you desire to address the Board. Agendas and packets are available on the back table and on the City's website at www.osagebeach.org.

CALL TO ORDER
Pledge of Allegiance
Roll Call

MAYOR'S COMMUNICATIONS

CITIZENS' COMMUNICATIONS

- This is a time set aside on the agenda for citizens and visitors to address the Mayor and Board on any topic that is not a public hearing. The Board will not take action on any item not listed on the agenda, but the Mayor and Board welcome and value input and feedback from the public. Speakers will be restricted to three minutes unless otherwise permitted. Minutes may not be donated or transferred from one speaker to another.

APPROVAL OF CONSENT AGENDA

If the Board desires, the consent agenda may be approved by a single motion.

- Minutes of Regular Board Meeting of October 18, 2018 (Page 1)
- Bills List (Page 6)

UNFINISHED BUSINESS.

- A. **Bill 18-52** An Ordinance Authorizing, Establishing and Providing for the Election Procedure to be Followed for the General Municipal Election to be held April 2, 2019 in the City of Osage Beach.
Second Reading. (Page 19)
- B. **Bill 18-53**. An Ordinance of the City of Osage Beach, Missouri, Authorizing the Mayor to Execute Aviation Project Consultant Supplemental Agreement No. 1 Construction Services for Engineering Contract AEOB18-002 for the Lee C. Fine Memorial Airport Taxiway Phase 2 Project with Crawford, Murphy & Tilly, Inc.
Second Reading. (Page 23)
- C. **Bill 18-54**. An Ordinance of the City of Osage Beach, Missouri, Authorizing the Mayor to Execute a Contract with Central Bank of Lake of the Ozarks (Central Bank) for Banking Services.
Second Reading. (Page 48)
- D. **Bill 18-55**. Amending Ordinance No. 17-80 Adopting the 2018 Annual Budget, Transfer of Funds for Necessary Expenses.
Second Reading. (Page 103)

NEW BUSINESS

- A. **Resolution 2018-05** – Supporting TAP Application for Osage Beach Parkway Sidewalks Phase 5. (Page 106)
- B. **Resolution 2018-06** – Supporting TAP Application for Osage Beach Parkway Sidewalks Phase 6. (Page 109)
- C. **Motion** - Approving Staff to Work on Ledges Drive for the Osage Beach Special Road District. (Page 112)
- D. **Motion** - Approving CPSM Professional Services Contract for Public Safety Technical Assistance for a Contract Amount of \$43,650 Plus Travel Expenses Not to Exceed \$4,000. (Page 114)
- E. **Motion** - Approving Lake of the Ozarks Tri-County Lodging Association (TCLA) FY2018 Media Partnership Payment of \$25,000. (Page 123)
- F. **Discussion** – Contractor License/Occupational License; Regulations; Continuation. (Page 185)
- G. **Discussion** – City Clerk Selection to Fill Vacated Position. (Page 187)

COMMUNICATIONS FROM MEMBERS OF THE BOARD OF ALDERMEN

STAFF COMMUNICATIONS

ADJOURN

Representatives of the news media may obtain copies of this notice by contacting the following:

Cynthia Lambert, City Clerk
1000 City Parkway
Osage Beach, MO 65065
573-302-2000 ex 230

If any member of the public requires a specific accommodation as addressed by the Americans with Disabilities Act, please contact the City Clerk's office forty-eight hours in advance of the meeting at the above telephone number.

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MINUTES OF THE REGULAR MEETING OF THE BOARD OF
ALDERMEN
OF THE CITY OF OSAGE BEACH, MISSOURI

October 18, 2018

The Board of Aldermen of the City of Osage Beach, Missouri, met to conduct a Regular Meeting on Thursday, October 18, 2018, at 6:00 p.m. at City Hall. The following were present: Mayor John Olivarri, Alderman Tom Walker, Alderman Richard Ross, Alderman Kevin Rucker, Alderman Greg Massey, and Alderman Phyllis Marose. Absent: Alderman Jeff Bethurem. Cynthia Lambert, City Clerk, was present and performed the duties of that office.

Mayor's Communications.

Alderman Marose announced that Mayor Olivarri would be presenting Tony Cicerelli with the Mayor's Certificate of Appreciation to Mr. Cicerelli and Debbie Arcobasso of Domenicos Restaurant for their continual beautification of the Osage Beach Parkway by maintaining their business store front and decorative landscape.

Mayor Olivarri announced that former Alderman Don Welch had passed away on October 16, 2018. Mayor Olivarri stated that Mr. Welch had not only served the City of Osage Beach but had been a very active community leader who will be missed. There will be a Celebration of Life on Monday October 22nd, from 4-6 p.m. at the Hedges-Scott Funder Home.

Citizens Communications.

Alderman Marose introduced State Representative Rocky Miller who was invited to the Board Meeting to provide additional information on Proposition D. Representative Miller gave an overview of Proposition D stating that he supported this ballot issue and encouraged everyone to Vote on November 6th.

Christopher Rohrer spoke on behalf of his clients, Tim and Cathy Lane regarding a claim they have against the city for stormwater damage which occurred in August 2018.

Consent Agenda.

Alderman Marose moved to approve the Consent Agenda which included the Minutes of the Regular Board Meeting of October 4, 2018 and the Bills List. The motion was seconded by Alderman Ross. The motion was voted on and unanimously passed on a voice vote.

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New Business.

BILL 18-52 – An Ordinance of the City of Osage Beach, Missouri, Authorizing, Establishing, and Providing for the Election Procedures to be Followed for the General Municipal Election to be held April 2, 2019 in the City of Osage Beach, Missouri.

City Clerk Cynthia Lambert stated that this Bill establishes the election dates and procedures for the 2019 Municipal Election. City Attorney Ed Rucker reviewed the procedure for candidate filing on the first day as set out in Section 3b of Bill 18-52.

Mayor Olivarri presented the first reading of Bill No. 18-52 to become Ordinance 18.52 by title only. It was noted that Bill No. 18-52 to become Ordinance 18.52 had been available for public review.

Alderman Ross moved to approve the first reading of Bill No. 18-52 to become Ordinance 18.52 as presented. Alderman Rucker seconded the motion which was voted on and unanimously passed by a voice vote.

BILL 18-53 – An Ordinance of the City of Osage Beach, Missouri, Authorizing the Mayor to Execute Aviation Project Consultant Supplemental Agreement No. 1, Construction Services for Engineering Contract AEOB18-002, for the Lee C. Fine Memorial Airport Taxiway Phase 2 Project with Crawford, Murphy & Tilly, Inc.

Public Works Director Nick Edelman stated that the supplemental agreement is for the construction services phase for Phase 2 of the Lee C. Fine Taxiway Project. General discussion followed regarding the amount of the supplemental agreement cost and reimbursement amount by the state.

Mayor Olivarri presented the first reading of Bill No. 18-53 to become Ordinance 18.53 by title only. It was noted that Bill No. 18-53 to become Ordinance 18.53 had been available for public review.

Alderman Rucker moved to approve the first reading of Bill No. 18-53 to become Ordinance 18.53 as presented. Alderman Massey seconded the motion which was voted on and unanimously passed by a voice vote.

BILL 18-54 – An Ordinance of the City of Osage Beach, Missouri, Authorizing the Mayor to Execute a Contract with Central Bank of Lake of the Ozarks (Central Bank) for Banking Services.

City Treasurer Karri Bell stated that proposals had been received for banking services and that Central Bank was selected as the best overall response. Alderman Rucker thanked City Treasurer Bell for her additional information in response to questions he had raised. Treasurer Bell responded to an inquiry from Alderman Ross that the recommendation was based on the overall services of Central Bank.

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Mayor Olivarri presented the first reading of Bill No. 18-54 to become Ordinance 18.54 by title only. It was noted that Bill No. 18-54 to become Ordinance 18.54 had been available for public review.

Alderman Marose moved to approve the first reading of Bill No. 18-54 to become Ordinance 18.54 as presented. Alderman Ross seconded the motion which was voted on and unanimously passed by a voice vote.

BILL 18-55 – An Ordinance of the City of Osage Beach, Missouri, Amending Ordinance No. 17.80 Adopting the 2018 Annual Budget, Transfer of Funds for Necessary Expenses.

Assistant City Administrator Mike Welty stated there were several accounts requiring adjustments. Assistant City Administrator Welty emphasized that this Bill was to move funds to the appropriate accounts and that no additional funds were being requested.

Mayor Olivarri presented the first reading of Bill No. 18-55 to become Ordinance 18.55 by title only. It was noted that Bill No. 18-55 to become Ordinance 18.55 had been available for public review.

Alderman Rucker moved to approve the first reading of Bill No. 18-55 to become Ordinance 18.55 as presented. Alderman Marose seconded the motion which was voted on and unanimously passed by a voice vote.

MOTION – Approving Disposal of Specific Items Deemed as Surplus Property.

Assistant City Administrator Mike Welty reviewed the list of items listed to be approved as surplus property. Assistant City Administrator Welty also stated that he had recently sent an e-mail to the Board regarding right-of-way properties and would be happy to answer any questions they may have. General discussion followed as to how the surplus items would be auctioned or disposed of as well as the timetable for this project.

Alderman Marose moved to approve disposal of specific items deemed as surplus property. Alderman Ross seconded the motion which was voted on and unanimously passed.

MOTION – Approving CPSM Professional Services Contract for public safety technical assistance for a contract amount of \$43,650 plus travel expense not to exceed \$4,000.

City Administrator Jeana Woods stated that although the vote at the September 20, 2018 and October 4, 2018 Board Meeting was 3-2 it failed as it need at least four votes of the elected body. Alderman Rucker requested it be placed back on the October 18th Meeting. City Administrator Woods reviewed the expertise this study would provide to the City regarding Public Safety.

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Alderman Massey moved to approve the CPSM Professional Services Contract for public safety technical assistance for a contract in the amount of \$43,650 plus travel expenses not-to-exceed \$4,000. Alderman Marose seconded the motion which was voted on. The following roll call vote was taken: “Ayes”: Alderman Rucker, Alderman Massey, and Alderman Marose. “Nays”: Alderman Ross, and Alderman Walker. Absent: Alderman Bethurem. The motion failed on a 3-2 vote without the majority of the elected officials under Section 110.240 of the Osage Beach Municipal Code and Section 79.130 RSMo.

Alderman Rucker requested the CPSM Professional Services Contract for Public Safety Technical Assistance be placed on the next Board of Alderman Agenda

Communications from Members of the Board of Aldermen.

Alderman Rucker stated that City Clerk Cynthia Lambert will be missed upon retirement from the City of Osage Beach. In response to Alderman Rucker’s questions regarding the surplus right-of-way property, Public Works Director Edelman stated that staff would be coming back to the Board with recommendations.

Alderman Ross Echoed Alderman’s comments regarding the City Clerk and highly recommends retirement. Alderman Ross thanked Compliance Officer Katie Phelps for all of her hard work noting that she is extremely knowledgeable.

Alderman Walker stated that he appreciated the landscaping efforts outside the City Hall building.

Alderman Marose Thanked everyone for their time and effort in analyzing the banking responses. Alderman Marose concurred that the City Clerk will be missed. Alderman Ross noted that the Parkway West Wine Trail had been quite successful and hopefully additional events along the Parkway will be established in the future. She also reminded everyone of the upcoming Veterans Day parade on November 10th and encouraged everyone to participate.

Alderman Marose thanked Representative Miller for coming to the Board Meeting to provide an additional explanation of Proposition D which will be on November 6th ballot and encouraged everyone to get out and vote after educating themselves on the many issues.

Staff Communications.

City Administrator Jeana Woods stated that the first Budget Meeting was scheduled for

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Monday, October 29th and she hoped to get out the Agendas and draft budget to the Board on or around October 23rd.

City Administrator Woods stated that she had recently attended the Workforce Conference 2030 which highlighted Governor Parsons' full support of preparing and increasing the state's workforce in an effort to make the state more attractive to businesses.

City Administrator Woods briefly reviewed the process of fill the City Clerk position. General discussion followed regarding the process. A motion was made by Alderman Ross and seconded by Alderman Marose to advertise for the position of City Clerk both internally and externally with a closing date of Friday, November 16th. On a voice vote, the motion passed unanimously.

A motion was made by Alderman Ross to place establishment of the hiring procedures for the City Clerk position on the November 1, 2018 agenda. The motion was seconded by Alderman Rucker. On a voice vote, the motion passed unanimously.

City Clerk Cynthia Lambert thanked the Mayor and Board for their kind words.

Assistant City Administrator Mike Welty thanked the Mayor, Board and City Administrator for the opportunity to attend the recent MPR Conference which was quite informative. Assistant City Administrator Welty also stated that the Fall Festival had a great turnout despite the cool weather.

Public Works Director Nick Edelman stated he had recently attended a meeting in Jefferson City regarding Proposition D and various projects MoDOT and other agencies are proposing.

Adjourn.

There being no further business to come before the Board, the meeting adjourned at 7:10 p.m.

I, Cynthia Lambert, City Clerk of the City of Osage Beach, Missouri, do hereby certify that the above foregoing is a true and complete journal of proceedings of the regular meeting of the Board of Aldermen of the City of Osage Beach, Missouri, held on October 18, 2018.

Cynthia Lambert, City Clerk

John Olivarri, Mayor

**CITY OF OSAGE BEACH
BILLS LIST
November 1, 2018**

Bills Paid Prior to Board Meeting	139,611.99
Payroll Paid Prior to Board Meeting	124,804.96
SRF Transfer Prior to Board Meeting	242,866.71
TIF Transfer Dierbergs	85,412.68
TIF Transfer Prewitt's Pt	156,077.37
Bills Pending Board Approval	265,051.40
Total Expenses	<u>1,013,825.11</u>

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
NON-DEPARTMENTAL	General Fund	MO DEPT OF REVENUE FAMILY SUPPORT PAYMENT CENTER	SEPT CVC COLLECTIONS	983.94
			Case #31550944	138.46
			Cse #16CMDR00112	173.08
		MO DEPT OF REVENUE	BOOKS, MISC SALES TAX	2.73
			State Withholding	2,779.00
		MO TREASURER BUDGET DIRECTOR INTERNAL REVENUE SERVICE	SEPT PEACE OFFICER TRAININ	138.00
			Fed WH	9,506.86
			FICA	6,835.93
		ICMA	Medicare	1,598.76
			Loan Repayment	365.59
			Loan Repayment	170.36
			Loan Repayment	182.93
			Loan Repayment	233.04
			Loan Repayment	63.78
			Retirment 457 &	861.08
			Retirement 457	1,225.00
			Loan Repayments	81.88
			Loan Repayments	796.57
			Loan Repayments	166.50
			Loan Repayments	144.72
			Loan Repayments	274.96
			Loan Repayments	209.74
			Loan Repayments	43.41
			Loan Repayments	47.57
			Loan Repayments	351.32
			Retirment Roth IRA %	164.31
			Retirement Roth IRA	380.00
		CAMDEN COUNTY ASSOC COURT CITIZENS AGAINST DOMESTIC VIOLENCE	OTHER AGENCY CASH BOND	3,000.00
			SEPT CADV COLLECTIONS	275.87
		HSA BANK	HSA Contribution	135.00
			HSA Family/Dep. Contributi	1,842.66
		SHERIFFS RETIREMENT SYSTEM	SEPT COLLECTIONS	408.00
			#1028145744	283.40
		US DEPARTMENT OF EDUCATION ONE TIME VENDOR	RESTITUTION:531	100.00
			BOND REFUND:531	10.00
			Bond Refund:180096627-01	140.00
			Bond Refund:478 -01	260.00
			TOTAL:	34,374.45
Mayor & Board	General Fund	INTERNAL REVENUE SERVICE	FICA	183.03
			Medicare	42.82
		ICMA OLIVARRI, JOHN BANKCARD SERV 7514	Retirement 401	177.10
			MILEAGE & MEAL REIMB-MML M	231.51
			LODGING MML CONF-J.BETHURE	256.58
			LODGING MML CONF-J. OLIVAR	318.98
			LODGING MML CONF-K.RUCKER	524.90
			LODGING MML CONF-G.MASSEY	122.42
			LODGING MML CONF-P.MAROSE	256.58
			LODGING MML CONF-R. ROSS	402.48
			CREDIT VOUCHER MML-J.BETHU	45.00
			TOTAL:	2,471.40
Collector	General Fund	INTERNAL REVENUE SERVICE	FICA	10.48
			Medicare	2.45
			TOTAL:	12.93

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
City Administrator	General Fund	INTERNAL REVENUE SERVICE	FICA	496.93
			Medicare	116.22
		BANKCARD SERV 9239	REACH CUST W/ GOOGLE-M.WEL	15.00
			LODGING ICMA CONF-M.WELTY	1,068.40
			LODGING ICMA CONF-J.WOODS	1,068.40
			ICMA ASSESSMENT-J.WOODS	75.00
			Retirement 401	497.85
			HSA Family/Dep. Contributi	225.00
			TOTAL:	3,562.80
City Clerk	General Fund	INTERNAL REVENUE SERVICE	FICA	239.36
			Medicare	55.98
		BANKCARD SERV 7514	Retirement 401	223.56
			HSA Family/Dep. Contributi	75.00
			LODGING MML CONF-C.LAMBERT	402.48
			TOTAL:	996.38
City Treasurer	General Fund	BANKCARD SERV 0857	OFFICE CHAIR-A.WHITE	214.94
			TAX REFND-OFFICE CHAIR-A.W	14.95
			MOGFOA MEMBERSHIP-A.WHITE	50.00
		INTERNAL REVENUE SERVICE	FICA	559.31
			Medicare	130.81
			Retirement 401	551.63
		HSA BANK	HSA Contribution	37.50
			HSA Family/Dep. Contributi	150.00
			TOTAL:	1,679.24
Municipal Court	General Fund	INTERNAL REVENUE SERVICE	FICA	84.53
			Medicare	19.77
		HSA BANK	Retirement 401	86.83
			HSA Family/Dep. Contributi	75.00
			TOTAL:	266.13
City Attorney	General Fund	INTERNAL REVENUE SERVICE	FICA	331.14
			Medicare	77.44
		HSA BANK	Retirement 401	323.99
			HSA Family/Dep. Contributi	75.00
			TOTAL:	807.57
Building Inspection	General Fund	INTERNAL REVENUE SERVICE	FICA	407.06
			Medicare	95.20
		BANKCARD SERV 7663	Retirement 401	403.11
			BLDG DEPT FUEL	148.20
			HSA Contribution	37.50
			HSA Family/Dep. Contributi	187.50
			TOTAL:	1,278.57
Building Maintenance	General Fund	AMEREN MISSOURI	FRONT OF CH 9/12-10/11/18	11.24
			CITY HALL 9/12-10/11/18	4,028.26
		INTERNAL REVENUE SERVICE	FICA	53.94
			Medicare	12.62
		BANKCARD SERV 7663	STRAPS, PRIMER & GLUE	18.81
			SANDER,OIL,TEXTURE, SAND P	92.39
			TOTAL:	4,217.26
Parks	General Fund	FECHTEL BEVERAGE & SALES INC	BEER FOR CONCESSIONS	349.15

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
				9
			CO2 FOR CONCESSIONS	119.00
		HY-VEE FOOD & DRUG STORES INC	PLANTS	300.00
		INTERNAL REVENUE SERVICE	FICA	391.31
			Medicare	91.51
		ICMA	Retirement 401	210.90
		CULLIGAN LAKE OF THE OZARKS	WATER SOFTNER FEE	100.00
		LOWE'S	IRRIGATION PARTS	10.69
			COUPLING	1.99
			ACETONE	4.74
			PART	4.73
			PROPANE EXCHANGE	37.94
			TAPS	2.93
			IRRIGATION PARTS	6.51
			PEANICK RESTROOM PARTS	7.77
			PARTS FOR VOLLEYBALL FENCE	129.03
			PARK SUPPLIES	22.24
		BANKCARD SERV 7663	PARK ADVERTISING	24.49
			GIFT CERTIFICATE-FISHING D	81.00
			GIFT CARDS-FISHING DERBY	120.00
			OVERSEEDER RENTAL	360.00
		MISSOURI PARK & RECREATION ASSOC	MPRA CONF-MATT, DAN & JEN	120.00
		MISSOURI EAGLE LLC	BEER FOR CONCESSIONS	340.75
			BARREL RETURNS FROM CONCES	200.00-
		WEX INC	PARK DEPT FUEL	728.52
		AMEREN MISSOURI	LOWER DIAMOND LTS 9/5-10/4	11.75
			PEANICK BALL PRK LTS 9/5-1	16.72
		HSA BANK	HSA Contribution	37.50
			HSA Family/Dep. Contributi	75.00
		LARY, DAVID ALAN	UMPIRE 3 GAMES 10/3/18	75.00
		SHACKELFORD, ETHAN	UMPIRE 3 GAMES 10/3/18	60.00
		BLAIR, JERRY LYNN JR	UMPIRE 4 GAMES 10/3/18	100.00
			UMPIRE 3 GAMES 10/11/18	75.00
			TOTAL:	3,816.17
Human Resources	General Fund	BANKCARD SERV 0857	SHRM SELF TRNG COURSE-C.LE	1,045.00
			SHRM CERTIFICATION-C.LEIGH	300.00
		HY-VEE FOOD & DRUG STORES INC	DIABETES LUNCH & LEARN	303.97
			DIABETES LUNCH & LEARN	232.87
			HEALTH FAIR	1,786.52
		TAYLOR, TIM	MEAL REIMB-MPR CONFERENCE	50.00
		INTERNAL REVENUE SERVICE	FICA	139.68
			Medicare	32.67
		PATTERSON, CARY	MILEAGE REIMB - MPR CONFER	137.34
		LEIGH, CINDY	MILEAGE & MEAL REIMB-MPR C	152.34
			REIMB PHONE CHRGS-IT INTER	68.74
			REIMB WOWSA DAY SUPPLIES	65.74
		ICMA	Retirement 401	141.19
		DAVIS, TODD	MILEAGE REIMB-MPR CONFEREN	137.34
		OLIVARRI, JOHN	MILEAGE REIMB - MPR CONFER	137.34
		HIBDON, ERIC	MILEAGE REIMB-MPR CONFEREN	137.34
		HSA BANK	HSA Family/Dep. Contributi	75.00
		ATKINS, KELLIE	MILEAGE & MEAL REIMB-MPR C	187.34
			TOTAL:	5,130.42
Overhead	General Fund	WEX INC	CITY HALL GPS	350.00
			TOTAL:	350.00

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT			
Police	General Fund	INTERNAL REVENUE SERVICE	FICA	2,739.10			
			Medicare	640.60			
			Retirement 401	2,733.18			
			BANKCARD SERV 0833	TRANSUNION	50.00		
			LODGING DRG INVEST CONF-MU	414.77			
			LODGING TAX REFUND-MULLET	15.21-			
			LODGING TAX REFUND-S. FORD	15.21-			
			LODGING DRUG INVEST-S. FOR	414.77			
			LODGING K9 WRKSHOP-S.FORD	542.75			
			LODGING TAX REFUND-S.FORD	42.20-			
			KWIK KAR WASH CLUB-T.DAVIS	26.00			
			TRANSUNION	25.00			
			WEX INC	POLICE DEPT FUEL	5,009.03		
			HSA BANK	POLICE DEPT CAR WASHES	132.76		
				HSA Contribution	187.50		
				HSA Family/Dep. Contributi	1,200.00		
						TOTAL:	14,042.84
911 Center	General Fund	MCDONALD, LAURA	MEAL REIMB-CJIS CONFERENCE	50.00			
			INTERNAL REVENUE SERVICE	FICA	754.03		
			Medicare	176.36			
			Retirement 401	687.36			
			BANKCARD SERV 0833	LODGING SAFETY CONF-S.OWEN	105.82		
			LODGING TAX REFUND-S.OWENS	7.98-			
			LODGING TAX REFUND-A.MCCOR	7.98-			
			LODGING SAFETY CONF-A.MCCO	105.82			
			LODGING PUB SAFE CONF-K.AS	211.64			
			LODGING TAX REFUND-K.ASANT	7.98-			
			COMMS TRNG WRKSHOP-W.FOSTE	399.00			
			HSA BANK	HSA Contribution	75.00		
			OWENS, SHEILA	HSA Family/Dep. Contributi	375.00		
				MEAL REIMB-CJIS CONFERENCE	50.00		
						TOTAL:	2,966.09
			Planning	General Fund	INTERNAL REVENUE SERVICE	FICA	187.68
						Medicare	43.89
Retirement 401	185.69						
HSA BANK	HSA Family/Dep. Contributi	112.50					
		TOTAL:				529.76	
Information Technology	General Fund	INTERNAL REVENUE SERVICE	FICA	258.35			
			Medicare	60.42			
			Retirement 401	255.63			
			AT&T INTERNET/IP SERVICES	SERV 10/5-11/4/18	128.97		
			BANKCARD SERV 7663	DOCKING STATION	68.99		
			HSA BANK	HSA Family/Dep. Contributi	75.00		
					TOTAL:	847.36	
Economic Development	General Fund	BANKCARD SERV 7663	GARAGE SALE GIFT BASKETS	2.15			
			CINDY FARMER RYAN DBA CINDY FARMER LLC	FALL FESTIVAL PETTING ZOO	1,455.00		
			LAKE OF THE OZARKS ELKS LODGE No 2517	VETERANS DAY PARADE SUPPOR	750.00		
			LAURIE TENT & EVENT RENTAL LLC	FALL FESTIVAL RENTALS	1,192.00		
			HARPER CHAPEL CHURCH - BOY SCOUT TROOP	FALL FESTIVAL ASSISTANCE	600.00		
			PONY TOWN	PONY RIDES FOR FALL FESTIV	1,100.00		
			ROGER L HULETT DBA MEDIA BUYING CONSUL	I-BERRY'S TO PERFORM FALL	2,500.00		
			ONE TIME VENDOR ASCAP	ASCAP:MUSIC LICENSING	155.97		

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
		CLINT HENIK CARVE R WA	FALL FEST CARVING	250.00
		MISSOURI CHAMBER FOUND	WORKFORCE 2030 CONF-J.WOOD	275.00
		ELLEN WHEELER	ELLEN WHEELER:FF BOOTH REF	60.00
			TOTAL:	8,340.12
NON-DEPARTMENTAL	Transportation	MO DEPT OF REVENUE	State Withholding	199.76
		INTERNAL REVENUE SERVICE	Fed WH	802.71
			FICA	739.67
			Medicare	172.99
		ICMA	Retirement 457 &	338.49
			Retirement 457	163.21
			Loan Repayments	44.36
			Loan Repayments	33.64
			Retirement Roth IRA	65.80
		HSA BANK	HSA Contribution	33.50
			HSA Family/Dep. Contributi	134.94
		DENNIS J BARTON III	18ML-AC00021, 18-GARN931	76.13
			TOTAL:	2,805.20
Transportation	Transportation	AMEREN MISSOURI	DUSK/DAWN LIGHT-HWY D	2,060.15
		INTERNAL REVENUE SERVICE	FICA	739.64
			Medicare	173.02
		ICMA	Retirement 401	721.11
		LOWE'S	COOLER,TRASH BAGS,MICROWAV	129.10
		WEX INC	ENG -TRANS FUEL	91.68
			TRANS DEPT FUEL	2,151.52
			TRANS GPS	316.75
		AMEREN MISSOURI	792 PASSOVER LTS 9/12-10/1	68.90
			872 PASSOVER LTS 9/12-10/1	81.05
			680 PASSOVER LTS 9/12-10/1	51.56
			MAINT SALT BLDG 9/6-10/7/1	11.24
			STREET LTS 9/1-10/1/18	3,821.98
			CUST OWNED LTS 9/1-10/1/18	1,437.84
		HSA BANK	HSA Contribution	50.25
			HSA Family/Dep. Contributi	324.75
			TOTAL:	12,230.54
NON-DEPARTMENTAL	Water Fund	MO DEPT OF REVENUE	WATER SALES TAX	3,810.56
			State Withholding	176.80
		INTERNAL REVENUE SERVICE	Fed WH	758.31
			FICA	712.02
			Medicare	166.53
		ICMA	Retirement 457 &	54.87
			Retirement 457	126.46
			Loan Repayments	58.43
			Loan Repayments	16.08
			Loan Repayments	24.02
			Loan Repayments	52.79
			Loan Repayments	9.88
			Retirement Roth IRA	64.35
		HSA BANK	HSA Contribution	8.25
			HSA Family/Dep. Contributi	53.46
		DENNIS J BARTON III	18ML-AC00021, 18-GARN931	76.13
			TOTAL:	6,168.94
Water	Water Fund	INTERNAL REVENUE SERVICE	FICA	712.02

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
			Medicare	166.55
		ICMA	Retirement 401	707.29
		CAMDEN COUNTY RECORDER OF DEEDS	LIEN RELEASE	12.50
			LIEN	14.00
		LOWE'S	SWISS TOWER CHEMICAL PARTS	14.39
			PARTS-SPRUCE LN LINE LEAK	7.40
			COUPLING	2.46
			BUSHING	0.89
		BANKCARD SERV 5106	INJECTION VALVES	207.23
			CARTRIDGE FUSES	15.69
		WEX INC	ENG -WATER FUEL	91.68
			WATER DEPT FUEL	1,086.89
			WATER GPS	141.75
		AMEREN MISSOURI	PARKVIEW WELL 9/12-10/11/1	466.66
			BLUFF WATER TOWER 9/6-10/7	3,196.53
			COLLEGE WELL 9/5-10/4/18	1,234.70
			WELL #2 8/31-9/30/18	2,331.53
			COLUMBIA CLG TWR 9/12-10/1	61.10
		MANKEY, KYLE	MILEAGE REIMB 10/13-10/14/	54.50
		HSA BANK	HSA Contribution	49.88
			HSA Family/Dep. Contributi	324.01
		DEVORE, CALEB	MILEAGE REIMB 10/3-10/10/1	89.93
			TOTAL:	10,989.58
NON-DEPARTMENTAL	Sewer Fund	MO DEPT OF REVENUE	State Withholding	399.44
		INTERNAL REVENUE SERVICE	Fed WH	1,367.69
			FICA	972.36
			Medicare	227.41
		ICMA	Retirement 457 &	54.55
			Retirement 457	253.52
			Loan Repayments	45.71
			Loan Repayments	21.11
			Loan Repayments	21.24
			Loan Repayments	104.27
			Retirement Roth IRA	84.85
		HSA BANK	HSA Contribution	8.25
			HSA Family/Dep. Contributi	189.48
		DENNIS J BARTON III	18ML-AC00021, 18-GARN931	78.43
			TOTAL:	3,828.31
Sewer	Sewer Fund	INTERNAL REVENUE SERVICE	FICA	972.39
			Medicare	227.36
		ICMA	Retirement 401	964.74
		CAMDEN COUNTY RECORDER OF DEEDS	LIEN RELEASE	12.50
			LIEN	14.00
		EARP, NATHAN	MILEAGE REIMB 10/3-10/10/1	206.01
		STARK, CHAD	REIMB-SAFETY BOOTS	170.14
		DUNCAN, CHRIS	MILEAGE REIMB 10/10-10/17/	137.34
		WEX INC	ENG -SEWER FUEL	91.68
			SEWER DEPT FUEL	1,324.84
			SEWER GPS	216.50
		AMEREN MISSOURI	CLEARWOOD LN 9/3-10/2/18	12.67
			42 CAMPGROUND 9/6-10/7/18	15.46
			4425 GWEN LN 10/1-10/11/18	4.21
			4631 WINDSOR DR 9/12-10/11	11.66
			PREWITTS PT 9/5-10/4/18	46.23

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
			PA HE TSI 9/6-10/7/18	11.92
			PONDEROSA 54-29 9/12-10/11	11.58
			1089 OB RD 9/12-10/11/18	11.24
			5707 OB PKWY 9/12-10/11/18	12.50
		HSA BANK	HSA Contribution	87.37
			HSA Family/Dep. Contributi	476.24
		LIEDEL, BRIAN	MILEAGE REIMB 10/10-10/17/	29.43
			TOTAL:	5,068.01
NON-DEPARTMENTAL	Ambulance Fund	MO DEPT OF REVENUE	State Withholding	279.00
		INTERNAL REVENUE SERVICE	Fed WH	886.89
			FICA	720.83
			Medicare	168.59
		ICMA	Retirment 457 &	64.77
			Retirement 457	15.00
			Loan Repayments	122.24
			Loan Repayments	14.14
		HSA BANK	HSA Family/Dep. Contributi	125.00
			TOTAL:	2,396.46
Ambulance	Ambulance Fund	INTERNAL REVENUE SERVICE	FICA	720.83
			Medicare	168.59
		ICMA	Retirement 401	597.81
		AMBULANCE REIMBURSEMENT SYSTEMS INC	SEPT AMBULANCE REIMBURSEME	1,393.52
		BANKCARD SERV 0833	TRAUMA SYMPOSIUM-C.SMITH	200.00
		WEX INC	AMB FUEL	428.77
		HSA BANK	HSA Contribution	75.00
			HSA Family/Dep. Contributi	150.00
			TOTAL:	3,734.52
NON-DEPARTMENTAL	Lee C. Fine Airpor	MO DEPT OF REVENUE	LCF SALES TAX	2,974.56
			State Withholding	47.80
		INTERNAL REVENUE SERVICE	Fed WH	220.17
			FICA	304.90
			Medicare	71.31
		ICMA	Retirement 457	89.00
			Loan Repayments	38.55
			TOTAL:	3,746.29
Lee C. Fine Airport	Lee C. Fine Airpor	AMEREN MISSOURI	LCF RD WELL 9/7-10/8/18	11.24
			LCF TERMINAL BLDG 9/7-10/8	319.19
			LCF HANGAR 2 9/7-10/8/18	36.72
			LCF NEW AP HANGAR 9/7-10/8	53.84
		INTERNAL REVENUE SERVICE	FICA	304.90
			Medicare	71.31
		ICMA	Retirement 401	252.57
		WEX INC	LCF FUEL	81.50
			LCF GPS	50.00
		HSA BANK	HSA Contribution	37.50
			HSA Family/Dep. Contributi	120.00
			TOTAL:	1,338.77
NON-DEPARTMENTAL	Grand Glaize Airpo	MO DEPT OF REVENUE	GG SALES TAX	50.30
			State Withholding	65.20
		INTERNAL REVENUE SERVICE	Fed WH	187.79
			FICA	213.18

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
		ICMA	Medicare	49.85
			Retirement 457	30.00
			TOTAL:	596.32
Grand Glaize Airport	Grand Glaize Airpo	INTERNAL REVENUE SERVICE	FICA	213.18
		ICMA	Medicare	49.85
		CHARTER COMMUNICATIONS HOLDING CO LLC	Retirement 401	202.48
		WEX INC	SERV 10/16-11/15/18	83.08
			GG FUEL	92.04
			GG GPS	24.99
		HSA BANK	HSA Family/Dep. Contributi	180.00
		BANKCARD SERV 7514	FIBERGLASS PANELS	173.94
			TOTAL:	1,019.56

===== FUND TOTALS =====		
10	General Fund	85,689.49
20	Transportation	15,035.74
30	Water Fund	17,158.52
35	Sewer Fund	8,896.32
40	Ambulance Fund	6,130.98
45	Lee C. Fine Airport Fund	5,085.06
47	Grand Glaize Airport Fund	1,615.88

	GRAND TOTAL:	139,611.99

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
Mayor & Board	General Fund	LAKE AREA CHAMBER OF COMMERCE	ROSS,MAROSE,RUCKER	200.00
			TOTAL:	200.00
Municipal Court	General Fund	AMERICAN STAMP & MARKING PRODUCTS INC	COURT STAMP	28.80
			TOTAL:	28.80
City Attorney	General Fund	THOMSON REUTERS - WEST	SEPT WEST INFO CHARGES	335.00
			TOTAL:	335.00
Building Inspection	General Fund	STAPLES BUSINESS ADVANTAGE	PENS & CORRECTION TAPE	22.42
			DESKPAD	12.20
			TOTAL:	34.62
Building Maintenance	General Fund	ELECTRONICS UNLIMITED	TIME CLOCK WIRING	877.24
		CONSOLIDATED ELECTRICAL DISTR, INC	BULBS	61.20
		PRAIRIEFIRE COFFEE & ROASTERS	COFFEE & HOT COCOA	104.85
		FOUR SEASONS PLUMBING, LLC	INSTALL NEW BACKFLOW DEVIC	318.48
		MO DEPT OF PUBLIC SAFETY	ELEVATOR OPERATING CERTIFI	25.00
		BEISHIR LOCK & SECURITY	ADJ SURVEILLANCE SYSTEM	150.00
		STAPLES BUSINESS ADVANTAGE	RENUZIT	18.66
		EDWARD A BARCHENSKI JR DBA CJ ELEC	REFIT OUTSIDE BLDG LTS TO	2,600.00
			POWER TO NEW A/C & PWR STP	3,127.00
		AMERICAN TESTING & INSPECTION SERVICES	ANNUAL ELEVATOR INSPECTION	130.00
		CROWN LINEN SERVICE INC	CH FLOOR MATS	33.63
		CHEM-AQUA INC	WATER TREATMENT PROGRAM	885.60
		GEO SERVICES LLC	GLYCOL	8,915.00
			TOTAL:	17,246.66
Parks	General Fund	OZARKS COCA-COLA/DR PEPPER BOTTLING CO	CONCESSION SUPPLIES	344.31
		ADVANCED TURF SOLUTIONS INC	TURF MAINTENANCE	684.00
			TURF MAINTENANCE	1,573.32
		RAPID SIGNS	FISHING DERBY BANNER	135.00
		SYSO KANSAS CITY INC	CONCESSION SUPPLIES	784.47
		BIG O TIRES AND SERVICE CENTERS	FLAT REPAIR-SKIDLOADER	25.00
		CAPITAL SAND COMPANY	TOP DRESSING FOR BALLFIELD	4,848.60
		MISSOURI PARK & RECREATION ASSOC	MPRA MBRSHP-MATT,DAN,JEN,A	375.00
		SOUTHWEST STONE SUPPLY INC	MULCH, FABRIC ROLL, STAPLE	104.72
		CUNNINGHAM ASSOCIATES DBA CUNNINGHAM R	PEANICK PRK PLAYGROUND REP	4,377.66
			PEANICK PRK PLAYGROUND REP	620.00
			TOTAL:	13,872.08
Human Resources	General Fund	LAKE REGIONAL OCCUPATIONAL MEDICINE	FIT FOR DUTY	60.00
			PRE-EMPLOYMENT SCREENING	40.00
			PRE-EMPLOYMENT SCREENINGS	120.00
		CBIZ HUMAN CAPITAL SERVICES INC	CONSULTING SERV THROUGH 9/	3,200.00
			TOTAL:	3,420.00
Overhead	General Fund	TOWNER ELECTRONICS INC	DOWN PYMT-PHONE INSTALLATI	6,250.00
			TOTAL:	6,250.00
Police	General Fund	GULF STATES DISTRIBUTING INC	AMMO	3,560.00
			AMMO	1,295.00
		LEON UNIFORM CO INC	CREDIT-BODYSHIELD-N.AUSTIN	95.50
			UNIFORMS-M.SCHWENN	157.00
			BELT KEEPERS	78.00
			UNIFORMS-LEYVA, SHELTON, AUS	282.50

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
		O'REILLY AUTOMOTIVE STORES INC	WIPER BLADES-T.DAVIS	41.16
		TURN KEY MOBILE INC	IN CAR VIDEO-11/2018-10/20	1,904.00
		ULINE	EVIDENCE SUPPLIES	373.22
		STAPLES BUSINESS ADVANTAGE	TONER,USB,DESK PAD,PLANNER	317.04
		ARROWHEAD SCIENTIFIC INC	EVIDENCE SUPPLIES	123.85
		AMAZON CAPITAL SERVICES INC	WALL CALENDAR,PLANNER,REFI	31.32
			TOTAL:	8,067.59
911 Center	General Fund	MO STATE HWY PATROL	MULES CHRGS OCTOBER-DECEMB	210.00
		MEDICAL PRIORITY CONSULTANTS INC DBA	MPDS BCKUP LICENSE-11/18-1	147.00
		WEST SAFETY SOLUTIONS CORP	V-VAAS MONTHLY FEE 10/3-11	3,525.00
			TOTAL:	3,882.00
Planning	General Fund	LAKE SUN LEADER 81525 & 1586450	P.H. BOA NOVEMBER 21	85.50
		STAPLES BUSINESS ADVANTAGE	PENS	10.13
			WALL CALENDAR	19.83
			TOTAL:	115.46
Information Technology	General Fund	TYLER TECHNOLOGIES INC	INCODE COURT ONLINE-10/18-	600.00
			REFUND INSITE TRAINING	62.50
			EXECUTIME PROJECT	375.00
		ALEXANDER OPEN SYSTEMS INC	DELL SC5020 SERVER INSTALL	277.59
			VDI FIX	1,133.13
			NEW FILE STORAGE SERVER	99,078.25
		STAPLES BUSINESS ADVANTAGE	LCF FAX MACHINE	239.99
			TOTAL:	101,641.46
Economic Development	General Fund	RAPID SIGNS	ADA PARKING ONLY SIGN	185.00
			FALL FEST BANNER	349.00
			TOTAL:	534.00
Transportation	Transportation	CAPITAL MATERIALS LLC	ASPHALT	261.30
		EZARDS	FASTENERS FOR TRUCK 62	7.55
		FASTENAL CO	PARTS FOR TRAILER T10	6.69
			HCS 1/2-13 X 7 Z5	7.76
		ARAMARK UNIFORM & CAREER APPAREL GROUP	TRANS DEPT UNIFORMS	40.17
			TRANS DEPT FLOOR MATS	4.97
		GB MAINTENANCE SUPPLY	CUPS	17.52
		O'REILLY AUTOMOTIVE STORES INC	OIL FILTER & OIL-OB1	25.19
			BUTT SPLICES	17.97
			WHEEL BEARING-TRACTOR	17.67
		PRAIRIEFIRE COFFEE & ROASTERS	HOT COCOA	10.63
			WATER COOLER RENTAL	35.00
		CAMDEN COUNTY RECORDER OF DEEDS	TEMP EASEMENT ON BROADWATE	3.00
		CROWN POWER & EQUIPMENT	BLADE HUB FOR FINISH MOWER	88.00
		PRECISION AUTO & TIRE SERVICE LLC	NEW TIRES-TRUCK 69	716.00
			NEW TIRES-TRUCK 55	699.00
		STAPLES BUSINESS ADVANTAGE	PAPER,PENS,MARKERS,NOTEBOO	36.54
		AMAZON CAPITAL SERVICES INC	LAWN MOWER TURF TIRES	76.98
		MCS RENTALS	1.5 TON ROLLER	58.67
			1.5 TON ROLLER	192.50
			TOTAL:	2,323.11
Water	Water Fund	CAPITAL MATERIALS LLC	ASPHALT	519.35
		MEEKS BUILDING CENTER	FLASHING	57.99
		ARAMARK UNIFORM & CAREER APPAREL GROUP	WATER DEPT UNIFORMS	28.64

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
				17
			WATER DEPT FLOOR MATS	4.97
		GB MAINTENANCE SUPPLY	CUPS	17.52
		GOEHRI, GEORGE	NOV INS PREMIUM	49.70
		PRAIRIEFIRE COFFEE & ROASTERS	HOT COCOA	10.64
		CORE & MAIN LP	VALVES FOR CHEMICALS	615.80
			TUBING	40.00
		STAPLES BUSINESS ADVANTAGE	PAPER, PENS, MARKERS, NOTEBOO	36.54
		AMAZON CAPITAL SERVICES INC	RUBBER GASKETS	49.84
		MCS RENTALS	1.5 TON ROLLER	58.67
			1.5 TON ROLLER	192.50
		SES INFRASTRUCTURE SERVICES LLC	WATER TOWER IMPROVE PROJEC	47,989.23
		GRISWOLD INDUSTRIES DBA ENGINEERED SYS	EJECTOR	505.35
			TOTAL:	50,176.74
Sewer	Sewer Fund	CAPITAL MATERIALS LLC	ASPHALT	261.30
		EZARDS	BATTERIES	44.97
			PRESSURE WASHER NOZZLES	8.09
		ELECTRIC CONTROLS COMPANY INC DBA ECC	CONTACTOR 3 PHASE	781.21
		FASTENCO INC	HYDRO HOSES FOR BOBCAT MIN	607.37
			COUPLER	135.72
		FASTENAL CO	SHACKLES FOR SANDS PUMP	30.55
		ARAMARK UNIFORM & CAREER APPAREL GROUP	SEWER DEPT UNIFORMS	35.80
			SEWER DEPT FLOOR MATS	4.97
		GB MAINTENANCE SUPPLY	CUPS	17.53
		MIDWEST BLOCK & BRICK	LIME	206.50
		EWT HOLDINGS III CORP	ODOR CONTROL	750.00
			ODOR CONTROL	1,025.00
		TALLMAN COMPANY	STEEL PLUMBING PARTS	41.32
			STEEL PLUMBING PARTS	78.37
		PRAIRIEFIRE COFFEE & ROASTERS	HOT COCOA	10.63
		LAKE OZARK-OSAGE BEACH JOINT SEWER PLA	SEPT MONTHLY FLOWS	39,796.08
		BUTLER SUPPLY CO	METER DISCONNECT RACK	288.61
		CHASE CO INC	CORE DRILL & GENERATOR REN	261.05
		STAPLES BUSINESS ADVANTAGE	PAPER, PENS, MARKERS, NOTEBOO	36.53
		AMAZON CAPITAL SERVICES INC	DRILL BIT ADAPTER-HAMMER D	69.49
		MCS RENTALS	1.5 TON ROLLER	58.66
			1.5 TON ROLLER	192.50
			TOTAL:	44,742.25
Lee C. Fine Airport	Lee C. Fine Airpor	MARK'S MOBILE GLASS, INC	REPLACE BACK WINDOW-DODGE	236.81
		NAEGLER OIL CO	LCF JET FUEL	11,831.66
		FOUR SEASONS PLUMBING, LLC	REPLACE DIAPHRAGM MENS URI	113.16
			TOTAL:	12,181.63

DEPARTMENT	FUND	VENDOR NAME	DESCRIPTION	AMOUNT
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===== FUND TOTALS =====		
10	General Fund	155,627.67
20	Transportation	2,323.11
30	Water Fund	50,176.74
35	Sewer Fund	44,742.25
45	Lee C. Fine Airport Fund	12,181.63

GRAND TOTAL:		265,051.40

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Cynthia Lambert, City ClerkDate Submitted: 10/19/18**Agenda Item Title:**

Bill 18-52. An Ordinance Authorizing, Establishing, and Providing for the Election Procedure to be Followed for the General Municipal Election to be held April 2, 2019 in the City of Osage Beach, Missouri.

Presented by: *(Name/Title)* Cynthia Lambert, City Clerk**Requested Action:**
☐
☐
☒
☐

Motion to Approve

First Reading of Bill # _____

Second Reading of Bill # 18-52

Resolution # _____

☐
☐
☐

Proclamation

Public Hearing

Other (Describe) _____

Ordinance Reference for Action: (i.e. RSMo Section, Ordinance # & Title)

City Code Chapter 105: Elections; RSMo Chapter 115 Election Authorities and conduct of Elections

Deadline for Action: YES ☒ NO ☐

If yes, explain:

Notice of Election must be published in the newspaper a minimum of 10 days in advance of the opening date to file.

Fiscal Impact:Not Applicable ☒Budgeted Item: YES ☐ NO ☒

If no, provide funding source: _____

Budget Line Item/Title: _____

FY____ Budgeted Amount: \$ _____

Expenditures to Date _____: (\$ _____)

Available: \$ _____ 0.00

Requested Amount: \$ _____

Attachments: YES ☒ NO ☐

If yes, list attachments:

Bill 18-52

Department Comments and Recommendation:

This Bill proposes to establish election dates for the 2019 Municipal Election. The Missouri Comprehensive Election Act of 1977 requires an Ordinance to be adopted establishing the procedures to be followed for the General Municipal Election.

Staff recommends approval of Bill 18-52.

City Administrator Comments and Recommendation:

The first reading was read and passed by the Board of Aldermen on October 18, 2018.

Per City Code 110.230, Bill 18-52 is in correct form as per City Attorney.

I concur with the City Clerk's recommendation.

BILL NO. 18-52

ORDINANCE NO. 18.52

AN ORDINANCE AUTHORIZING, ESTABLISHING AND PROVIDING FOR THE ELECTION PROCEDURE TO BE FOLLOWED FOR THE GENERAL MUNICIPAL ELECTION TO BE HELD APRIL 2, 2019 IN THE CITY OF OSAGE BEACH, MISSOURI.

BE IT ORDAINED BY THE BOARD OF ALDERMEN OF THE CITY OF OSAGE BEACH, MISSOURI, AS FOLLOWS:

Section 1. That pursuant to the provisions of the Missouri Comprehensive Election Act of 1977, Chapter 115 RSMo, the City of Osage Beach will hold its General Municipal Election on the 2nd day of April, 2019 for the following offices:

<u>OFFICE</u>	<u>TERM</u>
Alderman from Ward I	Two Year Term
Alderman from Ward II	Two Year Term
Alderman from Ward III	Two Year Term

Section 2. That the dates for filing for the above offices shall commence on December 11, 2018. Candidates must file a Declaration of Candidacy with the City Clerk, 1000 City Parkway, Osage Beach, beginning at 8:00 a.m. on Tuesday, December 11, 2018 and continuing during regular business hours between 8:00 a.m. and 5:00 p.m. Monday through Friday, until Tuesday, January 15, 2019. City Hall will be closed on December 25, 2018 and January 1, 2019, therefore, no filings will be accepted on those dates.

Section 3. Section 105.030 of the Osage Beach Municipal Code is hereby reaffirmed as follows:

Section 105.030 Declaration of Candidacy — Dates For Filing.

- (a) Any person who desires to become a candidate for an elective City office at the general municipal election shall file with the City Clerk, not prior to the hour of 8:00 A.M. on the sixteenth (16th) Tuesday prior to, nor later than 5:00 P.M. on the eleventh (11th) Tuesday prior to the general municipal election, a written declaration of intent to become a candidate at said election. The City Clerk shall keep a permanent record of the name of the candidate, the office for which the candidate seeks election, and the date and time of filing.
- (b) For candidates who file a declaration of candidacy with the City Clerk prior to 5:00 p.m. on the first day for filing, the City Clerk shall administer a random drawing in order to determine the sequence in which such candidates' names shall appear on the ballot. Each candidate shall draw a number at random at the time of filing and the number shall be recorded on the candidate's declaration of candidacy form. The names of candidates filing on the first day of filing for each office on each ballot shall be listed in ascending order of the numbers so drawn. Thereafter candidates who file after the first day of filing shall be listed in chronological order on the ballot.

Section 4. Severability

The chapters, sections, paragraphs, sentences, clauses and phrases of this ordinance are severable, and if any phrase, clause, sentence, paragraph or section of this ordinance shall be declared unconstitutional or otherwise invalid by the valid judgment or degree of any Court of any competent jurisdiction, such unconstitutionality or invalidity shall not affect any of the remaining phrases, clauses, sentences, paragraphs, or sections of this ordinance since the same would have been enacted by the Board of Aldermen without the incorporation in this ordinance of any such unconstitutional or invalid phrase, clause, sentence, paragraph or section.

Section 5. That this Ordinance shall be in full force and effect from and after the date of passage and approval of the Mayor.

READ FIRST TIME: October 18, 2018 READ SECOND TIME:

I hereby certify that the above Ordinance No. 18.52 was duly passed on _____, 2018, by the Board of Aldermen of the City of Osage Beach. The votes thereon were as follows:

Ayes:

Nays:

Abstentions:

Absent:

This Ordinance is hereby transmitted to the Mayor for his signature.

Date

Cynthia Lambert, City Clerk

Approved as to form:

Edward B. Rucker, City Attorney

I hereby approve Ordinance No. 18.52.

John Olivarri, Mayor

Date

ATTEST:

Cynthia Lambert, City Clerk

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Nicholas Edelman/Public Works DirectorDate Submitted: 10/19/18**Agenda Item Title:**

Bill 18-53 - An Ordinance of the City of Osage Beach, Missouri, Authorizing the Mayor to Execute Aviation Project Consultant Supplemental Agreement No. 1, Construction Services for Engineering Contract AEOB18-002, for the Lee C. Fine Memorial Airport Taxiway Phase 2 Project with Crawford, Murphy & Tilly, Inc.

Presented by: *(Name/Title)* Nicholas Edelman/Public Works Director**Requested Action:**

- ☐ Motion to Approve
- ☐ First Reading of Bill # _____
- ☒ Second Reading of Bill # 18-53
- ☐ Resolution # _____

- ☐ Proclamation
- ☐ Public Hearing
- ☐ Other (Describe) _____

Ordinance Reference for Action: (i.e. RSMo Section, Ordinance # & Title)

Board of Aldermen approval required for purchases over \$15,000 per Municipal Code Chapter 135; Article II: Purchasing, Procurement, Transfers, and Sales.

Deadline for Action: YES ☒ NO ☐

If yes, explain:

We need to get this work under contract to proceed on the construction contract that Lehman Construction is doing for us on the Taxiway Project

Fiscal Impact:Not Applicable ☐Budgeted Item: YES ☐ NO ☒If no, provide funding source: 45 00-773216 Taxiway Project - 2019 Budget

Budget Line Item/Title: _____

FY 19 Budgeted Amount: \$ _____

Expenditures to Date _____: (\$ _____)

Available: \$ 0.00Requested Amount: \$ 156,200.27Attachments: YES ☒ NO ☐

If yes, list attachments:

Bill 18.53, Aviation Project Consultant Supplemental Agreement No. 1 Construction Services

Department Comments and Recommendation:

This Supplemental Agreement is for the Construction Phase Services for Phase 2 of the Lee C. Fine Taxiway Project. The construction contract with Lehman Construction was approved at the May 17, 2018, Board of Aldermen Meeting. This agreement was not completed at that time since we had to get the funding approved from the FAA. This will provide for inspection and project management services for this project.

The FAA thru MoDOT will reimburse the City at 90% of this cost. The Missouri Highways and Transportation Commission reimbursement agreement was approved at the September 20, 2018, Board of Aldermen Meeting. This supplemental agreement will add an additional amount Not to Exceed of \$156,200.27 to this contract; a contract for both design services previously awarded and inspection services requested herein. This will bring the total amount to \$327,268.22.

Crawford, Murphy & Tilly, Inc. did the design of the Taxiway Project.

The Public Works and Airport Departments recommend approval.

City Administrator Comments and Recommendation:

The first reading was read and passed by the Board of Aldermen on October 18, 2018.

Per City Code 110.230, Bill 18-53 is in correct form as per City Attorney.

LCF Phase 2 Taxiway Engineering Services was awarded in February 2018 to CMT, Inc. at 171,067.95, the construction portion was awarded to Lehman Construction, LLC. in May 2018 at 1,672,127.30. This request is for the inspection services, at \$156,200.27 with CMT, Inc. Total LCF Phase 2 Taxiway Reconstruction project is a 90/10 grant from MoDOT Aviation and will be budgeted in the FY2019 budget.

I concur with the departments' recommendation.

BILL NO. 18-53

ORDINANCE NO. 18.53

AN ORDINANCE OF THE CITY OF OSAGE BEACH, MISSOURI, AUTHORIZING THE MAYOR TO EXECUTE AN AVIATION PROJECT CONSULTANT SUPPLEMENTAL AGREEMENT NO. 1 CONSTRUCTION SERVICES FOR ENGINEERING CONTRACT AEOB18-002 WITH CRAWFORD, MURPHY AND TILLY, INC. FOR THE LEE C. FINE MEMORIAL AIRPORT TAXIWAY PHASE 2 PROJECT.

WHEREAS, the City of Osage Beach entered into an agreement with Crawford, Tilly & Murphy, Inc. to perform professional services to accomplish the Taxiway Phase 2 - Aviation Project at the Lee C. Fine Memorial Airport; and

WHEREAS, the City desires to enter into Supplemental Agreement No. 1 to complete, extend, or continue the original agreement.

BE IT ORDAINED BY THE BOARD OF ALDERMEN OF THE CITY OF OSAGE BEACH, MISSOURI, AS FOLLOWS, WIT.

Section 1. The Board of Aldermen hereby authorizes the Mayor to execute on behalf of the City the Aviation Project Consultant Supplemental Agreement No. 1 with Crawford, Murphy & Tilly, Inc. substantially the same as under the terms set forth in Exhibit A.

Section 2. Total expenditures or liability authorized under this Ordinance for Supplemental Agreement No. 1 will add an additional amount not-to- exceed of One Hundred Fifty-Six Thousand Two Hundred Dollars and Twenty-Seven Cents (\$156,200.27).

Section 3. The City Administrator is hereby authorized to take such further actions as are necessary to carry out the intent of this Ordinance and Contract.

Section 4. This Ordinance shall be in full force and effect from date of passage and approval by the Mayor.

READ FIRST TIME: October 18, 2018 READ SECOND TIME:

I hereby certify that the above Ordinance No. 18.53 was duly passed on _____, 2018 by the Board of Aldermen of the City of Osage Beach. The votes thereon were as follows:

Ayes:

Nays:

Abstain:

Absent:

This Ordinance is hereby transmitted to the Mayor for his signature.

Date

Cynthia Lambert, City Clerk

Approved as to form:

Edward B. Rucker, City Attorney

I hereby approve Ordinance No. 18.53.

Date

John Olivarri, Mayor

ATTEST:

Cynthia Lambert, City Clerk

Airport Name:	<u>Lee C. Fine Memorial Airport</u>
Project No.:	<u>17-046B-1</u>
County:	<u>Miller</u>

AVIATION PROJECT CONSULTANT SUPPLEMENTAL AGREEMENT NO. 1 CONSTRUCTION SERVICES

THIS SUPPLEMENTAL AGREEMENT NO. 1 for Construction Services is entered into by the City of **Osage Beach, Missouri** (hereinafter, "Sponsor") and **Crawford, Murphy & Tilly, Inc.** (hereinafter, "Consultant").

WITNESSETH:

WHEREAS, the Sponsor and the Consultant entered into an Agreement on **February 2, 2018**, to accomplish a project at the **Lee C. Fine Memorial Airport**, (hereinafter, "Original Agreement"); and

WHEREAS, the Sponsor and the Consultant now desire to enter into Supplemental Agreement No. 1 to otherwise complete, extend or continue the Original Agreement as provided herein.

NOW, THEREFORE, in consideration of the mutual promises, covenants, and representations contained herein the parties agree as follows:

(1) SCOPE OF SERVICES:

(A) The Services to be provided by the Consultant under Supplemental Agreement No. 1 are additional services which are beyond the scope of services provided in the Original Agreement. These additional professional services are generally described and defined in Section ~~(16)(State)~~ or (17)(Federal) of the Original Agreement and Exhibit II - SA1, which is attached hereto and incorporated herein by reference.

(2) FEES AND PAYMENTS:

(A) The Consultant shall be reimbursed in accordance with Section ~~(8)(State)~~ or (9)(Federal) of the Original Agreement, with the following revisions to Paragraph (D):

The Consultant shall submit an invoice for services rendered to the Sponsor not more than once every month. A progress summary indicating the current status of the services shall be submitted along with each invoice. Upon receipt of the invoice and progress summary, the Sponsor will, as soon as practical, but not later than 30 days from receipt, pay the Consultant for the services rendered, including the proportion of the fixed fee earned as reflected by the estimate of the portion of the services completed as shown by the progress summary, less partial payments previously made. A late payment charge of one and one half percent (1.5%) per month shall be assessed for those invoiced amounts not paid,

through no fault of the Consultant, within 30 days after the Sponsor 's receipt of the Consultant's invoice. The Sponsor will not be liable for the late payment charge on any invoice which requests payment for costs which exceed the proportion of the maximum amount payable earned as reflected by the estimate of the portion of the services completed, as shown by the progress summary. The payment, other than the fixed fee, will be subject to final audit of actual expenses incurred during the period of the Agreement.

The Sponsor may hold a percentage of the amount earned by the Consultant, not to exceed two percent (2%), until 100% of services as required by Section (2), "Scope of Services," of this Agreement are completed and have been received and approved by the Sponsor and MoDOT. The payment will be subject to final audit of actual expenses during the period of the Agreement. Upon completion and acceptance of all services required by Section (2), "Scope of Services," the two percent (2%) retainage will be paid to the Consultant. As an alternative to withholding two percent (2%) retainage as set forth above, the Sponsor may accept a letter of credit or the establishment of an escrow account in the amount of said retainage and upon such other terms and conditions as may be acceptable to the Sponsor and the Consultant. If a letter of credit or escrow account is not acceptable to the Sponsor, then the percent retainage will control.

(B) The costs of Supplemental Agreement No. 1 shall be in addition to the cost of the Original Agreement.

(C) The lump sum fee and maximum amount payable included in Section ~~(8)(State)~~ or (9)(Federal) of the Original Agreement are hereby modified to be cost plus fixed fee not to exceed as follows:

	ORIGINAL AMOUNT	SUPPLEMENTAL AGREEMENT NO. 1 – CONSTRUCTION PHASE SERVICES	TOTAL
Lump Sum	\$171,067.95	N/A	\$171,067.95
Fixed Fee	N/A	\$13,104.26	\$13,104.26
Max. Fee Payable	N/A	\$156,200.27	\$156,200.27

(D) Estimated costs for the services in Supplemental Agreement No. 1 are defined in Exhibit IV - SA1 and Exhibit V - SA1, which are attached hereto and incorporated herein by reference.

(3) PERIOD OF SERVICE: Exhibit VI, Performance Schedule, of the Original Agreement is hereby revised to include time for the performance of these additional services. The total time to be added to Exhibit VI for completion of these

additional services shall be **170** calendar days. The projected completion date shown on Exhibit VI is now revised to **45 calendar days after construction completion**, which includes time for performance of all remaining services in the Original Agreement and the services in Supplemental Agreement No. 1 and submittal of all deliverables.

(4) DISADVANTAGED BUSINESS ENTERPRISE (DBE) REQUIREMENTS:

(A) DBE Goal: The following DBE goal has been established for this Supplemental Agreement No. 1. The dollar value of services and related equipment, supplies, and materials used in furtherance thereof which is credited toward this goal will be based on the amount actually paid to DBE firms. The goal for the percentage of services to be awarded to DBE firms is **4%** of the total Supplemental Agreement No. 1 dollar value.

(B) DBE Participation Obtained by Consultant: The Consultant has obtained DBE participation, and agrees to use DBE firms to complete **4%** of the total services to be performed under this Supplemental Agreement No. 1 by dollar value. The DBE firms which the Consultant shall use, and the type and dollar value of the services each DBE will perform, is as follows:

DBE FIRM NAME, STREET AND COMPLETE MAILING ADDRESS	TYPE OF DBE SERVICE	TOTAL \$ VALUE OF THE DBE SUBCONTRACT	CONTRACT \$ AMOUNT TO APPLY TO TOTAL DBE GOAL	% OF SUBCONTRACT \$ VALUE APPLICABLE TO TOTAL GOAL
Trekk Design Group	Assistant Construction Observation	\$6,300.00	\$6,300.00	100%

(5) SUBCONSULTANTS:

(A) The Consultant agrees that except for those firms and for those services listed below, there shall be no transfer of engineering services performed under this Supplemental Agreement No. 1 without the written consent of the Sponsor. Subletting, assignment, or transfer of the services or any part thereof to any other corporation, partnership, or individual is expressly prohibited. Any violation of this clause will be deemed cause for termination of this Supplemental Agreement No. 1.

Exceptions (Subconsultant Information):

FIRM NAME	COMPLETE ADDRESS	NATURE OF SERVICES
Terracon Consultants	3601 Mojave Court, Suite A Columbia, MO 65202	Materials Testing
AllState Consultants	3312 LeMone Industrial Blvd. Columbia, MO 65201	Geotechnical Inspection

Trekk Design Group	2313 Industrial Drive Columbia, MO 65202	Assistant Construction Observation

(6) ORIGINAL AGREEMENT: Except as otherwise modified, amended, or supplemented by this Supplemental Agreement No. 1, the Original Agreement between the parties shall remain in full force and effect and the terms of the Original Agreement shall extend and apply to this Supplemental Agreement No. 1.

IN WITNESS WHEREOF, the parties have entered into this Supplemental Agreement No. 1 on the date last written below.

Executed by the Consultant this _____ day of _____, 20 ____.

Executed by the Sponsor this _____ day of _____, 20 ____.

CONSULTANT

SPONSOR

By_____

By_____.

Title: CEO

Title: Mayor

ATTEST:

ATTEST:

By_____

By_____.

Title: Manager, St. Louis Office

Title: City Clerk

Approved as to Form:

Approved as to Form:

By_____

By_____

Title_____

Title_____

EXHIBIT II - SA1
SCOPE OF SERVICES

1. Preliminary
 - a. Prepare copies of the Construction Plans and Project Manual for use by the Contractor during construction.
 - b. Develop a **Federal Construction Observation Program** in accordance with MoDOT requirements.
 - c. Include a sealed, signed and dated copy of the Construction Observation Program (COP) with this executed Supplemental Agreement.
 - d. Attend and conduct a pre-construction conference. Minutes of the conference will be prepared and distributed to all attendees.
2. Provide construction administration, on-site construction observation, and material(s) testing per the COP:
 - a. Provide construction observation services, including preparation of weekly reports and other reports as required by the COP to document the prosecution and progress of the Project.
 - b. Review shop drawings and material certification submittals as provided by the Contractor.
 - c. Perform material(s) testing (field and laboratory) as required by the COP.
 - d. Respond to field issues throughout the duration of the project.
 - e. Prepare Contractor's progress estimates and Sponsor's request for reimbursement of funds.
 - f. Prepare change orders and supplemental agreements necessary for construction of the project.
 - g. Attend and conduct a final review of the Project with the Sponsor, MoDOT, and the Contractor
3. Project Closeout Phase
 - a. Prepare and submit to the Sponsor and MoDOT one (1) electronic set of record drawings on a compact disc (CD) in .pdf format copied to a single file.
 - b. Prepare and submit to the Sponsor and MoDOT a Final Testing Report as required by the COP.
 - c. Prepare and submit to the Sponsor an updated **Airport Layout Plan (ALP)** showing as-built conditions. All ALP sheets affected by the project will be updated. The sponsor will approve and sign as necessary and

forward four (4) full size copies to MoDOT for approval. MoDOT will distribute the copies as one (1) to the Sponsor, one (1) to MoDOT, one (1) to FAA, and one (1) to the Consultant. An electronic copy of the updated sheets will be submitted to both MoDOT and the City in .pdf format, with CADD files submitted to the City.

- d. Provide MoDOT with all closeout documents as required for project final acceptance.

EXHIBIT IV - SA1**DERIVATION OF CONSULTANT PROJECT COSTS (CONSTRUCTION)**

EXHIBIT IV

DERIVATION OF CONSULTANT PROJECT COSTS

LEE C. FINE MEMORIAL AIRPORT

CITY OF OSAGE BEACH, MISSOURI

RECONSTRUCTION OF TAXIWAY A (NEW TAXIWAY A AND A1) FROM TAXIWAY C TO RUNWAY 22 END

CONSTRUCTION PHASE SERVICES

June 11, 2018

Basic Services	Fee	Hours
<u>Construction Phase</u>	<u>\$156,200.27</u>	<u>991</u>
Total	\$156,200.27	991

EXHIBIT IV

DERIVATION OF CONSULTANT PROJECT COSTS

**LEE C. FINE MEMORIAL AIRPORT
CITY OF OSAGE BEACH, MISSOURI
RECONSTRUCTION OF TAXIWAY A (NEW TAXIWAY A AND A1) FROM TAXIWAY C TO RUNWAY 22 END
CONSTRUCTION PHASE SERVICES**

June 11, 2018

1 DIRECT SALARY COSTS:

TITLE	HOURS	RATE/HOUR (2017 rates)	COST (\$)
Principal	0	\$77.58	\$0.00
Senior Project Engineer	4	\$58.97	\$235.88
Project Manager	94	\$47.57	\$4,471.58
Senior Engineer	152	\$37.51	\$5,701.52
Engineer	704	\$29.10	\$20,486.40
Senior Planner	0	\$36.23	\$0.00
Planner	0	\$25.39	\$0.00
Registered Land Surveyor	0	\$40.79	\$0.00
Senior Technician	26	\$35.67	\$927.42
Technician II	0	\$27.43	\$0.00
Clerk/Secretary	11	\$22.36	\$245.96
	991		

Total Direct Salary Costs = \$32,068.76

2 LABOR AND GENERAL ADMINISTRATIVE OVERHEAD:

Percentage of Direct Salary Costs @ 172.42 % = \$55,292.96

3 SUBTOTAL:

Items 1 and 2 = \$87,361.72

4 PROFIT:

15 % of Item 3 Subtotal = \$13,104.26 Fixed Fee
Subtotal = \$100,465.97

5 OUT-OF-POCKET EXPENSES:

a. Mileage	7140 Miles @	\$0.545 / Mile =	\$3,891.30	
b. Construction Vehicle	67 Days @	\$12.00 / Day =	\$804.00	
c. Meals	67 Days @	\$32.00 / Day =	\$2,144.00	
d. Motel	67 Nights @	\$100.00 / Night =	\$6,700.00	(\$93 + tax per GSA.gov)
e. Printing and Shipping		=	\$500.00	

Total Out-of-Pocket Expenses = \$14,039.30

6 SUBCONTRACT COSTS:

a. Mat'l Tests P-152, 157, 208, 209, 401, 501 (Terracon) (Est.)	=	\$32,895.00	
b. Geotechnical Inspection (AllState - Columbia, MO) (Est.)	=	\$2,500.00	
c. Assistant Construction Observation (Trek) (Est.)	=	\$6,300.00	
	=		\$41,695.00

7 MAXIMUM TOTAL FEE:

Items 1, 2, 3, 4, 5 and 6 = \$156,200.27 Not to Exceed

EXHIBIT V - SA1**ENGINEERING CONSTRUCTION - COST BREAKDOWN**

BASIC AND SPECIAL SERVICES
RECONSTRUCTION OF TAXIWAY A (NEW TAXIWAY A AND A1) FROM TAXIWAY C TO RUNWAY 22 END
RECONSTRUCTION OF TAXIWAY D (NEW TAXIWAY A2)

	Principal	Senior Project Engineer	Project Manager	Senior Engineer	Engineer	Senior Planner	Planner	Registered Land Surveyor	Senior Technician	Technician	Clerk/ Secretary	Other Costs
Classification: Gross Hourly Rate:	\$243.04	\$184.74	\$149.03	\$117.51	\$91.17	\$113.50	\$79.54	\$127.79	\$111.75	\$85.93	\$70.05	
A. BASIC SERVICES												
2. Design Phase:												
Prepare copies of conformed plans/specs for use by Contractor					4						1	
Prepare electronic files for contractor use					2				4			
Develop COP in accordance with MoDOT requirements			2		6							
Set up const. documentation paperwork, file folders, project binders, etc.					6							
Attend and conduct preconstruction conference and distribute minutes			6		8							
Review shop drawings, material certifications, Buy American Certifications				30								
Full time Onsite R.E. #1 (10 hours 5 days/week; 11 weeks; 2 Saturdays)					570							
Paving Assistant R.E. #2 (10 hours, 5 total days)				50								
Travel to/from Site - Full time Onsite R.E. #1 (11 trips)					66							
Travel to/from Site - Paving Assistant R.E. #2 (2 trips)				12								
Office Support			2	18								
Prepare change orders, pay requests			4	12								
Review payrolls			2								10	
Attend and Conduct Pre-Pave Meeting			12									
Project Manager Site Visits (Three Visits)			30									
PM Weekly Construction Meetings Conference Call (0.5 hour/week, 11 weeks)			6									
Respond to field issues throughout duration of project		4	16	14								
Attend and conduct final inspection			10		10							
Verify completion of punch list (conducted by RE)					10							
Prepare and submit record drawings (52 sheets)				6					14			
Prepare and submit Final Testing Report / Closeout Report			2	8	18							
Final DBE Documentation			2		4							
Update & Submit ALP to show As Built Conditions				2					8			
Total hours =	991	0	4	94	152	704	0	0	0	26	0	11
Total \$	\$156,200.27	\$0.00	\$738.97	\$14,008.70	\$17,861.89	\$64,180.41	\$0.00	\$0.00	\$0.00	\$2,905.45	\$0.00	\$770.55
PART A SUBTOTAL =	\$156,200.27											
GRAND TOTAL =	\$156,200.27											



June 11, 2018

Crawford, Murphy & Tilly

Attn: Mr. Brian Hutsell, P.E.
P: [314] 436 5500
bhutsell@cmtengr.com

**Re: Proposal for Construction Testing and Observation Services
Lee C. Fine Memorial Airport – Taxiway A and A1
Brumley, Missouri
Terracon Proposal No. P09181054**

Dear Mr. Hutsell

Terracon Consultants, Inc. (Terracon) is pleased to submit this proposal to provide Special Inspection / construction observation and materials testing services for the above-referenced project. This proposal summarizes our understanding of the project and presents our anticipated scope of services. Our fee schedule and our *Agreement for Services* are also included.

1.0 WHY TERRACON?

- Terracon proposes to use multi-disciplined technicians who can perform all of the material testing and inspections for the project reducing the total combined number of hours by minimizing multiple technicians on site.
- In addition to the primary technician assigned to the project, Terracon's depth of staff allows for supplemental support (i.e. for large concrete placements) and specialty testing technicians to be available as needed.
- Terracon has an AASHTO Accredited Construction Materials Laboratory to ensure accurate testing results in an expedited manner.
- Terracon has provided testing for recent taxiway rehabilitation projects including the Lee C Fine Memorial Airport Taxiway and Apron Rehabilitation. Having this experience helps Terracon be a confident and resourceful partner able to consult on current and future project needs.

Terracon Consultants, Inc. 13910 West 96th Terrace Lenexa, Kansas 66215
P [913] 492 7777 F [913] 492 7443 www.terracon.com/kansas_city

Environmental



Facilities



Geotechnical



Materials

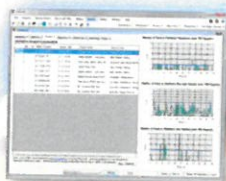
Terracon's Incident and Injury-Free Culture

Employee safety is a core value of Terracon and we are committed to an Incident and Injury-Free (IIF) workplace. It is our personal and organizational commitment at all levels of the company to everyone going home safe to their family every day. All employees are expected to perform their job assignments with safety as a primary objective. Terracon dedicates the time, resources, and equipment necessary for an IIF environment and no employee will be required to work in unsafe conditions.

Proven Report Turnaround Commitment

Report Type	Average Report Turnaround Time
Non-Conformance Reports	Less than 24 hours
Laboratory Reports	1 day
Daily Inspection Reports	2 to 3 days

Seamless Report Delivery and Budget Tracking



Project Work Plan and Schedule

Benefits: Scheduling – helps project team to quickly see resource availability and make assignments

- Techs with the right certifications available on your site
- Expediting resources
- Responding to workload fluctuations

Budget Tracking

Benefits:

- Constant communication – daily, weekly, monthly
- Milestone notifications monitor your investment
- Retest tracking for potentially significant savings

Field Observation, Data Collection, Reporting and Delivery

Benefits:

- Fast collection through hand-held devices, high-tech tablets, and laptops
- Efficient transmittal of data to Project Manager
- Keeps the project moving forward with seamless delivery of information

Communication of Results to All Parties

Benefits:

- E-mail notifications
- Easy to read reports with third-party access
- Close out – push of a button
 - Report library
 - Data storage
 - Final letters

More on information about Terracon's approach to seamless report delivery and budget tracking can be obtained [by clicking this link](#).

2.0 PROJECT DESCRIPTION

Item	Description
Project location	This project will be located at 1111 Lee C. Fine Road in Brumley, Missouri 65020
Proposed structure	The project will consist of an approximate 14,000 sq. yd. taxiway removal and replacement.
Pavement Construction	Taxilane construction will include up to 10" thick concrete paving. Pavement subgrade requires 12" of lime kiln dust stabilized subgrade and 6" of crushed aggregate base.
Grading/slopes	Current ground level is within approximately 3 feet of final grade
Referenced information	Project Plans: Lee C. Fine Memorial Airport, dated 4/9/2018 Project Specifications: Lee C. Fine Memorial Airport, dated 4/9/2018 Geotechnical Report: All State Consultants

3.0 SCOPE OF SERVICES

We understand the scope of services could include general observation and testing of concrete. In addition, we anticipate that subgrade preparation observation and compaction testing of engineered fill may be requested.

2.1 Field and Laboratory Services

Terracon will provide appropriately trained employees equipped to respond to the Special Inspection / construction observation and materials testing needs of this project as scheduled by the Client or your designated representative. Based on our understanding of the project requirements, the scope of the as-requested services may include the following.

- **Subgrade observation and testing could include the following**
 - Observe proof rolling operations of subgrade soils before construction of floor slabs, pavement subgrade, or new fill
 - Perform laboratory moisture-density relationship, grain size analysis and Atterberg Limits on native or proposed fill soils, and base material
 - Performing density testing on native soils, fill soils, and pavement base to determine the moisture content and percent compaction of the material

- **Flyash treated subgrade testing could include the following**
 - Perform laboratory testing to determine optimal application rate for subgrade stabilization.
 - Observe subgrade treatment procedures and flyash application
 - Performing density testing on flyash treated subgrade and pavement base to determine the moisture content and percent compaction of the material
- **Field concrete testing could include the following**
 - Field sample and testing of concrete for slump, air content and temperature
 - Cast sets of (2) 6" x 12" cylinders (for each of four daily sublots, up to (8) cylinders maximum) on the concrete foundations and floor slabs
 - Observe reinforcing steel placement prior to placement of concrete pavement; including number, size, spacing and configuration of bars
 - Transport, cure and test concrete cylinders at the testing frequency specified
- **Project Management/Administration**
 - A project manager will be assigned to the project to review the daily activity and assist in scheduling the work. Field and laboratory tests will be reviewed prior to submittal. The project manager will monitor the project budget and will oversee the preparation of the final letter and daily reports. The project manager will attend preconstruction meetings as needed throughout the duration of the project.

If we have misunderstood any aspect of the proposed project, please advise us at once so we can evaluate the scope of services and make any necessary adjustments prior to finalizing the contract. Once the project is underway, you can request additional services.

2.3 Scheduling

Terracon's services will be performed on an as-requested basis with scheduling by the Client or the client's designated representative. Terracon will not be responsible for scheduling our services and will not be responsible for tests or observations that are not performed due to failure to schedule our services on the project. Since our personnel will not be at the site on a resident basis, it will be imperative that we be advised when work is in progress. Services should be scheduled a minimum of 24 hours in advance. Scheduling personnel will be on an as-available basis which may require changes in personnel assigned to the project. For instances of short-notice requests, personnel may have to be utilized which have a higher rate than those normally assigned and this higher cost may be passed on to the client.

All requests for services should be submitted to the Columbia, Missouri office at [573] 214 2677. Services should not be scheduled through our field personnel. We recommend the scope of work described in this proposal be provided to the person(s) responsible for scheduling our services so they are aware of the services that are proposed.

Proposal for Construction Observation and Testing Services
 Proposed Lee C. Fine Memorial – Taxiway A and A1 ■ Brumley, Missouri
 June 11, 2018 ■ Terracon Proposal No. P09181054

Terracon

3.0 COMPENSATION

Our services will be invoiced based on the work performed in accordance with our attached basis of estimate. Based on our understanding of the scope of services discussed in this proposal, we estimated a fee of \$32,895 for this project. We have estimated the duration of each testing phase. This estimate is not considered a lump sum or not-to-exceed cost, but an estimate for budgeting purposes only. Our invoices will reflect the actual hours/units used, in accordance with the basis of estimate; however, we would contact you prior to exceeding the estimated fee.

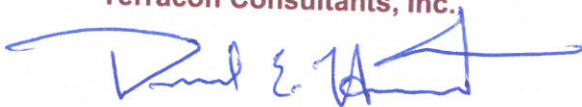
4.0 AUTHORIZATION

This proposal may be accepted by executing the attached Agreement for Services and returning it along with this proposal to Terracon. We reserve the right to withhold our reports until the signed Agreement has been received by Terracon or payment is current. This Agreement, including the limitations it contains, shall constitute the exclusive terms, conditions and services to be performed for this project. This proposal is valid only if authorized within sixty days from the listed proposal date.

We appreciate the opportunity to provide this proposal and look forward to working with you on this project. Please feel free to contact this office if you have any questions or comments concerning the proposed services or if we may be of further service to you.

Sincerely,

Terracon Consultants, Inc.



For
 Jeff Kenney, EI
 Project Engineer



Jason Guilford, P.E.
 Senior Staff Engineer | Materials

Attachments: Fee Schedule
 Cost Estimate
 Agreement for Services

Proposal for Construction Observation and Testing Services
 Proposed Lee C. Fine Memorial – Taxiway A and A1 ■ Brumley, Missouri
 June 11, 2018 ■ Terracon Proposal No. P09181054

Terracon

FEE SCHEDULE

PERSONNEL

MoDOT Certified Technician	55.00/hour*
Senior Field Technician	60.00/hour*
Coring Crew	120.00/hour*
AWS Certified Welding Inspector	95.00/hour*
Project Manager (Supervision and Report Review)	100.00/hour
Licensed Professional Engineer	120.00/hour
Senior Associate	150.00/hour

*Increase hourly rate by 1.5 work over 8 hours per day, before 7 am, after 5 pm, and Saturday. Increase hourly rate by 2.0 for Sunday, and Holiday work. Hourly services will be billed in 0.5 hour increments.

EXPENSES, EQUIPMENT, AND SUPPLIES

Trip Charge	120.00/trip
Supplies	Cost +15%
Per Diem	140.00/day
Core Drilling Machine and Generator	110.00/day
Floor Flatness Test (Dipstick)	500.00/test
Gloss Meter	50.00/day
Maturity Meter	75.00/day
Maturity Meter Probes	65.00/each

CONCRETE AND MASONRY

Compressive Strength of Concrete Cylinder (ASTM C 39)	16.00/each
Stripped and cured test cylinders, not tested	16.00/each
Compressive Strength of Grout Prism	20.00/each
Compressive Strength of Mortar Cube or Cylinder	20.00/each
Flexural Strength of Concrete Beam	75.00/each
Concrete Core Measurement and Compressive Strength	50.00/each
Compressive Strength and Dimensions of Masonry (ASTM C140)	75.00/block*
Net Area, Absorption, Specific Gravity and Moisture (ASTM C140)	75.00/block*
*Minimum of three blocks required	
Vapor Emission Testing	50.00/test

AGGREGATES

Sieve Analysis (ASTM C136)	75.00/each
Analysis of Material finer than #200 Sieve (ASTM C117)	45.00/each
Organic Impurities – Colorimetric (ASTM C40)	45.00/each
Lightweight Particles or Chert Analysis (ASTM C123)	100.00/each
Clay Lumps (ASTM C142)	55.00/each
Specific Gravity or Absorption Analysis (ASTM C127 or 128)	50.00/each
Unit Weight (ASTM C29)	50.00/each

Proposal for Construction Observation and Testing Services
Proposed Lee C. Fine Memorial – Taxiway A and A1 ■ Brumley, Missouri
June 11, 2018 ■ Terracon Proposal No. P09181054

Terracon

METALS

Anchor Bolt Load Testing Equipment	150.00/day
Skidmore Wilhelm Bolt Testing Equipment.....	100.00/day
Ultrasonic Examination of Welds – Equipment and Consumables	100.00/day
AWS or ASME Welder Qualifications	
Pipe	150.00/each
Plate	120.00/each*
Weld Procedure Qualification	
AWS.....	375.00/each*
ASME.....	400.00/each*
Tensile, Yield and Elongation Test.....	135.00/each*
*Excluding machining, sample preparation and base metal costs, if required	

ASPHALT

Asphalt Technician.....	55.00/hour*
Coring Crew	120.00/hour*
Extraction/Gravation	160.00/each
Extraction only	110.00/each
Marshall Stability Flow and Density Specimens (already mixed)	195.00/set
Core Thickness/Density	35.00/each
Super Pave Molded Density Specimens (already mixed)	210.00/set
Theoretical Maximum Specific Gravity (ASTM D2041)	100.00/test

SOILS

Atterberg Limits Determination (LL, PL, PI)	70.00/test
Lime Treated Atterberg Limits Determination (LL, PL, PI).....	150.00/test
Combined Analysis (Hydrometer and Sieve).....	110.00/test
Hydrometer Analysis	85.00/test
Sieve Analysis (Washed over #200 sieve).....	85.00/test
Density Determination (Shelby Tube Sample).....	15.00/test
Organic Content.....	75.00/test
pH	50.00/test
Specific Gravity Determination	85.00/test
Visual Engineering (USCS) Classification	7.00/test
Moisture Content Determination	12.00/test
Laboratory CBR.....	325.00/test
Standard Proctor (ASTM D 698).....	175.00/test
Modified Proctor (ASTM D 1557).....	195.00/test
Lime Treated Standard Proctor (ASTM D 698)	250.00/test
Lime Treated Modified Proctor (ASTM D 1557)	270.00/test

COST ESTIMATE WORKSHEET

Construction Testing & Observation Services

Terracon

3601 Mojave Court, Set A
Columbia, MO 65202
PHN: 573-214-2677
FAX: 573-214-2714

Lee C. Fine Memorial Airport Taxiways A and A1 Brumley, Missouri

Task	Unit Type	No. of Units	Unit Rate	Subtotal	Total
Proofroll / Over Excavation / Baserock Observation and Density Testing					
Technician (Assumes 20 trips @ 8 hours/trip)	hours	160	\$ 55.00	\$ 8,800.00	
Trip Charge	each	20	\$ 120.00	\$ 2,400.00	
Standard Proctor Test	each	1	\$ 175.00	\$ 175.00	
Modified Lime Treated Proctor Test	each	3	\$ 270.00	\$ 810.00	
Lime Treated Atterberg Limits	each	3	\$ 150.00	\$ 450.00	
Reports / Engineering Review / Supervision					
Licensed Professional Engineer	hours	10	\$ 120.00	\$ 1,200.00	
Project Manager	hours	20	\$ 100.00	\$ 2,000.00	
				Subtotal	\$ 15,835
PCC Concrete Testing					
Technician (Assumes 20 trips @ 8 hours/trip)	hours	160	\$ 55.00	\$ 8,800.00	
Cylinder Pickup (Assumes 5 trips @ 4 hours/trip)	hours	20	\$ 55.00	\$ 1,100.00	
Concrete Testing - Lab (Assumes 30 sets of 2 Cylinders/Set)	each	60	\$ 16.00	\$ 960.00	
Trip Charge	each	25	\$ 120.00	\$ 3,000.00	
Reports / Engineering Review / Supervision					
Licensed Professional Engineer	hours	10	\$ 120.00	\$ 1,200.00	
Project Manager	hours	20	\$ 100.00	\$ 2,000.00	
				Subtotal	\$ 17,060
				TOTAL	\$ 32,895

Increase hourly rate by 1.5 Before 7AM, After 5PM, Saturdays and more than 40 hours per week. Increase hourly rate by 2.0 for Sunday, and Holiday work.
Hourly services will be billed in 0.5 hour increments.

The above estimate is not considered a lump sum or not-to-exceed cost, but an estimate for budgeting purposes only.

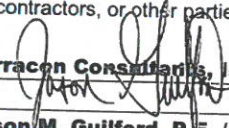
AGREEMENT FOR SERVICES

This **AGREEMENT** is between Crawford Murphy & Tilly Inc ("Client") and Terracon Consultants, Inc. ("Consultant") for Services to be provided by Consultant for Client on the Lee C. Fine Memorial - Taxiway A and A1 project ("Project"), as described in Consultant's Proposal dated 06/10/2018 ("Proposal"), including but not limited to the Project Information section, unless the Project is otherwise described in Exhibit A to this Agreement (which section or Exhibit is incorporated into this Agreement).

1. **Scope of Services.** The scope of Consultant's services is described in the Proposal, including but not limited to the Scope of Services section ("Services"), unless Services are otherwise described in Exhibit B to this Agreement (which section or exhibit is incorporated into this Agreement). Portions of the Services may be subcontracted. Consultant's Services do not include the investigation or detection of, nor do recommendations in Consultant's reports address the presence or prevention of biological pollutants (e.g., mold, fungi, bacteria, viruses, or their byproducts) or occupant safety issues, such as vulnerability to natural disasters, terrorism, or violence. If Services include purchase of software, Client will execute a separate software license agreement. Consultant's findings, opinions, and recommendations are based solely upon data and information obtained by and furnished to Consultant at the time of the Services.
2. **Acceptance/ Termination.** Client agrees that execution of this Agreement is a material element of the consideration Consultant requires to execute the Services, and if Services are initiated by Consultant prior to execution of this Agreement as an accommodation for Client at Client's request, both parties shall consider that commencement of Services constitutes formal acceptance of all terms and conditions of this Agreement. Additional terms and conditions may be added or changed only by written amendment to this Agreement signed by both parties. In the event Client uses a purchase order or other form to administer this Agreement, the use of such form shall be for convenience purposes only and any additional or conflicting terms it contains are stricken. This Agreement shall not be assigned by either party without prior written consent of the other party. Either party may terminate this Agreement or the Services upon written notice to the other. In such case, Consultant shall be paid costs incurred and fees earned to the date of termination plus reasonable costs of closing the Project.
3. **Change Orders.** Client may request changes to the scope of Services by altering or adding to the Services to be performed. If Client so requests, Consultant will return to Client a statement (or supplemental proposal) of the change setting forth an adjustment to the Services and fees for the requested changes. Following Client's review, Client shall provide written acceptance. If Client does not follow these procedures, but instead directs, authorizes, or permits Consultant to perform changed or additional work, the Services are changed accordingly and Consultant will be paid for this work according to the fees stated or its current fee schedule. If project conditions change materially from those observed at the site or described to Consultant at the time of proposal, Consultant is entitled to a change order equitably adjusting its Services and fee.
4. **Compensation and Terms of Payment.** Client shall pay compensation for the Services performed at the fees stated in the Proposal, including but not limited to the Compensation section, unless fees are otherwise stated in Exhibit C to this Agreement (which section or Exhibit is incorporated into this Agreement). If not stated in either, fees will be according to Consultant's current fee schedule. Fee schedules are valid for the calendar year in which they are issued. Fees do not include sales tax. Client will pay applicable sales tax as required by law. Consultant may invoice Client at least monthly and payment is due upon receipt of invoice. Client shall notify Consultant in writing, at the address below, within 15 days of the date of the invoice if Client objects to any portion of the charges on the invoice, and shall promptly pay the undisputed portion. Client shall pay a finance fee of 1.5% per month, but not exceeding the maximum rate allowed by law, for all unpaid amounts 30 days or older. Client agrees to pay all collection-related costs that Consultant incurs, including attorney fees. Consultant may suspend Services for lack of timely payment. It is the responsibility of Client to determine whether federal, state, or local prevailing wage requirements apply and to notify Consultant if prevailing wages apply. If it is later determined that prevailing wages apply, and Consultant was not previously notified by Client, Client agrees to pay the prevailing wage from that point forward, as well as a retroactive payment adjustment to bring previously paid amounts in line with prevailing wages. Client also agrees to defend, indemnify, and hold harmless Consultant from any alleged violations made by any governmental agency regulating prevailing wage activity for failing to pay prevailing wages, including the payment of any fines or penalties.
5. **Third Party Reliance.** This Agreement and the Services provided are for Consultant and Client's sole benefit and exclusive use with no third party beneficiaries intended. Reliance upon the Services and any work product is limited to Client, and is not intended for third parties other than those who have executed Consultant's reliance agreement, subject to the prior approval of Consultant and Client.
6. **LIMITATION OF LIABILITY. CLIENT AND CONSULTANT HAVE EVALUATED THE RISKS AND REWARDS ASSOCIATED WITH THIS PROJECT, INCLUDING CONSULTANT'S FEE RELATIVE TO THE RISKS ASSUMED, AND AGREE TO ALLOCATE CERTAIN OF THE ASSOCIATED RISKS. TO THE FULLEST EXTENT PERMITTED BY LAW, THE TOTAL AGGREGATE LIABILITY OF CONSULTANT (AND ITS RELATED CORPORATIONS AND EMPLOYEES) TO CLIENT AND THIRD PARTIES GRANTED RELIANCE IS LIMITED TO THE GREATER OF \$50,000 OR CONSULTANT'S FEE, FOR ANY AND ALL INJURIES, DAMAGES, CLAIMS, LOSSES, OR EXPENSES (INCLUDING ATTORNEY AND EXPERT FEES) ARISING OUT OF CONSULTANT'S SERVICES OR THIS AGREEMENT. PRIOR TO ACCEPTANCE OF THIS AGREEMENT AND UPON WRITTEN REQUEST FROM CLIENT, CONSULTANT MAY NEGOTIATE A HIGHER LIMITATION FOR ADDITIONAL CONSIDERATION IN THE FORM OF A SURCHARGE TO BE ADDED TO THE AMOUNT STATED IN THE COMPENSATION SECTION OF THE PROPOSAL. THIS LIMITATION SHALL APPLY REGARDLESS OF AVAILABLE PROFESSIONAL LIABILITY INSURANCE COVERAGE, CAUSE(S), OR THE THEORY OF LIABILITY, INCLUDING NEGLIGENCE, INDEMNITY, OR OTHER RECOVERY. THIS LIMITATION SHALL NOT APPLY TO THE EXTENT THE DAMAGE IS PAID UNDER CONSULTANT'S COMMERCIAL GENERAL LIABILITY POLICY.**
7. **Indemnity/Statute of Limitations.** Consultant and Client shall indemnify and hold harmless the other and their respective employees from and against legal liability for claims, losses, damages, and expenses to the extent such claims, losses, damages, or expenses are legally determined to be caused by their negligent acts, errors, or omissions. In the event such claims, losses, damages, or expenses are legally determined to be caused by the joint or concurrent negligence of Consultant and Client, they shall be borne by each party in proportion to its own negligence under comparative fault principles. Neither party shall have a duty to defend the other party, and no duty to defend is hereby created by this indemnity provision and such duty is explicitly waived under this Agreement. Causes of action arising out of Consultant's Services or this Agreement regardless of cause(s) or the theory of liability, including negligence, indemnity or other recovery shall be deemed to have accrued and the applicable statute of limitations shall commence to run not later than the date of Consultant's substantial completion of Services on the project.
8. **Warranty.** Consultant will perform the Services in a manner consistent with that level of care and skill ordinarily exercised by members of the profession currently practicing under similar conditions in the same locale. **EXCEPT FOR THE STANDARD OF CARE PREVIOUSLY STATED, CONSULTANT MAKES NO WARRANTIES OR GUARANTEES, EXPRESS OR IMPLIED, RELATING TO CONSULTANT'S SERVICES AND CONSULTANT DISCLAIMS ANY IMPLIED WARRANTIES OR WARRANTIES IMPOSED BY LAW, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.**
9. **Insurance.** Consultant represents that it now carries, and will continue to carry: (i) workers' compensation insurance in accordance with the laws of the states having jurisdiction over Consultant's employees who are engaged in the Services, and employer's liability insurance (\$1,000,000); (ii)

commercial general liability insurance (\$1,000,000 occ / \$2,000,000 agg); (iii) automobile liability insurance (\$1,000,000 B.I. and P.D. combined single limit); and (iv) professional liability insurance (\$1,000,000 claim / agg). Certificates of insurance will be provided upon request. Client and Consultant shall waive subrogation against the other party on all general liability and property coverage.

- 10. CONSEQUENTIAL DAMAGES. NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR LOSS OF PROFITS OR REVENUE; LOSS OF USE OR OPPORTUNITY; LOSS OF GOOD WILL; COST OF SUBSTITUTE FACILITIES, GOODS, OR SERVICES; COST OF CAPITAL; OR FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT, PUNITIVE, OR EXEMPLARY DAMAGES.**
- 11. Dispute Resolution.** Client shall not be entitled to assert a Claim against Consultant based on any theory of professional negligence unless and until Client has obtained the written opinion from a registered, independent, and reputable engineer, architect, or geologist that Consultant has violated the standard of care applicable to Consultant's performance of the Services. Client shall provide this opinion to Consultant and the parties shall endeavor to resolve the dispute within 30 days, after which Client may pursue its remedies at law. This Agreement shall be governed by and construed according to Kansas law.
- 12. Subsurface Explorations.** Subsurface conditions throughout the site may vary from those depicted on logs of discrete borings, test pits, or other exploratory services. Client understands Consultant's layout of boring and test locations is approximate and that Consultant may deviate a reasonable distance from those locations. Consultant will take reasonable precautions to reduce damage to the site when performing Services; however, Client accepts that invasive services such as drilling or sampling may damage or alter the site. Site restoration is not provided unless specifically included in the Services.
- 13. Testing and Observations.** Client understands that testing and observation are discrete sampling procedures, and that such procedures indicate conditions only at the depths, locations, and times the procedures were performed. Consultant will provide test results and opinions based on tests and field observations only for the work tested. Client understands that testing and observation are not continuous or exhaustive, and are conducted to reduce - not eliminate - project risk. Client shall cause all tests and inspections of the site, materials, and Services performed by Consultant to be timely and properly scheduled in order for the Services to be performed in accordance with the plans, specifications, contract documents, and Consultant's recommendations. No claims for loss or damage or injury shall be brought against Consultant by Client or any third party unless all tests and inspections have been so performed and Consultant's recommendations have been followed. Unless otherwise stated in the Proposal, Client assumes sole responsibility for determining whether the quantity and the nature of Services ordered by Client is adequate and sufficient for Client's intended purpose. Client is responsible (even if delegated to contractor) for requesting services, and notifying and scheduling Consultant so Consultant can perform these Services. Consultant is not responsible for damages caused by Services not performed due to a failure to request or schedule Consultant's Services. Consultant shall not be responsible for the quality and completeness of Client's contractor's work or their adherence to the project documents, and Consultant's performance of testing and observation services shall not relieve Client's contractor in any way from its responsibility for defects discovered in its work, or create a warranty or guarantee. Consultant will not supervise or direct the work performed by Client's contractor or its subcontractors and is not responsible for their means and methods. The extension of unit prices with quantities to establish a total estimated cost does not guarantee a maximum cost to complete the Services. The quantities, when given, are estimates based on contract documents and schedules made available at the time of the Proposal. Since schedule, performance, production, and charges are directed and/or controlled by others, any quantity extensions must be considered as estimated and not a guarantee of maximum cost.
- 14. Sample Disposition, Affected Materials, and Indemnity.** Samples are consumed in testing or disposed of upon completion of the testing procedures (unless stated otherwise in the Services). Client shall furnish or cause to be furnished to Consultant all documents and information known or available to Client that relate to the identity, location, quantity, nature, or characteristic of any hazardous waste, toxic, radioactive, or contaminated materials ("Affected Materials") at or near the site, and shall immediately transmit new, updated, or revised information as it becomes available. Client agrees that Consultant is not responsible for the disposition of Affected Materials unless specifically provided in the Services, and that Client is responsible for directing such disposition. In no event shall Consultant be required to sign a hazardous waste manifest or take title to any Affected Materials. Client shall have the obligation to make all spill or release notifications to appropriate governmental agencies. The Client agrees that Consultant neither created nor contributed to the creation or existence of any Affected Materials conditions at the site and Consultant shall not be responsible for any claims, losses, or damages allegedly arising out of Consultant's performance of Services hereunder, or for any claims against Consultant as a generator, disposer, or arranger of Affected Materials under federal, state, or local law or ordinance.
- 15. Ownership of Documents.** Work product, such as reports, logs, data, notes, or calculations, prepared by Consultant shall remain Consultant's property. Proprietary concepts, systems, and ideas developed during performance of the Services shall remain the sole property of Consultant. Files shall be maintained in general accordance with Consultant's document retention policies and practices.
- 16. Utilities.** Client shall provide the location and/or arrange for the marking of private utilities and subterranean structures. Consultant shall take reasonable precautions to avoid damage or injury to subterranean structures or utilities. Consultant shall not be responsible for damage to subterranean structures or utilities that are not called to Consultant's attention, are not correctly marked, including by a utility locate service, or are incorrectly shown on the plans furnished to Consultant.
- 17. Site Access and Safety.** Client shall secure all necessary site related approvals, permits, licenses, and consents necessary to commence and complete the Services and will execute any necessary site access agreement. Consultant will be responsible for supervision and site safety measures for its own employees, but shall not be responsible for the supervision or health and safety precautions for any other parties, including Client, Client's contractors, subcontractors, or other parties present at the site.

Consultant: **Terracon Consultants, Inc.**
 By:  Date: **6/10/2018**
 Name/Title: **Jason M. Guilford, P.E. / Project Manager**
 Address: **3601 Mojave Ct Ste A**
Columbia, MO 65202-4043
 Phone: **(573) 214-2677** Fax: **(573) 214-2714**
 Email: **Jason.Guilford@terracon.com**

Client: **Crawford Murphy & Tilly Inc**
 By: _____ Date: _____
 Name/Title: **Brian Hutsell, P.E. / Senior Aviation Engineer**
 Address: **One Memorial Drive, Ste 500 Gateway Tower**
St. Louis, MO 63102
 Phone: _____ Fax: **(314) 436-0723**
 Email: **bhutsell@cmtengr.com**

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Karri Bell/City TreasurerDate Submitted: 10/19/18**Agenda Item Title:**

Bill 18- 54 An Ordinance of the City of Osage Beach, Missouri, Authorizing the Mayor to Execute a Contract with Central Bank of Lake of the Ozarks (Central Bank) for Banking Services.

Presented by: *(Name/Title)* Karri Bell/City Treasurer**Requested Action:**
☐
☐
☒
☐

Motion to Approve

First Reading of Bill # _____

Second Reading of Bill # 18-54

Resolution # _____

☐
☐
☐

Proclamation

Public Hearing

Other (Describe) _____

Ordinance Reference for Action: (i.e. RSMo Section, Ordinance # & Title)

Board of Aldermen approval required for purchases over \$15,000 per Municipal Code Chapter 135; Article II; Purchasing, Procurement, Transfers, and Sales.

Deadline for Action: YES ☒ NO ☐

If yes, explain:

Current contract expires December 31, 2018.

Fiscal Impact:Not Applicable ☒Budgeted Item: YES ☐ NO ☐

If no, provide funding source: _____

Budget Line Item/Title: _____

FY _____ Budgeted Amount: \$ _____

Expenditures to Date _____: (\$ _____)

Available: \$ _____ 0.00

Requested Amount: \$ _____

Attachments: YES ☒ NO ☐

If yes, list attachments:

Bill 18-54; Contract for Banking Services; RFP Analysis/Summary; Proposals from Central Bank and Providence Bank.

Department Comments and Recommendation:

The City's Request for Proposals was designed to award banking services to the Bank that could best provide and address the following six (6) selection criteria; cost of services, financial strength, experience, interest rates offered on account balances and investments, optional services, and community investment. The City received two banking proposals; Central Bank and Providence Bank.

The City's Information Technology (IT) Department reviewed the security section of both banks anonymously and preferred the proposal from Central Bank. After reviewing the details of Central Bank and Providence Bank (see attached spreadsheet), it is my recommendation that the City accept the proposal from Central Bank.

Our services are currently with Central Bank.

City Administrator Comments and Recommendation:

The first reading was read and passed by the Board of Aldermen on October 18, 2018.

Per City Code 110.230, Bill 18-54 is in correct form as per City Attorney.

The City Treasurer has done a thorough assessment and I concur with the department's recommendation.

BILL NO. 18-54

ORDINANCE NO. 18.54

AN ORDINANCE OF THE CITY OF OSAGE BEACH, MISSOURI, AUTHORIZING THE MAYOR TO EXECUTE A CONTRACT FOR BANKING SERVICES WITH CENTRAL BANK OF THE LAKE OF THE OZARKS

WHEREAS, the City issued a Request for Proposal for a contract for banking services;
and

WHEREAS, Central Bank of the Lake of the Ozarks submitted the overall best proposal;
and

WHEREAS, the City of Osage Beach seeks to execute a contract for banking services with Central Bank of the Lake of the Ozarks; and

WHEREAS, the City has determined Central Bank of the Lake of the Ozarks is able to provide such services as described in the specifications for banking services.

BE IT ORDAINED BY THE BOARD OF ALDERMEN OF THE CITY OF OSAGE BEACH, MISSOURI, AS FOLLOWS, WIT.

Section 1. The Board of Aldermen hereby authorizes the Mayor to execute on behalf of the City a contract with Central Bank of the Lake of the Ozarks substantially under the terms set forth in the attached contract and financial services proposal (Exhibit "A").

Section 2. The City Administrator is hereby authorized to take such further actions as are necessary to carry out the intent of this Ordinance and Contract.

Section 3. This Ordinance shall be in full force and effect from date of passage and approval by the Mayor.

READ FIRST TIME: October 18, 2018 READ SECOND TIME:

I hereby certify that the above Ordinance No. 18.54 was duly passed on _____
by the Board of Aldermen of the City of Osage Beach. The votes thereon were as follows:

Ayes:

Nays:

Abstentions:

Absent:

This Ordinance is hereby transmitted to the Mayor for his signature.

Date

Cynthia Lambert, City Clerk

Approved as to form:

Edward B. Rucker, City Attorney

I hereby approve Ordinance No. 18.54.

Date

John Olivarri, Mayor

ATTEST:

Cynthia Lambert, City Clerk

CONTRACT FOR BANKING SERVICES

This banking services agreement, made and entered into this 1st day of January, 2019 by and between the City of Osage Beach, Missouri, herein referred to as "City" and Central Bank of Lake of the Ozarks, herein after referred to as "Bank".

Whereas, the City is in need of banking services, and;

Whereas, the Bank desires to provide the banking services to the City, and;

Whereas, in consideration of the services to be performed by the Bank and consideration of the City allowing the Bank to furnish the services, this contract is entered into subject to the terms and conditions as herein set forth;

NOW THEREFORE, it is mutually agreed as follows:

1. The Bank shall provide the services as desired by City as stated in the Bank's Financial Service Proposal dated September 21, 2018.
2. The City agrees to use the Bank as its sole local depository for all funds maintained locally.
3. The Bank further agrees as required by statute to enter into a written security agreement. The written security agreement shall be approved by the Board of Directors and noted within the official record of the Bank.
4. This agreement may be amended by either party provided such amendment is in writing and properly executed by both parties.
5. The effective date of this contract shall be January 1, 2019 and the expiration date shall be December 31, 2023. This contract may be canceled at the end of any calendar year during the term of the contract provided that at least ninety (90) days written notice is given to the other party prior to the cancellation. This agreement may be automatically extended annually after the four year period.

IN WITNESS, the parties have hereunto affixed their signatures this ____ day of _____, 2018

CITY OF OSAGE BEACH

DEPOSITORY INSTITUTION

MAYOR: _____

OFFICER: _____

ATTEST: _____

ATTEST: _____

DATE: _____

DATE: _____

SUMMARY OF PROPOSAL ELEMENTS

INFORMATION REQUESTED

CENTRAL BANK

PROVIDENCE

53

1. MAIN OPERATING ACCOUNT (DDA)/SWEEP ACCOUNT	NO COST	\$5 PER ACCOUNT, PER MONTH (8 ACCTS = \$40)
· Provision of Supplies	NO COST CHECKS AND DEPOSIT	NO COST CHECKS AND DEPOSIT SLIPS
· Processing checks and other debits	NO COST	.08 EACH, EST. \$20.00 PER MONTH
· Processing deposits and other credits	NO COST	.06 EACH, EST. \$124.26 PER MONTH
· Return of Deposit items	NO COST	\$2.75 EACH, EST 3-4 PER MONTH
· ACH Batch File Fee	NO COST	\$2.00 PER FILE, EST \$28.00 PER MONTH
· ACH Item Fee	NO COST	\$0.10 PER ITEM, EST \$24.00 PER MONTH
· Wire Transfers In	NO COST	\$5.00 PER WIRE
ELEC STATEMENTS W/COPIES OF CANCELLED	NO COST	THROUGH ON-LINE BANKING \$15.00 PER ACCOUNT
· Stop Payments	NO COST	\$15 PER ITEM, \$150 ANNUAL EST.
· All services AT NO FEES	YES	NO
· Minimum Balance	NONE	NONE
· Method of determining interest rates used	1% - YEAR 1	2.27% CURRENT - TIED TO 91 DAY T-BILL
· Positive Pay/Reverse Positive Pay	NO COST	\$15 MONTHLY
2. SAVINGS ACCOUNTS	NO COST	NO COST
· Minimum Balance	0	\$1,000
· Interest Rate	1% - YEAR 1	
· Method of determining interest rates used		90-DAY TREASURY BILL RATE, FED FUNDS RATE
3. LETTER OF CREDIT DEPOSITORY	SUBJECT TO APPROVAL BY BANK	DESIGNATED DEPOSITORY FOR NEW LETTERS OF CREDIT
4. CERTIFICATE OF DEPOSIT - Interest rate and method		
30 DAY	N/A	2.12% - 90 DAY T BILL RATE
90 DAY	1.90% - 90% T BILL RATE	2.22% - 90 DAY T BILL RATE + 10 BPTS
180 DAY	2.06% - 90% T BILL RATE	2.40% - 90 DAY T BILL RATE + 10 BPTS
1 YEAR	2.33% - 90% T BILL RATE	N/A
5. OTHER INVESTMENT OPTIONS	MONEY MARKET INSTRUMENTS	MONEY MARKET ACCOUNTS
	T-BILLS, T-NOTES, SECURITIES FOR A FEE	
6. PROVIDE SAMPLE REPORT OF INVESTMENTS	NOT INCLUDED	INCLUDED
Are deposits available for immediate investment? _____	NO	NO
If no, specify availability time: _____	NEXT DAY	NEXT DAY
7. INTERNET-BASED CASH MANAGEMENT SYSTEM	BUSINESS LINK - NO COST ALL A	\$15 PER ACCOUNT = \$120 PER MONTH (8 ACCTS)
Demonstration upon request before bid award	N/A	AVAILABLE - NO COST
8. OTHER MONEY MARKET INSTRUMENTS	SEE #5	SEE #5
9. ADDITIONAL ACCOUNTS - CHECKING, SAVINGS	NO LIMIT - NO COST	NO LIMIT - \$5 PER ACCOUNT, PER MONTH
· Conditions	NONE	MINIMUM BALANCE \$1,000
10. DEPOSIT BAGS – Minimum of 3 bags & keys required	NO COST	NO COST
11. ACH DEBIT/CREDIT CAPABILITY	YES	YES
12. ALTERNATIVE OPTION TO PAY EMPLOYEES W/CH	PAYCHEK PLUS - NO COST	PAYROLL CARDS - NO COST
13. WIRE TRANSFER SERVICES	NO COST	\$10 EACH, EST \$40 PER MONTH
14. SAFE DEPOSIT BOX SERVICES	NO COST	NO COST
15. SHORT TERM BORROWING	SUBJECT TO BANK PROPOSAL	COMPETITIVE RATE TIED TO A PUBLIC INDEX
16. GOVERNMENT REFERENCES – Upon request	AVAILABLE UPON REQUEST	AVAILABLE UPON REQUEST
17. FFIEC TIER 1 LEVERAGE CAPITAL RATE	8.80% AS OF JUNE 30, 2018	13.80% AS OF JUNE 30, 2018

18. ATM LOCATED AT CITY HALL - OPTIONAL	NO	IF FINANCIALLY FEASIBLE
19. CREDIT CARDS FOR CITY OFFICIALS	YES - NO FEE - REWARD PROGRAM	YES - NO ANNUAL FEE
20. PURCHASING CARD PROGRAM - OPTIONAL	YES - NO ANNUAL FEE	YES - NO ANNUAL FEE
21. ACCTS PAYABLE PROGRAM - OPTIONAL	YES - EST REVENUE = \$13,122	N/A
22. TRAINING OF CITY EMPLOYEES FOR FUTURE NEEDS	YES	YES
21. ACKNOWLEDGE OF ACCEPTANCE	INCLUDED	INCLUDED
Statement signed that acknowledges all terms and conditions		
AUDITED FINANCIAL STATEMENTS	INCLUDED	NOT INCLUDED
Liquidity	INCLUDED	NOT INCLUDED
Asset Quality	INCLUDED	NOT INCLUDED
Profitability	INCLUDED	NOT INCLUDED
Strength	INCLUDED	NOT INCLUDED
Management	INCLUDED	NOT INCLUDED
COMMUNITY INVESTMENT & ACTIVITY	LIST PROVIDED	NOT INCLUDED
OTHER OPTIONAL SERVICES	1 FREE CHECKING ACCT W/\$25 G	REMOTE DEPOSIT CAPTURE - NO TRIP TO BANK
	LOCKBOX	REMITE - REMOTE DEPOSIT PLUS POSTING TO IN
	RESUBMITIT	LOCKBOX
	EMPLOYEE BENEFIT PLANS	ACH POSITIVE PAY
	E DEPOSIT - NO TRIP TO BANK	ACH BLOCK ORDERS
	ACCOUNT RECONCILIATION	MERCHANT PAYMENT SOLUTIONS
	CREDIT CARD PROCESSING	
	CENTRAL CAPITAL MARKETS	



September 21, 2018

City of Osage Beach
Attn: Karri Bell, Treasurer
1000 City Parkway
Osage Beach, MO 65065

Reference: Financial Services Proposal

Dear Ms. Bell:

Central Bank of Lake of the Ozarks is pleased to provide a proposal for banking services to the City of Osage Beach. We have maintained a long association with the City and take great pride on our ability to work with an organization that is so vital to our community.

In our proposal, you will find that we have bid on all of the products requested. Please note that this proposal is two-fold. The first part of the proposal contains information and pricing on the banking services you have mentioned in your bid request. The second part consist of other financial products you may be interested in today or in the future. We believe that no other financial institution has the capability to provide the services you desire in a single turnkey operation.

Knowing that one of the key assets of the City is your officers and staff, we would like to increase the depth of our relationship with the City to include all your employees. For this reason, we will offer all of your employees and staff, one free checking account with a twenty-five dollar (\$25) gift card. All they will need to do, upon approval of this proposal, is present their pay stub or other proof of employment with the City to one of our personal bankers at any of eight banking facilities in the Lake area. No other bank can provide the convenience, ease of banking, financial services and financial strength made available at Central Bank.

Finally, our methods of performance flows easily from cash management to investments. At Central Bank, we believe we have unmatched knowledge of the City's operations. Through professionalism and hard work, we will continue to add value to your already successful municipality.

Should you or your staff have any questions, please feel free to contact us. Thank you for the opportunity to continue our service to your fine organization.

Sincerely,

John R. Porth
Senior Vice President



STATEMENT
Acknowledgement of Acceptance

The City of Osage Beach reserves the right to reject and all proposals, to waive technical defects, and to select proposal(s) deemed most advantageous to the City.

The undersigned certifies that he/she has the authority to bind this company in an agreement to supply the service or commodity in accordance with all terms and conditions specified herein

Company Name:
Central Bank of Lake of the Ozarks

Authorized Person (Print):
John R Porth

Address:
PO Box 207

Signature:



City/State/Zip:
Osage Beach MO 65065

Title:
Senior Vice President

Telephone #: Fax #:
573-348-2457 573-302-2408

Date: Tax ID#:
 44-0161708

Email:
john.porth@centralbank.net

Entity Type:
Missouri Banking Corporation

Some people describe the current business environment as “difficult.”

Central Bank has a different perspective.

We see opportunity for businesses focused on improving products, services, and performance. Companies that appreciate the power and potential of working together with a strong financial partner.

The City of Osage Beach currently utilizes the following banking products and services from Central Bank of Lake of the Ozarks.

- Checking Accounts
- Insured Money Market Accounts
- Certificates of Deposit
- Credit Cards
- Commercial Loans
- BusinessLink [Computer Banking]
- Deposit Bags
- One-Statement Banking
- Merchant Services [Credit Card Processing]
 - Parks & Recreation
- Automated Clearing House [ACH]
- Wire Transfers
- Direct Deposit Services
- Positive Pay
- Banking and Professional Consultation

Central Bank recommends the following bank products and services for the City of Osage Beach.

- Commercial Payment Systems
- Multi Card
- ReSubmitIt
- eDeposit
- Employee Benefits/ Retirement Plans
- Health Savings Accounts
- Sweep Accounts
- Lockbox Services
- Central Capital Markets

CHECK LIST

The following items should be directly addressed in each respondent proposal:

1. Main Operating Account/Sweep Account (Interest Bearing)
 - Provision of Supplies: no cost
 - Stop Payments: no cost
 - All services/products offered at no cost unless described in the proposal
 - Minimum Balance: none
 - Method of determining interest rates used: See Proposal
 - Positive Pay/Reverse Positive Pay: no cost
2. Savings Accounts
 - Minimum Balance: none
 - Interest Rate: See Proposal
 - Method of determining interest rates used
3. Letter of Credit Depository
4. Certificate of Deposit
 - Interest Rate: See Proposal
 - Method of determining interest rates used: See Proposal
5. Other investment options, appropriate for City of Osage Beach: Central Capital Markets
6. Provide sample Report of Investments

Are deposits available for immediate investment? no (yes or no)

If no, specify availability time: next day availability
7. Internet-based Cash Management System- Demonstration upon request before bid award: Full training at no cost to the City
8. Other Money Market Instruments: Central Capital Markets
9. Additional Accounts- Checking; Savings
 - Conditions: none, City can have as many accounts as needed at no cost
10. Deposit Bags- Minimum of 3 bags & keys required: no cost
11. ACH Debit/Credit Capability: yes
12. Alternative option to pay employees with bank account- required: checks, direct deposits, and payroll cards

13. Wire Transfer Services: no cost via BusinessLink
14. Safe Deposit Box Services: no cost for one box (3 x 10 x 24 or 5 x 10 x 24)
15. Short Term Borrowing: See Proposal
16. Government References- Upon request: yes
17. FFIEC Tier 1 Leverage Capital Rate: 8.80%
18. ATM located at City Hall- optional: no
19. Credit Cards for City officials: offered with scope of Banking
20. Training of City employees of bank processes for future new technologies: yes, at no cost
21. Acknowledge of Acceptance
 - Statement signed that acknowledges all terms and conditions: yes

BANKING SERVICES PROPOSAL

City of Osage Beach

September 21, 2018

1. *Required Qualifications:*

Central Bank of Lake of the Ozarks agrees to meet all required qualifications as stated in the Request for Proposal.

2. *Main Checking Account*

- Central Bank will supply at no cost:
 - Images of canceled checks in numerical order
 - “One Statement Banking”
 - a. All savings accounts will show on statement
 - b. All certificates of deposit will show on statement
 - Bookkeeping information at no cost
 - Copies of statement at no cost
 - Checks supplied at no cost
 - Deposit slips supplied at no cost
 - Debit and credit items at no cost
 - Furnish coin bags at no cost
 - Accept silver deposits in bulk at no cost
 - Wire transfers at no cost
 - ACH withdrawals at no cost
 - Overdrafts and NSF items at no cost
 - Return deposit items processed at no cost
 - No minimum balance on the account
 - No maintenance fee on the account
 - Stop payments at no cost
 - No limit on the number of checks written
 - “Positive Pay” services at no cost
 - Cashier Checks at no cost
 - Keys and services for Night Drop at no cost
- Interest Rate (Option One) *
 - **NOW account:** Paid at current market rate on the investable balance. The account currently has an Annual Percentage Yield (APY) at an interest rate of 1.00% and is paid monthly to the account. This rate is set by Bank Management and is reviewed weekly. **Central Bank of Lake of the Ozarks agrees to pay a minimum of 1.00% APY on this investment for the first year of the financial services contract.**
 - No minimum balance required

- Interest Rate (Option Two) *
 - Same terms and conditions as main checking account unless stated below
 - Repurchase / Sweep Cash Management Account: Pay at 0.75% APY
- * With either interest rate option, we can attach Zero-Balance Accounts to aid you in your cash management needs.
- 3. *Miscellaneous Checking Accounts [As many accounts as needed by City]:*
 - Same terms and conditions as main checking account
- 4. *Savings Accounts/Insured Money Market Accounts*
 - No minimum balance
 - No maintenance fee
 - Interest Rate: paid at current market rate on the daily collected balance. The current Annual Percentage Yield (APY) is 1.00% and is paid monthly to the account. The rate is set by Bank Management and is reviewed weekly. **Central Bank of Lake of the Ozarks agrees to pay a minimum of 1.00% APY on this investment for the first year of the financial services contract.**
 - This account is tied to “One Statement Banking”
- 5. *Letter of Credit*
 - Subject to approval by Bank Management
- 6. *Short Term Borrowing*
 - Subject to approval by Bank Management
- 7. *Lease Purchase*
 - Subject to approval by Bank Management
- 8. *Investments*
 - Certificates of Deposit
 - To help maximize your return on Certificates of Deposit, for the purpose of figuring interest rates, Central Bank will treat all of your Certificates of Deposit as Jumbo CD's
 - Fixed Rate (Option One)
 - current rates would be set by bank management:
 - 91 day certificate of deposit Current rate = 2.00% APY*
 - 182 day certificate of deposit Current rate = 2.00% APY*
 - 1 year certificate of deposit Current rate = 2.25% APY*
 - *** Central Bank of Lake of the Ozarks agrees to pay a minimum rate of 1.50% APY for the first year of the financial services contract**

- Indexed Rate (Option Two)
 - 90% of the corresponding T-Bill Rate
 - 91 day certificate of deposit Current rate = 1.90%
 - 182 day certificate of deposit Current rate = 2.06%
 - 12 month certificate of deposit Current rate = 2.33%
- Repurchase Agreement Services (Sweep Account)
 - Available as defined in the Request For Proposal
 - This product is offered to the City at no cost
 - Interest rate as described in the “Main Operating Account” section
- Money Market Instruments
 - T-Bills, T-Notes, Government Securities, available for a fee
 - Safekeeping of Money Market Instruments at no cost
- 9. *Computer-based Cash Management System (BusinessLink Online Banking)*
 - Available as defined in the Scope of Banking Services
 - **Intelligent Online Banking For Your Business**
 - In today’s challenging business world, comprehensive secure, online banking is a must. With our BusinessLink, you can manage your day-to-day finances from your computer, tablet or smartphone, 24/7.
 - **View Real-time** account activity, balances and cash flow anytime.
 - **Schedule Transfers** to and from linked accounts
 - **Pay Bills Electronically**
 - **Initiate Stop Payments on Checks**
 - **Create Alerts** to help you manage your accounts
 - **View and Print Images of Checks** you’ve written or deposited into your account
 - **Initiate Wire Transfers and Automated Clearing House (ACH) transactions**
 - **Generate your Payroll Online** via direct deposit or employee PaychekPLUS debit cards
 - **Security is Our Top Priority**
 - In today’s sophisticated and digitized world, computer criminals are constantly plotting to find new ways to steal your money. Rest assured, we take every precaution to ensure your security and protect your finances, including:
 - **“HTTPS Security Encryption”** in both our Business Online Banking and Business Mobile Banking
 - **PhoneFactor Authentication for ACH and Wire Transfers Identifies Higher-Risk Transactions**
 - **Multi-Layered Authentication** for all of our online services

- **Security Reviews** on all of our systems by an independent, external auditor
- **Continuous Monitoring and Review of All of Our Security Measures**
 - This product will be offered to the City at no cost
 - All training supplied to the City at no cost
 - All equipment will be furnished by the City

10. Community investment and activities

- Central Bank prides itself on its past and current commitment to the Lake Area.
- Some of the organizations and events that Central Bank has committed resources [money and human] are as follows. Please note that this is not a complete list as we participate in some way with almost every event and organization in the Lake Area.

- | | |
|---|--|
| ○ Can Am Games | ○ Rotary Club in Osage |
| ○ City of Osage Beach Fall Festival | Beach, Lake Ozark, Eldon, Camdenton, & Sunrise Beach |
| ○ Lake Regional Hospital Foundation | ○ Camdenton Chamber/Dogwood Festival |
| ○ Tri-County YMCA | ○ Camdenton Chamber/Building Fund |
| ○ Osage Beach Fish Fry – OB Fire Department | ○ Hope House of Miller County |
| ○ Shootout | ○ Columbia College |
| ○ Lake Area Trap shooters | ○ Kids Harbor Inc |
| ○ Hot Summer Nights | ○ Easter Seals Wingding |
| ○ Harper Chapel Recharge Youth | ○ Clown Gold/Dream Factory |
| ○ Kids on Trach – School of the Osage | ○ LOCVB |
| ○ Genuine Country Jamboree | ○ Central MO Food Bank |
| ○ Dogwood Animal Hospital | ○ Great Rivers Boy Scouts |
| ○ Lake Regional Hospital – HK's | ○ Lake Area Big Brothers/Big Sisters |
| ○ Lake Regional Hospital – Auxiliary Ball | ○ Elks Lodge #2517 |
| ○ Camdenton, Osage, Eldon School Scholarships | ○ Citizens Against Domestic Violence |
| ○ Lake Area Christmas for Kids | ○ State Fair Community College |
| | ○ Lake of the Ozarks Young Life |

- Habitat for Humanity
- March of Dimes
- Lake of the Ozarks Watershed Alliance
- Lake Arts Council
- School of the Osage Band
- City of Osage Beach Benevolent
- Wilmore Lodge Foundation
- Kiwanis
- Tee It Up for the Troops
- Mid County Fire Protection District
- Girl Scouts of the Missouri Heartland
- Water Patrol
- Concerns of Police Survivors
- Lake of the Ozarks Regional Economic Dev.
- Woman to Woman
- Newcomers/Longtimers
- Concerned Citizens Miller/Camden Counties
- Core Mid Mo Regional Collaboration
- Polar Bear Plunge – Special Olympics
- Vocation Investment Partnership
- YES/Excellent Schools

11. Miscellaneous

- Commercial Payments
 - **Generate income for your business by automating your accounts systems and replacing checks with electronic payments – all at no cost to you!**
 - Commercial Payments is designed for hospitals, municipalities, county and city government, K-12 schools, higher education, and commercial companies with a desire to transform to an automated accounts payable system.
 - Commercial Payments is a web-based card management and reporting system that offers your business a better way to integrate electronic payments into its accounts payable system. This state-of-the-art payables processing system will allow you to pay invoices more efficiently, have better control of your cash flow, and provide vendors with reporting that enhances their posting process. Best of all, your day-to-day accounts payable operations can remain the same. Your vendors submit invoices and you process and approve them the same way you do today; the only thing that changes is the settlement process.
 - **Benefits:**
 - A more automated and streamlined accounts payable process
 - Reduced costs due to fewer checks and more electronic payments
 - Better control of cash flow
 - No change in day-to-day accounts payable operations
 - Secure payments that fit your company's business rules – less risk of fraud
 - Vendor is not required to currently have a Visa/MasterCard merchant acceptance program

- Potential for revenue share
 - No cost to implement
- **Features:**
 - Automated electron payments to vendors
 - Exceptional on-demand reporting
 - State-of-the-art payable processing center
 - No-hassle vendor enrollment
 - Fast and easy payment to vendor's account through Push Pay or Pull Pay features
 - Purchase pre-approval process available through Purchased Log feature
- **POTENTIAL [estimate based on 2016 proposal] INCOME TO City of Osage Beach = \$13,122 per year**
 - **14.52% of annual (excluding payroll) multiplied by 0.90%**
 - **\$1457933 X 0.90% = \$13,122 per year**
 - **Please note we feel this is a conservative estimate.**
- **References:**

○ City of Jefferson Cara Sankey, Senior Accountant 302 E. McCarty Street Jefferson City, MO 65101 573-634-6495 ○ Camdenton R-III School District Tim Hadfield, Superintendent PO Box 1409 Camdenton, MO 65020 ○ School of The Osage Julie Luttrell 573-365-4091 ext. 5009 PO Box 1960 Lake Ozark, MO 65049	○ Lake Regional Health Systems David Halsell, CFO 54 Hospital Drive Osage Beach, MO 65065 573-348-8000 ext. 8388 ○ St. Louis County Furnished upon request ○ Central Bank of Lake of the Ozarks Kathy Herx, VP PO Box 207 Osage Beach, MO 65065 573-302-2427
--	--
- **Re\$ubmitIt**
 - Protect the City from bad check losses
 - Of course, accepting checks from those with whom you do business is essential. But, as you know all too well, it carries with it inherent risk. Re\$ubmitIt gets you out of the collection process so you focus on growing your business and at the same time recover more lost revenue.

- Simple to administer
 - Reimburses you for 100% of the bad check's face value
 - Provides 24/7 web access to track the status of each check in the recovery process
 - Significantly reduces your bad check recovery expense
 - This product offered to the City at no cost
- Depository Bags
 - No charge for depository bags (zipped or locked)
 - No charge for keys for night depository
 - Night Depository Service offered at no cost
- Direct Deposit
 - Available via your personal computer. City would be responsible for creating ACH File and transporting this information to Bank via computer disc or modem.
 - Offered to the City at no cost.
- Lockbox Services
 - Set up to streamline the City's utility payments. This banking service assumes responsibility for receiving, examining and processing incoming utility payments for the City. Because the bank assumes all the work of receiving, examining, endorsing, and depositing checks and supplying daily information, the City's clerical cost are reduced and an audit trail is provided on every payment. Service will be provided for a fee.
- Employee Benefits / Retirement Plans
 - Retirement Plans
 - Health Savings Accounts
 - Employee Benefits Packages
 - These products are offered for a fee
- Positive Pay
 - This product will be offered to the City at no cost
 - One of the most effective fraud-fighting tools in the industry
 - Positive Pay is an automated check-matching service that simplifies account reconciliation and identifies any check that was not legitimately issued or has an altered dollar amount.
 - With Positive Pay, your business can substantially limit potential liability from fraudulent or altered checks. Multiple layers of security protect you from even the most sophisticated schemes.
 - **We identify, stop and notify you of most fraud attempts before they become a problem**
 - **Prevent Payments of Checks** with encoding errors, altered payee names, stale dates, voided or stop-payments

- **24/7 Access to our Online Tracking Portal** for inquiries, stop payments and adding checks to the system
 - **The Most Effective Tool Available to Avoid Potential Check Losses**
 - Via access through the internet, you can inquire on checks, place stop payments, and print an image of a cleared check. Positive Pay provides multiple layers of security, ensuring that only checks you authorize will be paid.
- eDeposit
 - **The efficient, cost-effective alternative for depositing checks**
 - eDeposit gives you the ability to create images of the checks you receive throughout the day and deposit them in the bank electronically. You'll no longer need to rely on couriers or employees to transport your deposits, cutting down on cost.
 - eDeposit lets you instantly send images of your checks for deposit. Put an end to needless trips to the bank.
 - **Works easily with any high-speed internet connection**
 - **Extended cutoff time for same-day business deposits**
 - **Secure, encrypted transmissions**
 - The eDeposit process in three simple steps:
 - **Scan your checks**
 - **Software verifies each check deposit**
 - **Checks are immediately and securely deposited to your account**
 - You will also have the ability to research transaction related questions and create management reports
 - A computer and approved scanner is required for this service
 - This service is provided at no cost
 - All equipment will be supplied by the City
- Business Mobile Banking Services [Mobile Banking]
 - Allows your business to use their smart phone or tablet to electronically deposit your checks into your checking account.
 - Features:
 - **Online Bill Payment** – Set up recurring monthly transfers so you never miss a payment
 - **Accept Mobile Payments** – Choose from several options to accept mobile payments by attaching our card reader to your smartphone and/or tablet device.
 - **Run Your Business on the Go** – Transfer funds, add or edit alerts, view statements, and much more with our mobile app.
 - Offered to the City at no cost.

- Account Reconciliation
 - The Account Reconciliation service provides businesses the tools to save time and improve accuracy when balancing corporate checking accounts.
 - The system improves management and audit control by providing concise reports on check activity and historical information.
 - In most cases, businesses will see a reduction of clerical time associated with manual reconciliation
 - Partial Account Reconciliation – get paid files back and do not participate in Positive Pay
 - Full Account Reconciliation – get paid files back and participates in Positive Pay
 - This service will be provided for a fee.
- Credit Card Processing
 - Point-Of-Sale (POS) equipment to allow the City to process MasterCard, Visa, American Express, and Discover for payments will be provided to the City at no cost.
 - City is responsible for phone lines to POS equipment
 - City will receive next day availability of all MasterCard and Visa processed through our POS equipment
 - Bank will provide all programming of POS equipment at no cost
 - Bank will provide training to pertinent City personnel at no cost
 - Bank will provide 24 hour/365 day a year help line and service
 - Supplies (paper, ribbon, etc) for POS equipment will be supplied at cost
 - Discount rate charge for processing of MasterCard and Visa transactions will be at the variable rate of cost + ¼%.
 - American Express and Discover processing rate to be quoted by vendor
- Credit Cards
 - Commercial Credit Cards
 - Corporate credit card furnished with no annual fee
 - Current Finance charge rate of 8.90% with a 25 day grace period
 - Credit line established by Bank Management
 - Multi card
 - The MasterCard Corporate Multi Card® is the only integrated solution designed to handle all of your organization's purchasing, travel, and fleet needs.
 - The Central Bank MasterCard Multi Card is a corporate card, purchasing card, and fleet card – three card all in one.
 - Optimize card spending across multiple expense types with standard and custom reporting, including administrative access to control employee spending and credit limits.
 - No finance charges
 - No annual fees

- Complete card customization
- Multiple billing cycle options
- Earn revenue share in form of cash back
- **Enhance Your Control and Payment Flexibility**
 - Use one card for all purchasing, Travel & Entertainment, and fleet spending.
 - Set variable spending controls on purchase amount, number of transactions, types of suppliers, and other criteria for any spending category, in any combination.
 - Change purchasing authorization and spending criteria quickly and easily across the entire platform.
- **Consolidate All Your Spending Data**
 - Better manage information with one central data repository
 - Integrate MasterCard data into your existing accounting and ERP systems
 - Customize reporting for better spending and planning practices
 - Utilize powerful information management products such as MasterCard Smart Data On Line™ and other proprietary software.
- **Enjoy Unsurpassed Global Acceptance**
 - Accepted at millions of locations worldwide.
 - Access to cash at over 900,000 bank and ATM locations worldwide.
 - Employees can easily pay for hotels, airfare, train fare, car rental, dining, entertainment, and more, anywhere in the world, all on one card.
- **Insure and Protect Your Business**
 - The MasterCard Corporate Multi Card helps you to insure and protect your business, and maintains the highest level of customer service. These benefits include:
 - MasterRental® Insurance Coverage. Provides full-value primary loss coverage (up to \$50,000) and secondary personal effects coverage for rental vehicles for up to 31 consecutive days.
 - Purchase Assurance. Covers items stolen or damaged within 90 days of the original purchase.
 - Extended Warranty. Doubles the warranty time period while duplicating the manufacturer or store brand warranty.
 - Master RoadAssist® Roadside Service. 24-hour emergency roadside assistance available through

MasterCard and the American Automobile Association (AAA).

- Travel Services Medical Protection ®. Medical expense coverage up to a maximum benefit of \$2,500 per person, per trip, for costs relating to hospital admission or emergency care.
- MasterTrip® Travel Assistance. Emergency cash, replacement of lost tickets and documents, and lost luggage assistance. Also provides information on required travel documents, immunization, and currency rates.
- MasterLegal® Referral Service. Provides legal referral and bail bond assistance while cardholders are abroad.

- **Other Benefits**

- MasterCard Liability Protection Program. Protects financial institutions and companies from employee misuse of card privileges.
- MasterCard® VAT (Value Added Tax) Reclaim Service. The VAT Reclaim Service from MasterCard provides companies doing business in Europe with an easy and efficient way to reclaim their VAT.
- MasterCard Global Service®. Offers access to toll-free assistance, in over 140 languages, 24 hours a day, 365 days a year. This toll-free number provides emergency card replacement within one business day in the United States and within two business days outside of the United States. Cardholders may also have the option of other benefits such as lost/stolen card reporting, emergency cash advances, and MasterCard ® Maestro®, and Cirrus® cash machine locators.

- Central Capital Markets

- Product Features

- Provides a wide selection of cost effective and high quality fixed income products.
- A team of talented professionals dedicated to helping our customers compete and succeed in managing their assets.
- Complete securities safekeeping services. Central Bank maintains an extensive library of our customers' holdings that allows us to inquire real-time on our customer's vital information including historical trading activity and current holdings.

- Benefits to Customer

- Central Capital Markets reflects the bank's leadership position in the industry by meeting customer needs with the marriage of technology to product offering.

- Provides services to improve our customer's access to market information via a daily market outlook newsletter – it is our business to understand change and what it means for our clients and their investments.
 - A monthly report that includes all activity for the month, plus a year ending position, plus checking balances all rolled into a complete statement.
 - Assist customers in analyzing cash flows; maintain liquidity, and get the best market yields and rates available.
- *Designation of Officers for Financial Services & Counseling* [All officers are located in Osage Beach, Missouri]
 - John R. Porth, Senior Vice President – Retail & Operations 302-2457
 - 35 years banking experience in the Lake Area
 - 25 years banking experience with public funds
 - Kathy Herx, Senior Vice President – Accounting & Pledging 302-2427
 - 41 years banking experience in the Lake Area
 - 44 years banking experience with public funds
 - Jack Funderburk, Vice President – Commercial Loans 302-2453
 - 16 years banking experience in the Lake Area
 - Todd Rader, Vice President - Retail 302-2437-2203
 - 15 years banking experience in the Lake Area
 - 23 years banking experience
 - Autumn Burton, Retail Officer – Electronic Banking 302-2412
 - 7 years banking experience in the Lake Area
- Definitions
 - One Statement Banking
 - Links all of a customer's banking relationships on one monthly bank statement.
 - Zero Balance Account (ZBA)
 - As the name implies, it is an account that almost always has a zero balance due to it being tied to another. Any time there is activity in a ZBA, the funds to make it remain at zero are either transferred from it or to it.
 - Sweep Account
 - The Cash Management Sweep System is an account that allows customers to have liquidity and earn a market rate of interest on funds that would normally lay idle in their checking account.
 - The system's design is such that all collected funds will be "swept" into an overnight repurchase agreement. Basically at the end of the business day, all of your transactions (deposits, securities activities, checks, wire transfers, etc.) will be posted to your account. Once deposit availability is assigned, all remaining

collected funds will be automatically invested. In addition, collateral is specifically assigned to the customer. Repurchase Agreements are backed by U.S. Government and government agency securities; however they are not FDIC insured and therefore do not fall under the \$250,000 FDIC insurance limitation.

- The Cash Management Sweep System also gives full reporting of its investments by daily notice and the bank statements. The daily notice includes information such as amount invested, interest rate, collateral assignment, and market value of collateral. The bank statement shows the same information, but also gives you a “total” picture of the daily activity. All of the above reporting and the daily pricing of securities comply with the Government Securities Act of 1986.
- This account provides customers with liquidity, market rate of interest, convenience and complete reporting. A full array of services wrapped in one account.



Financial Data

June 30, 2018

A. Liquidity

1. Bank loans to deposits : 63.96%
2. Loans to assets minus plant and equipment: 57.75%
3. Cash and equivalents to total assets: 9.40%
4. Percentage of assets maturing in one year: 52.97%
5. Cash and equivalent to deposits: 10.52%

B. Asset Quality

1. Current loan losses to total loans: .092%
2. Reserves as a percentage of total loans: 1.96%
3. Nonperforming loans to total loans: .57%

C. Profitability

1. Return on earning assets: 1.70%
2. Return on equity: 17.81%

D. Strength

1. Capital to deposits: 10.29%
2. Capital to loans: 16.40%
3. Capital to assets: 9.19%

E. Management

1. Net charge-offs to loans: .06998%
2. Income before security transactions to assets: 2.31%

F. FFIEC tier 1 leverage capital

1. 7.0% required minimum to bid
2. Central Bank ratio is 8.80%

Forbe's Recognition

- For the last ten years, Forbes recognized Central Bancompany [our Holding Company] as one of America's Top 40 best performing banks in a review of the nation's 100 largest financial institutions.
- Forbes partnered with SNL Financial to determine the rankings, which are based on eight criteria; return on average equity, net interest margin, non-performing loans, non-performing assets, reserves, a leverage ratio and two capital ratios.



10 YEARS IN A ROW

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BEST BANKS
IN AMERICA

AS PART OF CENTRAL BANCOMPANY

... but who's counting



Central Bank
of Lake of the Ozarks

MEMBER FDIC

II



**Response to Proposal
For
Banking and Depository Services
City of Osage Beach**

September 18, 2018

PROVIDENCE BANK

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PROPOSAL FOR SERVICES

For City of Osage Beach

On behalf of Providence Bank, we thank you for the opportunity to present our proposal for banking services to the City of Osage Beach.

SECTION 1 - BANK PROFILE

Providence Bank is a multi-state locally owned community bank, with locations in Missouri, Illinois, Texas and Indiana. We strive to be a vital part of the day-to-day financial needs of the communities we serve and we continue to look for new and exciting ways to expand and strengthen our products and services while retaining the integrity and commitment that can only be found at a community bank.

Since our start in banking in 1888, to the technology driven world of today, Providence's Bank's commitment to friendly, knowledgeable customer service, high quality products and services, financial strength and desire to serve the community has always remained the same.

Of our 13 banking centers, our full-service Osage Beach branch is conveniently located close to the City of Osage Beach.

Principal Contacts: **Cheri Walz, SVP Treasury Management**

573-644-7141; Cwalz@myprovidencebank.com

Rodney Bax, Director of Municipal Banking

573-644-7164; Rbax@myprovidencebank.com

Susie Danforth, AVP Banking Center Manager

573-746-7213; Sdanforth@myprovidencebank.com

Available when you need us

In addition to your relationship team, our Treasury Management group is readily available to assist you. Our department is staffed with well-trained representatives capable of quickly and effectively addressing your treasury management, depository, and other banking inquiries. These team members have access to multiple bank systems for on-the-spot research and responsiveness.

SECTION 2 - KEY PERSONNEL – LOCALLY-BASED DEDICATED CLIENT TEAM

We are pleased to provide biographies for the team that will be working with you on your treasury and municipal banking needs. If awarded, the City of Osage Beach's overall relationship will primarily be handled by Treasury Management Officer, Cheri Walz, Director of Municipal Banking, Rodney Bax and Osage Beach Banking Center Manager, Susie Danforth.

Cheri Walz

Title: SVP Treasury Management Manager

Telephone: 573-644-7141

Location: Jefferson City Operations Center

Email: Cwalz@myprovidencebank.com

Experience, Background, and Responsibility

Walz has over 31 years of banking experience. Her background is in finance, treasury management and bank operations. She has served as Chief Financial Officer for fourteen years and prior to that held Financial Analyst and Auditor roles. Walz graduated from Lincoln University – Jefferson City with a BS in Accounting in 1992; graduated from the Stonier School of Banking and the Wharton Leadership Program in June 2014. She became a Certified Public Accountant (CPA) in March 2000, Certified Fraud Examiner (CFE) in May 2002 and earned her Series 27 license in July 2010.

Rodney Bax

Title: Jefferson City and Lake of the Ozarks Market President & Director of Municipal Banking

Telephone: 573-644-7164

Location: 815 W Stadium Jefferson City Mo

Email: Rbax@myprovidencebank.com

Experience, Background, and Responsibility

Rodney Bax is the Director of Municipal Banking for Providence Bank. Mr. Bax is a lifelong resident of Central Missouri. With a 25-year diversified professional career, his most recent 12 years have focused on the banking industry, working heavily with municipal entities. He has held various executive level positions with banking institutions, and he recently joined Providence Bank in 2017, after the bank in which he was President/Director, was acquired by a competing institution and then closed. Mr. Bax experience also includes working as a Bank Examiner for the Missouri Division of Finance.

SECTION 3 – SCOPE OF BANKING SERVICES

A. General

The banking services detailed in this section provide to the City on a contractual basis for a period of four (4) years, with an automatic one (1) year renewal upon agreement by both parties. It is the intent of the City to have one single financial institution provide all of the banking service needs of the City.

B. Depositories

1. Main Operating Account

The City's operating account contains a variety of receipts and payments. This is the main operating account that handles utility receipts, court and miscellaneous receipts as well as accounts payable and payroll disbursements. This account will be an "interest bearing" checking account using a three-part voucher check. Deposits will generally be made on a daily basis. This account will also require two-part carbonated deposit slips.

2. Savings Accounts

The City may require savings accounts at various times. Interest on all savings accounts is to be paid monthly.

3. Miscellaneous Checking Accounts

The City initially will require seven (7) ordinary checking accounts using a standard check book and two-part carbon deposit slips. More or less accounts may be required during the life of the contract.

4. Letter of Credit

The bank will become the designated depository for any new letters of credit the City enters.

5. Investments

a. Certificates of Deposit

Currently the City places all monies not currently committed into time deposits (30-180 days) at a rate closely tied to prime rate designating the institution. In order to obtain the highest interest rates available, please quote rates based on an index or fixed rate over the 3 year period. Please provide both a fixed rate and variable rate option.

b. Intermediate Term Investment Instruments

Periodically, the City may utilize the intermediate term investment instruments (Money Market Certificates). It is expected that the financial institution will provide the necessary service on these instruments which will include a safekeeping instrument for the City.

c. Automatic Sweep

The requirement of the RFP is an automated sweep product for the investment of end of day balances over any target balance for each fund.

The proposal should include all options available to public entities in Missouri.

- d. Other investments considered that meet State of Missouri statute requirements.

C. Computer-based cash management system which provides the City with 24 hour on-line access to the accounts. The system should have the following electronic services:

- Account information (balances and activity)
- Stop Payment Request
- Account Transfers
- Automated Account Reconciliation
- Wire Transfers
- Allow for debit/credit ACH and cash disbursement activities
- Up-to-date account statements to download
- Collateral pledged reports

D. Miscellaneous

If the City develops a need for additional accounts or services during the life of the depository agreement, those new accounts or services should be provided with the same conditions as applying to existing accounts at the time. If the Federal Reserve, the Depository Institutions' Deregulation Committee or other regulatory bodies provide for the establishment of new accounts or other regulations which are favorable to the City, the depository must provide those new services.

E. Short Term Borrowing

The financial institution must provide for the City's short-term financing requirements. It is anticipated that the need for this service will be infrequent and in amounts not significant.

SECTION 4: PROVIDENCE BANK PROPOSAL

1. Main Operating Account and Miscellaneous Checking Accounts

Providence Bank is offering the City of Osage Beach an interest-bearing checking account that floats with the 90-Day Treasury Bill (T-bill) plus 15 basis points. As such, as of September 2018, the current interest rate would be 2.27% on collected funds. This rate will be adjusted quarterly and tied to the 91-Day T-bill, as published on the U.S. Department of the Treasury's website, plus 15 basis points. Interest will be credited to accounts monthly.

Additionally, each checking account will be charged a monthly maintenance fee of \$5.00 with no minimum balance requirements. The City can open additional accounts as necessary with the same terms.

The following will be supplied free of charge to the City of Osage Beach:

- Three-part voucher checks, as requested
- Two-part carbonated deposit slips, as requested
- Electronic Statements with check images
- Deposit Bags and Keys
- Safe Deposit Box, standard size
- Internal Transfers
- Cashiers Checks
- Money wrappers and Coin wrappers

Other account fees are detailed in the attached Providence Bank Services Fee Schedule.

2. Savings Accounts

The City can open savings accounts as needed. Rates are set internally each month after evaluating a combination of factors, including the 90-Day Treasury Bill rate, the Fed Funds rate, and other market indicators. The minimum balance to open the account is \$1,000.00 and interest is credited to the account monthly.

3. Letter of Credit

Providence Bank agrees to become the designated depository for any new letters of credit the City enters.

4. Certificate of Deposit

Providence Bank offers fully insured deposit options with a multitude of maturity options to match the City's cash flow requirements. We offer fixed rate options which can accommodate multiple terms, including three-month, six-month, nine-month, 12-month up to 60 months.

- The 30-Day CD rate is equal to the 90 Day T-bill rate, which currently is 2.12%,
- The 90 Day CD rate is equal to the 90 Day T-bill rate plus 10 bps, which equates to 2.22%,
- The 180 Day CD rate is the same as the 182 Day T-bill rate plus 10 basis points, which currently equates to 2.40%.

5. Other Investment Options

Providence Bank offers money market accounts at competitive rates.

6. Sample Report of Investments

We have attached a sample report of investments to our proposal and deposits are available for investment on the next business day after the date of deposit.

7. Internet-based Cash Management System

Providence Bank's Online Banking and Cash Management product suite will allow the City's staff to:

- View updated balances and available funds, pending transactions, sixteen months of transaction history and eighteen months of e-statements.
- On-line access to bank statements, which can be for a single account or grouped together.
- Transaction activity can be exported on demand for use with other software systems, such as Excel, Quickbooks, Quicken or other ASCII comma-delimited format.
- Perform research by check number, check amount, deposit amount, or date range.
- Ability to view, print and email check and deposit images. (This includes the front and back of check items.)
- Pay bills with Online Bill Pay.
- Transfer funds between accounts.
- Send and receive ACH transactions.
- Send and receive wire transfers.
- Manage Positive Pay and ACH Blocks and filters.
- Access Remote Deposit Capture through Single Sign-On to Online Banking.
- Create and view stop payments.
- Set-up alerts.

Online Banking balances are updated at the end of each business day and current balances will be available at the start of the next business day. Throughout each business day, transactions will memo post to the City's accounts and will be reflected in all account balances in Online Banking. Transactions that are memo posted include all transactions at a Providence Bank teller line, incoming and outgoing ACH and Wire Transfers, and any transactions performed within Online Banking.

Providence Bank will not charge a setup fee for Online Banking and Treasury Management solution. All that is required is Internet Access provided through an Internet Service Provider. Fees for the individual services are set-out in the attached Banking Services Fee Schedule in this proposal.

Internet Banking Security

Providence Bank will provide best practice security protocols with leveled security. We also require account agreements and resolutions that lists the authorized individuals who can transact business on behalf of the City.

To access and use our Business Online Banking System, users are required to enter a User ID, complex password, and provide answers to security challenge questions as required by transaction type. We require a physical token for ACH and/or Wire Transfer Services when accessed through our Business Online Banking as an additional layer of security. These tokens use complex mathematical algorithms to generate a series of one-time codes from a secret shared key. Audit reports are available which details user ID, and date and time of all activities.

The City will appoint at least one security administrator for Business Online Banking. These security administrators will define the functions, accounts and limits to which users have rights. Users can view and access the functions only for which they are authorized.

Our Business Online Banking Service provides the City the ability to require that an approval of certain transactions be given before they can be processed. To increase internal security, we recommend that your Security Administrators assign dual control, which requires a second user's approval, to initiate and approve transactions such as ACH payment originations, Wire Transfers and Bill Pay whenever possible.

8. Other Money Market Instruments

Money market options are set out in item 5 above.

9. Additional Accounts – Checking and Savings

The same terms and conditions will apply for the checking and savings accounts as quoted above in item 1 & 2. There will not be a limit on the number of accounts the City can have.

10. Deposit Bags – Minimum of 3 bags and keys required

Providence Bank will supply three deposit bags with keys at no cost to the City.

11. ACH Debit/Credit Capability

Our ACH services are available through our Business Online Banking Service, which allows for the initiation of payments and payroll, as well as the ability to view incoming and outgoing ACH transactions. ACH originated transactions can be saved as templates for repetitive payments. For example, employee payroll information can be set up one-time and generated without re-entering data.

All ACH files must be submitted by 4:30 p.m. on the business day before the ACH items are effective. However, it is recommended to initiate the ACH file two-days prior to the effective date. Providence Bank will make all ACH credits available to you on the settlement date of the entry.

ACH transaction activity and associated originator details are available at the start of each business day by 8:00 a.m.

12. Option to pay employees without bank account required.

Providence Bank can offer Payroll Cards to the City's employee at no cost to the City. This product establishes a portable, cardholder-owned account, which is great for those without a bank account. The Payroll Cards function like a checking account with ATM withdrawals and are acceptable by 20 million merchants. Cardholders can use the card to pay bills such as phone, electric and television services with access to online or paper statements.

13. Wire Transfer Services

Outgoing Wires

Our wire transfer service processes outgoing payments on a straight through basis according to the City's instructions. We manually review, correct, and verify payments that do not pass edits and that the system cannot automatically correct.

Next, our system ensures that there are adequate funds available to process the wire and that a wire is not going to a country or beneficiary on the U.S. Treasury's Office of Foreign Asset Control (OFAC) Specially Designated Nationals and Blocked Persons list. If the wire passes these requirements, our system releases it.

The cutoff time for outgoing wires is 4:00 p.m. Monday through Friday when the Bank is open. Wires will not be processed on Federal Bank Holidays.

Initiation Methods

Wires can be facilitated via Cash Management within Online Banking, in person, phone or by email. Call back verification is required for all wire requests not performed in-person. In-person wires require proper authorization and identification before the wire will be processed.

We staff our wire department to accommodate expedited requests.

Incoming Wires

Providence Bank will post incoming wires to the City's account the same day if we receive it by our cutoff time of 5:00 p.m. Incoming wires can be viewed online generally within 30 minutes of when we the Bank receives it and we will send e-mail notification of incoming wires no later than one hour of receiving the wire. Please note that wires will not be processed on Federal Bank Holidays.

14. Safe Deposit Box Services

Providence Bank will provide the City with one standard Safe Deposit Box at no charge.

15. Short Term Borrowing

Providence Bank offers a variety of financing services, of which, the terms will vary based on amount, term and collateral. Each loan request will be individually evaluated and our rate will be a competitive rate tied to a public index.

16. Government References – Upon Request

Providence Bank will provide references upon request of the City of Osage Beach.

17. FFIEC Tier 1 Leverage Capital Rate

As of June 30, 2018, Providence Bank's FFIEC Tier 1 Leverage Capital Ratio was 13.7988%.

18. ATM located at City Hall

Based on volume of transactions and type of ATM desired, Providence Bank is open to evaluating the installation of an ATM at City Hall and if it is financially feasible to do so.

19. Credit Cards for City Officials

Providence Bank can offer the City credit cards for employees, as well as, purchasing cards. There are no annual fees or other costs to the City.

Credit Card for Staff

Our credit card product is a powerful tool to help manage employees' travel and entertainment expenses, monitor vendor expenses, and help control the City's cash flow effectively. The card program includes rewards, online card management, spending and card controls, customized reporting for spending analysis, and customized billing that will provide a single statement to the City's Accounts Payable Department, organized and itemized by each cardholders' activity.

Purchasing Card

Purchasing cards are available as well and can help simplify and streamline complicated purchase order processes. Eliminate time and paperwork associated with requisitions, approvals, purchase orders and invoice processing, while reducing the number of checks issued and invoices processed.

The purchasing card can control and limit purchases automatically, such as:

- **Single Transaction Limits**
Specify the maximum amount of any single purchase.
- **Spending Limits**
Control the monthly spending limit on any account.
- **Vendor Blocking**
Restrict card usage to include or exclude certain merchants and/or category of spend.

20. Training of City Employees of bank processes and for future new technologies

Providence Bank is happy to provide initial and provide ongoing training as necessary on current products and services as well as any future technologies that the City will utilize.

**STATEMENT
Acknowledge of Acceptance**

The City of Osage Beach reserves the right to reject any and all proposals, to waive technical defects, and to select the proposal(s) deemed most advantageous to the City.

The undersigned certifies that he/she has the authority to bind this company in an agreement to supply the service or commodity in accordance with all terms and conditions specified herein. Please type or print the information below.

Company Name
Providence Bank

Address
995 KK Drive Osage Beach Mo

City/State/Zip
573-644-7141

Telephone # Fax #
cwalz@myprovidencebank.com

E-mail

Authorized Person (Print)
Cheri Walz, Cheri Walz

Signature

SVP Treasury Management

Title

9/18/2018 43-0170030 4

Date Tax ID #

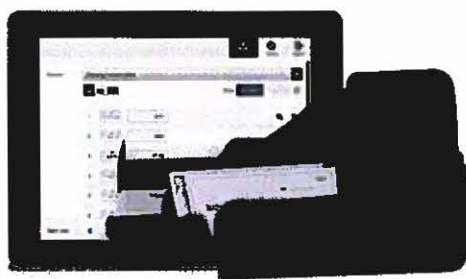
Bank/Financial Institution S-Corp

Entity Type

SECTION 6: ADDITIONAL OTHER SERVICES THAT CAN BE PROVIDED

Remote Deposit Capture – Deposit Checks from Your Desktop

Providence Bank's Remote Deposit Capture eliminates trips to the bank by allowing the City's staff to deposit checks safely from the office simply by using a small check scanner and an easy-to-use online application. Plus, the City will enjoy more flexibility, with same business day credit if the checks are scanned prior to 6:00 p.m. CST. If you have multiple locations, checks can be deposited into a single Providence Bank account using multiple scanners.



Mobile Remote Deposit

Our mobile deposit solution is ideal for entities with low check volumes and/or on-the-go field personnel such as utility technicians, electricians, delivery and distribution staff. With this application, the City can track deposit activity, assign individual login credentials, add payment data and include more than one check in a deposit. Depositing checks is simple as snapping a picture from a smartphone or tablet device anywhere and anytime, plus the funds will be received faster. Just the same as Remote Deposit Capture, same day business credit will be received if deposits are completed by 6 p.m. CST on any business day.



Collection Solutions

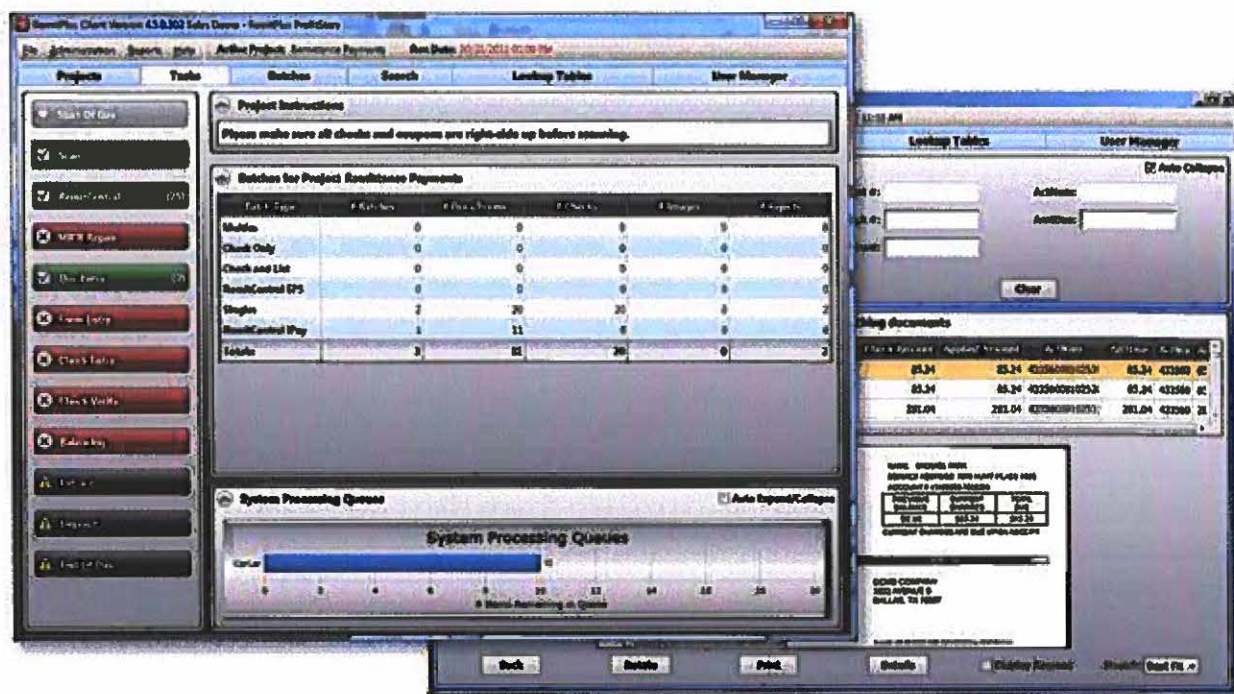
eRemit – Check, Remote Deposit and Remittance Processing from your Desk

eRemit saves time and expense on processing, depositing and posting incoming checks. It is simple to use, like standard remote deposit capture, eRemit not only allows your staff to scan checks for electronic deposit, but it also allows staff to scan remittance/payment coupons at the same time. eRemit then sends the deposit to the bank **AND** creates a file that is imported into the City's Accounts Receivable (A/R) system for automatic posting to accounts, eliminating the resources, time, and cost of human manual key entry.

Benefits and Features for your Business

- Accounts Receivable (A/R) process improvement
- Research, reporting, and image archival
- Time and cost savings
- Increased operational efficiency
- Same- day credit for deposits received by 6:00 p.m. CT.
- Requires a scanner(s) and access to the internet. No other software or hardware is required.

eRemit at a Glance



The above screens illustrate the entire process, from depositing to creation of the Accounts Receivable file. It is very simple and easy to use! Please let us know if you would like to have a demonstration to see the process from start to finish.

Collection Solutions

What do eRemit Customers Have to Say?

*"The time it has saved us from entering all those payments manually is unbelievable! Adding the capability to scan stubs and checks for billing systems in one COMBO is incredible. The time savings gained by not having to manually process every payment received, allows more quality time spent educating customers and selling our products and services. I give the scanner a little "love pat" every day before I start running the batches through. This process has made my life SO much easier, I shudder to think of what my day would be like if I had to manually enter every check again. – **Utility Company***

*"We used to have 4 full time people that spent 8 hours per day to process payments. After installing eRemit, 1 person can do the same job in about 2 to 3 hours". – **City Office***

Collection Solutions

Lockbox – Faster Collections, Decreased Processing Costs, Reduced Fraud Risk

In contrast to eRemit, Providence Bank's Lockbox Services simplifies the collection process by processing **ALL** of the City's payments, including paper and online payments. By directing customer payments and remittances to a secure lockbox, where mail is collected from the post office each day, it not only reduces the time it takes to process and deposit payments, it also considerably reduces the chance for internal fraud. Perform online searches, receive reports and copies of the checks and remittances along with payment information through Business Online Banking. We can also provide a file of the processed payments that can be uploaded into the City's accounts receivable system.

- **Establishing the Lockbox** - Providence Bank will establish a Post Office Box for designated accounts ("Lockboxes") as requested.
- **Turn-around Processing Time** - We or our agents, will remove all mail from the Lockbox daily, excluding holidays and weekends. We will process and deposit these items and the funds will be credited to the City's account that same business day if the payments are received by noon each day.

We can create a posting file each day that can be uploaded into the City's Accounts Receivable System. This posting file will contain all paper items processed as well as any online payments (if applicable). All we need is the methods in which the City receives payment and the posting file requirements with a sample layout.

- **Online Imaging and Research** - We offer access to lockbox checks and invoices via Online Banking. You will have one year of storage for images with automated search functionality and reporting that can be exported and saved. Additional storage term options up to ten years are available for an additional fee.
- **Acceptable Criteria for payments** - We will obtain processing instructions from the City. Payee verification is a standard deposit preparation procedure. Checks missing amounts or remittance slips may be exceptions and will be placed within Online Banking to be decisioned to determine if the item(s) should be deposited or returned.
- **Return Items** - Providence Bank offers image delivery services for returned items. If the City opts not to use our image delivery services, we will return all original items to the City specified in the account processing instructions. If elected to receive image delivery, we will either return the documents or have them held and destroyed.
- **Email notifications** - We can send e-mail notifications to designated staff that are based on event triggers, such as notification of deposit or specific recipient(s).

We can schedule a demo for you to see exactly how our lockbox solution can help work!

Cash Concentration Solutions

Zero Balance Account – Automated Cash Concentration

Our Zero Balance Account (ZBA) service is designed for companies that maintain a general operating account and separate accounts such as payroll, petty cash or for other purposes. This service eliminates time spent manually transferring funds and tracking balances, saving time and expense. With a ZBA in place, all funds are concentrated into one operating account.

Fraud Protection Solutions

Check Positive Pay/Payee Positive

Is an automated fraud detection tool that detects potential unauthorized payments. As checks are presented for payment we compare the payee, check number and amount to the item in the issue file that the City would provide to us. Issue files can be uploaded into Online Banking or they may be manually entered in. Exceptions will occur if the item has not been issued, the item has already cleared, the item has been voided, a stop pay has been entered, the payee, check number, date or the amount does not match the issued file. The City will access Online Banking daily and make pay or return decisions on any items that show as exceptions.

ACH Positive Pay

ACH Filter Authorizations are used to identify what the City **does want** posted to its accounts. An ACH Filter Authorization lets Providence Bank know what items are approved for posting on the City's account.

The City can individually authorize every ACH debit and credit to each account or opt to preauthorize transactions from trusted vendors.

With just a few clicks in our online system, a City staff member would review all unauthorized ACH items and determine if they should be paid or returned. At the same time, we can quickly add an ACH Filter at anytime, so that future items from a trusted company will not need to be decisioned.

ACH Block Orders

ACH Block Orders define what the City **does not** want posted to its accounts. Return all debits or all credits - or return all ACH items - to block unwanted and fraudulent ACH transactions from posting.

ACH Block Orders can also be refined and customized to block types of payments or items from a specific payee. For example, ACH Block Orders can be used to:

- ❖ Block all WEB originated payments
- ❖ Block all payments from a specific sending company (i.e. ABC Corporation)

Items that meet the criteria of an ACH Block Order are automatically returned to help keep the City's accounts secure.

Merchant Payments Solutions



► RETAIL PROCESSING

We have a full suite of options for our retail merchants. Whether you have an existing terminal or are a new business, we have a solution to fit your needs.



► TERMINAL PROCESSING

We have access to wholesale rates paired with the best service in the industry. Our program supports all major payment types including debit cards with quick and reliable funding.



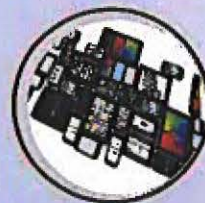
► E-COMMERCE PROCESSING

We can help you safely implement a payment solution for your E-Commerce business that best meets your needs, while helping your business reduce the risks and cost of fraud and chargebacks in the online world.



► PETROLEUM PROCESSING

BASYS works with numerous petroleum processing systems with high-speed authorizations paired with innovative reporting to keep your service station going.



► MOBILE PROCESSING

Whether it be processing via smartphone, on your tablet, or via a dedicated wireless terminal, we have a full suite of products to fit your needs.



► BUSINESS TO BUSINESS PROCESSING

Our online processing system, BASYS IQ helps to ensure that every transaction automatically contains the correct data to qualify for the lowest rates available, including level III.



► RESTAURANT PROCESSING

From fine dining to catering, from delivery to phone orders, we can accommodate your needs. We work with virtually all POS Systems on the market!



► ANCILLARY SERVICES

- Gift & Loyalty Card Programs
- Pin Debit Processing
- Online Reporting
- Check Processing

Merchant Payments Solutions

Providence Bank partners with BASYS processing to provide payment solutions tailored to the needs of the City. We will perform an in-depth analysis of how the City accepts payments, and then design a program uniquely for the City. BASYS sets themselves apart in the industry, by providing the highest level of customer service. If you expect to reach an automated answering system when you call, you will be pleasantly surprised when a friendly voice from Basys answers your call and asks for your name not an account number.

Features and Benefits of Partnering with BASYS:

- A friendly live voice answers the phone when you call customer support – no automated phone systems
- A knowledgeable Relationship Manager assigned to your account, who knows you by your name, not your account number
- An in-house PCI Compliance team that pro-actively reaches out before your annual PCI Compliance deadline to walk you through the entire process step-by-step.
- Extensive knowledge of card payment systems, to provide you with the best, customized solution
- Complimentary online access to your merchant reports and transaction history

Credit Card and Debit Card Acceptance:

You will be able to accept customer payments using any of the major card brands: Visa, MasterCard, Discover, and American Express. You will also be able to accept EMV chip cards, and payment via mobile wallets.

Accept Cards Anywhere:

Accepting payments anywhere and everywhere is becoming increasingly important. We offer solutions including terminals, virtual terminals, e-commerce, mobile solutions, and point of sale. In all cases, we will guide you to the solutions that are the best fit for where you process cards, and what type of cards you process.

First Class Support:

You will always have access to a live, friendly voice when contacting the customer support team at our credit card processing partner, BASYS. An actual person, not an automated phone system, is available to solve any issues, and answer any questions you have.

Direct Contact:

You will have a knowledgeable Relationship Manager assigned to your account. You will know their name. They will know you by your name, not your account number.

Interchange Experts:

Our credit card processing partner, BASYS, is a direct processor, and understands how to provide the best possible rates, even with fleet and commercial cards. They will ensure that each of your transactions qualifies for the best available rates, including Level II and Level III.

In-House PCI Compliance:

PCI Compliance is a requirement for all merchants involved in processing credit or debit cards. Significant penalties can result for not maintaining compliance. Our credit card processing partner, BASYS Processing, will pro-actively reach out before your annual PCI Compliance deadline to walk you through the process step-by-step, ensuring you become compliant, and remain that way.

Security:

Security of our customers is a concern of great importance. We keep our customers protected with EMV processing, tokenization, encryption, retrieval assistance, and breach protection.

Free Online Reporting:

All of our customers have access to free online reporting, 24-hours-a-day, 7-days-a-week. You will have instant, secure access to your processing data and analytics.

Together we strive to be a valued business partner, dedicated to helping you reach new levels of success!



Providence Bank Services Fee Schedule

Service	Monthly Estimated Quantity	Unit Cost	Estimated Monthly Cost	Estimated Annual Cost
	#		(QtyXUnit Cost)	(QtyXUnit CostX12)
Account Maintenance Fee	8	\$ 5.00	\$ 40.00	\$ 480.00
Checks & Other Debits	250	\$ 0.08	\$ 20.00	\$ 240.00
Deposits & Other Credits	2071	\$ 0.06	\$ 124.26	\$ 1,491.12
Coin Counting Services		Waived		\$ -
Return of Deposit Items		\$ 2.75	\$ -	\$ -
ACH Batch File Fee	14	\$ 2.00	\$ 28.00	\$ 336.00
ACH Item Fee	240	\$ 0.10	\$ 24.00	\$ 288.00
Wire Transfers In		\$ 5.00	\$ -	\$ -
Wire Transfers Out	4	\$ 10.00	\$ 40.00	\$ 480.00
Internal Transfers		No Charge		
Stop Payments/Voids		\$ 15.00	\$ -	\$ -
Online Banking Treasury Management	1	\$ 15.00	\$ 15.00	\$ 180.00
Cashier Checks		Waived		
Safety Deposit Box (standard)		Waived		\$ -
Total for Requested Services			\$ 291.26	\$ 3,495.12

Additional Services Not Requested

Remote Deposit Capture				
1st Location		\$ 40.00		
2 or more locations each		\$ 35.00		
Mobile Remote Deposit Per Month		\$ 15.00		
Positive Pay- Per Account		\$ 15.00		
ACH Filters/Blocks - Per Account		\$ 10.00	\$ -	\$ -
Total for Additional Services			\$ -	\$ -

Note: E-Remit, Lockbox and Merchant Payments will be customized pricing based on usage and volume and can be provided under separate proposal at the City's request.

Providence Bank

EXAMPLE OF ESTIMATED NET INTEREST INCOME

For City of Osage Beach

Based on Avg Estimated Balances of \$14,000,000. Interest rates will adjust quarterly as stated in the bid response and actual interest earned and fees incurred will vary by balances held in each account type, the rate in effect for each calendar quarter, and the volume of activity in the DDA Accounts.

Demand Deposit - Checking Accounts

	Avg Collected Bal	Interest Rate	Monthly Interest Earned	Annual Interest Earned
DDA Accounts	\$ 14,000,000.00	2.27%	\$ 26,991.23	\$ 323,894.79
				\$ -

Money Market Accounts

	Avg Collected Bal	Interest Rate	Monthly Interest Earned	Annual Interest Earned
Money Market Account			\$ -	\$ -

Insured Certificate of Deposit Accounts

	Avg Collected Bal	Interest Rate	Monthly Interest Earned	Annual Interest Earned
6-Month			\$ -	\$ -
1 Year	\$ 2,800,000.00	2.40%	\$ 5,707.40	\$ 68,488.77
2 Year			\$ -	\$ -
3 Year			\$ -	\$ -

Note: The above CD terms are for example purposes only, we have offerings from 3 month to 5 Year maturities and varying interest rates.

Total Interest Earned			\$ 32,698.63	\$ 392,383.56
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LESS

Monthly Fee Estimate From Attachment A

	Monthly Account Fees	Yearly Account Fees
Total Account Fees based on estimated volume and requested services	\$ 291.26	\$ 3,495.12

Equates To

	Estimated Net Interest Earned Monthly	Estimated Net Interest Earned Yearly
Net Estimated Income Earned for the City of Osage Beach (Estimated Interest Earned less Estimated Fees)	\$ 32,407.37	\$ 388,888.44

Best Deale Bank
P.O. Box 0001
Anytown, US 12345

98

Date 04/30/18
Page 1 of 4

ABC PROPERTIES
1515 SOUTH QUEEN STREET
ANYTOWN, US 78901

Subject: CDARS® Customer Statement

Legal Account Title: ABC PROPERTIES

Below is a summary of your certificate(s) of deposit, which we are holding for you as your custodian. These certificate(s) of deposit have been issued through CDARS by one or more FDIC-insured depository institutions. Should you have any questions, please contact us at 555-123-4567 or send an email to contactus@bestdealebank.com.

Summary of Accounts Reflecting Placements Through CDARS

Account ID	Effective Date	Maturity Date	Interest Rate	Opening Balance	Ending Balance
*****890	04/12/18	05/10/18	0.6%	\$0.00	\$5,006,908.68
TOTAL				\$0.00	\$5,006,908.68

SAMPLE

Date 04/30/18
Page 2 of 4

ACCOUNT OVERVIEW

Account ID: *****890
Product Name: 4-WEEK NON-PERSONAL CD
Interest Rate: 0.6%
Account Balance: \$5,006,908.68

Effective Date: 04/12/18
Maturity Date: 05/10/18
YTD Interest Paid: \$0.00
Interest Accrued: \$1,563.92
Int Earned Since Last Stmt: \$1,563.92

The Annual Percentage Yield Earned is 0.60%.

CD Issued by Amsel Bank and Trust

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$51.22	04/12/18	Deposit	163,991.99
Int Earned Since Last Stmt:	\$51.22	04/30/18	ENDING BALANCE	\$163,991.99

CD Issued by Bank of Hudsonville

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Bear County Community Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Calera Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Capital Bank of St. Lawrence

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Copper Savings and Loan

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by First Bank of Tiberton

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Harbor Bell Bank and Trust

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Huntingfield Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62			
Int Earned Since Last Stmt:	\$77.62			

Date 04/30/18
Page 3 of 4

04/12/18	Deposit	248,500.00
04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Innerst Savings Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Kendall Bank and Trust

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Lockland Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Loring Savings Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Landville Savings Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Niles Bank and Trust

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Port Addison Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Dixonan Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Seashore National Trust Company

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

Date 04/30/18
Page 4 of 4

CD Issued by Torrence Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

CD Issued by Tinnyton Bank and Trust

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$37.92	04/12/18	Deposit	121,416.69
Int Earned Since Last Stmt:	\$37.92	04/30/18	ENDING BALANCE	\$121,416.69

CD Issued by Woodland Hills Bank

YTD Interest Paid:	\$0.00	04/12/18	OPENING BALANCE	\$0.00
Interest Accrued:	\$77.62	04/12/18	Deposit	248,500.00
Int Earned Since Last Stmt:	\$77.62	04/30/18	ENDING BALANCE	\$248,500.00

Thank you for your business.

SAMPLE

SECTION 9 - MANAGEMENT PLAN

Providence Bank provides extensive assistance during the implementation process. As mentioned above, you will be assigned an implementation advisor, Cheri Walz, who will act as your primary point of contact, coordinating all implementation components. She will work closely with you to complete service setup documentation, act as your liaison, and provide technical support.

Depending on the specific service undergoing implementation, a project plan and timeline will be created and provided to all parties to help facilitate a smooth and timely implementation process.

Going forward, we can serve in a consulting role to help you streamline your processes and efficiency. Should the City of Osage Beach implement any additional services beyond what is agreed to in this proposal, we will meet with you and together we will discuss the process, set expectations, and document the transition plan. We will coordinate a kick-off meeting to determine timelines and responsibilities and we will also conduct follow-up meetings as necessary during and post implementation.

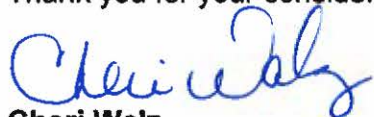
We can also provide additional training on products and services for your staff and Board of Directors, as you desire.

CONCLUSION

We look forward to the potential opportunity to work with City of Osage Beach and supporting your efforts to improve your banking services. We are confident that we can meet your highest expectations and stand ready to partner with you in delivering an effective banking services solution.

If you have questions on this proposal, feel free to contact Cheri Walz at your convenience by email at cwalz@myprovidencebank.com or by phone at 573-644-7141.

Thank you for your consideration,



Cheri Walz
SVP, Treasury Management Manager

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Mike Welty/Assistant City AdministratorDate Submitted: 10/19/18**Agenda Item Title:**

Bill 18-55 - Amending Ordinance No. 17-80 Adopting the 2018 Annual Budget, Transfer of Funds for Necessary Expenses.

Presented by: *(Name/Title)* Mike Welty/Assistant City Administrator**Requested Action:**☐

Motion to Approve

☐

First Reading of Bill # _____

☒Second Reading of Bill # 18-55☐

Resolution # _____

☐

Proclamation

☐

Public Hearing

☐

Other (Describe) _____

Ordinance Reference for Action: *(i.e. RSMo Section, Ordinance # & Title)*

Board of Aldermen approval required for budget amendments over \$5,000 per Municipal Code Chapter 135; Article II: Purchasing, Procurement, Transfers, and Sales.

Deadline for Action: YES ☒ NO ☐

If yes, explain:

Must be completed before the end of FY2018

Fiscal Impact:Not Applicable ☒Budgeted Item: YES ☐ NO ☐

If no, provide funding source: _____

Budget Line Item/Title: _____

FY____ Budgeted Amount: \$ _____

Expenditures to Date _____: (\$ _____)

Available: \$ _____ 0.00

Requested Amount: \$ _____

Attachments: YES ☒ NO ☐

If yes, list attachments:

Bill 18-55

Department Comments and Recommendation:**Adjustment #1**

Since January 2018 through early August 2018 the City operated understaffed, so we have utilized outside assistance to augment staffing resources. The City has been contracted with AOS/Converge One since as early as fall of 2017 beginning with the IT Assessment the company completed for us during that time period and since then due to changes in the department following the assessment, per Board approval. AOS/Converge One has been instrumental in our system operating at its peak performance and their resources and expertise has been valuable in assisting with software upgrades, patching, emergency support, trouble shooting hardware/software issues, and various other IT related duties. As we come to the end of the the budget year a budget adjustment is necessary to amend the Salaries line item and the Professional Service line item to reflect the Professional Services expenditures to date.

The Budget Amendment is as follows:

	Original Amount	Amended Amount
10-19-711000 Salaries	\$167,603	\$111,557
10-19-733800 Professional Services	\$74,955	\$131,001

Adjustment #2

At the 5/03/2018 Board of Alderman meeting, the Board approved the purchase of backup and storage equipment from AOS/Converge One in the amount of \$136,182.59. During that meeting I mentioned that a Budget Adjustment would be necessary. The adjustment necessary to reflect the correct expenditures in Computer Equipment as purchased is as follows, decreasing allocations from Communication Equipment and Machinery & Equipment to increase allocation to Computer Equipment.

The Budget Amendment is as follows:

	Original Amount	Amended Amount
10-19-774250 Computer Equipment	\$124,050	\$158,086
10-19-774267 Communication Equipment	\$32,000	\$0.00
10-19-774255 Machinery & Equipment	\$26,500	\$24,464

The Assistant City Administrator recommends approval.

City Administrator Comments and Recommendation:

The first reading was read and passed by the Board of Aldermen on October 18, 2018.

Per City Code 110.230, Bill 18-55 is in correct form as per City Attorney.

I concur with the Asst. City Administrator's recommendation.

BILL NO. 18-55

ORDINANCE NO.18.55

AN ORDINANCE OF THE CITY OF OSAGE BEACH, MISSOURI, AMENDING ORDINANCE NO. 17.80 ADOPTING THE 2018 ANNUAL BUDGET, TRANSFER OF FUNDS FOR NECESSARY EXPENSES.

BE IT ORDAINED BY THE BOARD OF ALDERMEN OF THE CITY OF OSAGE BEACH, AS FOLLOWS, TO WIT:

Section 1. That the 2018 Annual Budget adopted as Ordinance No. 17.80 is hereby amended by appropriating additional funds or reducing appropriations as follows:

	Original Item	Amended Item
10-19-711000 Salaries	\$167,603	\$111,557
10-19-733800 Professional Services	\$74,955	\$131,001
10-19-774250 Computer Equipment	\$124,050	\$158,086
10-19-774267 Communication Equipment	\$32,000	\$0.00
10-19-77255 Machinery & Equipment	\$26,500	\$24,500

Section 2. In all other respects the 2018 Annual Budget adopted in Ordinance No. 17.80 remains in full force and effect.

Section 3. That this Ordinance shall be in full force and effect upon date of passage and approval by the Mayor.

READ FIRST TIME: October 18, 2018

READ SECOND TIME: _____

I hereby certify that the above Ordinance No. 18.55 was duly passed on _____ by the Board of Aldermen of the City of Osage Beach. The votes thereon were as follows:

Ayes:

Nays:

Abstain:

Absent:

This Ordinance is hereby transmitted to the Mayor for his signature.

Date

Cynthia Lambert, City Clerk

Approved as to form:

Edward B. Rucker, City Attorney

I hereby approve Ordinance No. 18.55.

John Olivarri, Mayor

Date

ATTEST:

Cynthia Lambert, City Clerk

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Nicholas Edelman, Public Works DirectorDate Submitted: 10/22/18**Agenda Item Title:**

Resolution of Support for TAP application for Osage Beach Parkway Sidewalks Phase 5

Presented by: *(Name/Title)* Nicholas Edelman/Public Works**Requested Action:**
☐
☐
☐
☒

Motion to Approve

First Reading of Bill # _____

Second Reading of Bill # _____

Resolution # 2018-05
☐
☐
☐

Proclamation

Public Hearing

Other (Describe) _____

Ordinance Reference for Action: *(i.e. RSMo Section, Ordinance # & Title)*

N/A - Staff request for prior approval of application.

Deadline for Action: YES ☒ NO ☐

If yes, explain:

TAP Applications are due November 2, 2018

Fiscal Impact:Not Applicable ☐Budgeted Item: YES ☐ NO ☒If no, provide funding source: 2019 Budgeted Project**Budget Line Item/Title:** _____

FY____ Budgeted Amount: \$ _____

Expenditures to Date _____: (\$ _____)

Available: \$ _____ 0.00

Requested Amount: \$ _____

Attachments: YES ☒ NO ☐

If yes, list attachments:

Resolution

Department Comments and Recommendation:

Public Works staff is working on the preparation of a grant application on Osage Beach Parkway Sidewalks Phase 5. HR Green Inc. is doing the engineering for this project and will be at the November 15 Board of Aldermen Meeting to present a report on options.

This project is to extend the sidewalk from a location near Stonecrest Mall to a location across the bridge on Osage Beach Parkway near Mace Road. This project will include sidewalks up to the bridge, pedestrian accommodations across the bridge, pedestrian railing across the bridge, safety barrier, and lighting and is estimated to cost approximately \$600,000 (costs may vary depending on options).

The application is for approximately \$400,000 (66.7%) which is the maximum you can apply for. The City's portion of this project would be \$200,000 (33.3%). The Osage Beach Special Road District has said that they would fund 50% (\$100,000) of the City required match.

One of the stipulations for the application is a resolution of support, which is included, from the governmental body.

Public Works Department recommends approval of this resolution.

City Administrator Comments and Recommendation:

I concur with the Public Works Director's recommendation.

**RESOLUTION 2018-05
OF THE BOARD OF ALDERMEN
OF THE CITY OF OSAGE BEACH, MISSOURI,
SUPPORTING TAP APPLICATION
FOR
OSAGE BEACH PARKWAY SIDEWALKS PHASE 5**

WHEREAS, the Osage Beach Parkway Sidewalk Phase 5 is to extend the sidewalk from a location near Stonecrest Mall to a location across the bridge on Osage Beach Parkway near Mace Road; and

WHEREAS, this project will include sidewalks up to the bridge, pedestrian accommodations across the bridge, pedestrian railing across the bridge, safety barrier, and lighting; and

WHEREAS, the estimated cost is approximately \$600,000.

NOW, THEREFORE, BE IT RESOLVED by the board of Aldermen of the City of Osage Beach, Missouri, as follows:

Section 1: The City of Osage Beach supports the above and foregoing TAP application for Osage Beach Parkway Sidewalks Phase 5 project.

Section 2: The Mayor and City Administrator are hereby authorized to sign and send letters of support.

Introduced and adopted by the Board of Aldermen of the city of Osage Beach this 1st day of November 2018.

John Olivarri, Mayor

ATTEST:

Cynthia Lambert, City Clerk

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Nicholas Edelman, Public Works DirectorDate Submitted: 10/22/18**Agenda Item Title:**

Resolution of Support for TAP application for Osage Beach Parkway Sidewalks Phase 6

Presented by: *(Name/Title)* Nicholas Edelman/Public Works**Requested Action:**
☐
☐
☐
☒

Motion to Approve

First Reading of Bill # _____

Second Reading of Bill # _____

Resolution # 2018-06
☐
☐
☐

Proclamation

Public Hearing

Other (Describe) _____

Ordinance Reference for Action: *(i.e. RSMo Section, Ordinance # & Title)*

N/A - Staff request for prior approval of application.

Deadline for Action: YES ☒ **NO** ☐

If yes, explain:

TAP Applications are due November 2, 2018

Fiscal Impact:Not Applicable ☐Budgeted Item: YES ☐ NO ☒If no, provide funding source: 2019 Budgeted Project

Budget Line Item/Title: _____

FY ____ Budgeted Amount: \$ _____

Expenditures to Date _____: (\$ _____)

Available: \$ _____ 0.00

Requested Amount: \$ _____

Attachments: YES ☒ **NO** ☐

If yes, list attachments:

Resolution 2018-06

Department Comments and Recommendation:

Public Works staff is working on the preparation of a grant application on Osage Beach Parkway Sidewalks Phase 6. This project is to build sidewalks from the Barry Prewitt Osage Beach Parkway Intersection to a location near Highway 42. This sidewalk is planned on the Walgreen's side of Osage Beach Parkway and is estimated to cost approximately \$380,000.

The application for grant funds is for 80% of the project. The Osage Beach Special Road District has stated that they will fund the City's 20% required match. They asked the Board of Aldermen to use City Staff on preparing the application which was approved at the September 6, 2018 Board of Aldermen meeting.

One of the stipulations for the application is a resolution of support, which is included, from the governmental body.

Public Works Department recommends approval of this resolution.

City Administrator Comments and Recommendation:

I concur with the Public Works Director's recommendation.

**RESOLUTION 2018-06
OF THE BOARD OF ALDERMEN
OF THE CITY OF OSAGE BEACH, MISSOURI,
SUPPORTING TAP APPLICATION
FOR
OSAGE BEACH PARKWAY SIDEWALKS PHASE 6**

WHEREAS, the Osage Beach Parkway Sidewalk Phase 6 is to extend the sidewalk from a location near Barry Prewitt Osage Beach Parkway Intersection to a location near Highway 42; and

WHEREAS, this project will include sidewalks along the Walgreens side of Osage Beach Parkway; and

WHEREAS, the estimated cost is approximately \$380,000.

NOW, THEREFORE, BE IT RESOLVED by the board of Aldermen of the City of Osage Beach, Missouri, as follows:

Section 1: The City of Osage Beach supports the above and foregoing TAP application for Osage Beach Parkway Sidewalks Phase 6 project.

Section 2: The Mayor and City Administrator are hereby authorized to sign and send letters of support.

Introduced and adopted by the Board of Aldermen of the city of Osage Beach this 1st day of November 2018.

John Olivarri, Mayor

ATTEST:

Cynthia Lambert, City Clerk

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Nicholas Edelman, Public Works DirectorDate Submitted: 10/18/18**Agenda Item Title:**

Motion to approve staff to work on Ledges Drive for the Osage Beach Special Road District (OBSRD).

Presented by: *(Name/Title)* Nicholas Edelman, Public Works Director**Requested Action:**
☒
☐
☐
☐

Motion to Approve

First Reading of Bill # _____

Second Reading of Bill # _____

Resolution # _____

☐
☐
☐

Proclamation

Public Hearing

Other (Describe)

Ordinance Reference for Action: *(i.e. RSMo Section, Ordinance # & Title)*

Board of Aldermen approval required per Section 510.035 Acceptance of New Streets Into the City Public Road System.

Deadline for Action: YES ☐ NO ☒

If yes, explain:

Fiscal Impact:Not Applicable ☒Budgeted Item: YES ☒ NO ☐

If no, provide funding source: _____

Budget Line Item/Title: _____

FY _____ Budgeted Amount: \$ _____

Expenditures to Date _____: (\$ _____)

Available: \$ _____ 0.00

Requested Amount: \$ _____

Attachments: YES ☐ NO ☒

If yes, list attachments:

Department Comments and Recommendation:

The Osage Beach Special Road District would like to utilize the City's Public Works Department to design and inspect the Ledges Drive Improvements. Ledges Drive is a private road off of Dude Ranch Road. Ledges, Stone Ledges, and Ledges home sites, have been working for years to try and make Ledges Drive a City Street.

This project would be worked on during 2019.

We have worked with the Osage Beach Special Road District on many projects. The Public Works Department recommends approval.

City Administrator Comments and Recommendation:

This is estimated to take up to an equivalent of 160 total work hours.

I concur with the recommendation of the Public Works Director.

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Jeana Woods, City AdministratorDate Submitted: 10/19/18**Agenda Item Title:**

Motion to Approve CPSM Professional Services Contract for public safety technical assistance for a contract amount of \$43,650 plus travel expenses not to exceed \$4,000.

Presented by: *(Name/Title)* Jeana Woods, City Administrator**Requested Action:**

Motion to Approve



First Reading of Bill # _____



Second Reading of Bill # _____



Resolution # _____



Proclamation



Public Hearing



Other (Describe) _____

Ordinance Reference for Action: (i.e. RSMo Section, Ordinance # & Title)

Board of Aldermen approval required for purchases over \$15,000 per Municipal Code Chapter 135; Article II: Purchasing, Procurement, Transfers, and Sales.

Deadline for Action: YES ☐ NO ☒

If yes, explain:

Fiscal Impact:Not Applicable ☐Budgeted Item: YES ☒ NO ☐

If no, provide funding source: _____

Budget Line Item/Title: 10-14-733800 Professional ServicesFY 18 Budgeted Amount: \$ 20,500.00Expenditures to Date 06/26/18: (\$ 50.00)Available: \$ 20,450.00Requested Amount: \$ 47,650.00Attachments: YES ☒ NO ☐

If yes, list attachments:

Contract

Department Comments and Recommendation:

N/A

City Administrator Comments and Recommendation:

Center for Public Safety Management, LLC (CPSM) is an exclusive provider of public safety technical assistance and will provide us with a complete and comprehensive analysis of our law enforcement services to ultimately enable us to grow as a department and to provide top of the line emergency services for our community. I believe this would be a valuable one-time investment that equates to only 2% of the average \$2.03 million we spend annually on our Police Department.

This request is for a contract cost of \$43,650 (includes 10% discount because I am an ICMA member) plus travel costs not to exceed \$4,000. 10-14-733800 Professional Services has a budget of \$20,000 for this service. Budgeting of this service was done prior to any in depth research regarding proposals. Due to two specific changes in personnel to date, the remaining funds needed (approximately \$27,650) will come from the department's Salaries line item (10-14-711000); therefore, this item cost will not affect the department's budget, as a whole, to be over-budget. A budget amendment can be presented once the services are completed to adjust the specific line items.

CPSM will use their subject matter experts to complete an analysis using mathematical and operational research to identify our specific performance based on our data, interviews, and community info, in addition to doing workload analysis and service load research. They will observe operations at all levels, review case files, assess compliance and policies, and assess our culture, just to hit a few highlights. The result will be a comprehensive report that will include recommendations revolving around public safety risk, policy and direction for City Administration and the Police Chief, and in-depth information that will empower the Mayor and Board to understand the department and its community integration.

The Police Department is a specialized department playing a unique and integral part in our community. Specially, our department is staffed to not only support a full-time community population of under 5,000 citizens but also an ever growing part-time and visitor population that swells exponentially on weekends, holidays, and during season, in addition to our growing business community. This diversity adds to public safety risk and operational challenges.

The following major outcomes are expected from CPSM;

- *Data-driven analysis to identify actual workload needed,
- *Identify and recommend staffing and deployment levels for operational and support functions within the department,
- *Thorough examination of the department's organizational structure and culture,
- *Performance gap analysis, comparing the 'as is' state of the department to the best practices in industry standards,
- *Recommendations on policy relevance and strategic planning,
- *Recommendations on our management framework to ensure accountability, increased efficiency, and improve performance.

As requested in July, the Board has been supplied with three completed analyses of other departments conducted by CPSM prior to the Board packet being distributed. These will serve as a sample of CPSM's work and the level of detail we can expect. Chief Davis and I have contacted several individuals for direct references and to summarize, the agencies we spoke to prompted the services of CPSM due to the need to review best practices and trends in Law Enforcement, desire to enhance policy and strategic planning, desire to increase efficiency and effectiveness of operations (staffing levels, meet needs of demands of calls effectively, etc.), desire to overcome declining organizational culture and community perspective. CPSM was highly recommended by those contacted.

Update: At the September 20, 2018 Board of Aldermen meeting the Board voted on this item 3 to 2, in favor; however, with one Aldermen absent that vote was not sufficient for passage as this specific item, due to its contractual nature, requires a majority of the elected Board for passage. It was requested by Alderman Rucker to bring the item back to the Board for consideration at which time there would be full attendance of the members of the Board.

Update: At the October 4, 2018 Board of Aldermen meeting the Board voted on this item 3 to 2, in favor; however, with one Aldermen absent that vote was not sufficient for passage as this specific item, due to its contractual nature, requires a majority of the elected Board for passage. It was requested by Alderman Rucker to bring the item back to the Board for consideration at which time there would be full attendance of the members of the Board.

Update: At the October 18, 2018 Board of Aldermen meeting the Board voted on this item 3 to 2, in favor; however, with one Aldermen absent that vote was not sufficient for passage as this specific item, due to its contractual nature, requires a majority of the elected Board for passage. It was requested by Alderman Rucker to bring the item back to the Board for consideration at which time there would be full attendance of the members of the Board.

CONTRACT FOR INDEPENDENT CONTRACTOR/PROFESSIONAL SERVICES

This Contract is made as of the ____ day of _____, 2018 by and between the City of Osage Beach, a municipal corporation of the State of Missouri, (hereinafter "the CITY"), and the Center for Public Safety Management, LLC (CPSM) the exclusive provider of public safety technical assistance for the International City/County Management Association, a Domestic Limited Liability Company, organized under the laws of the District of Columbia whose principal office is located at 475 K Street, NW, Suite 702, Washington, D.C. 20001, (hereinafter "the CONTRACTOR") and whose Federal I.D. number is 46-5366606.

WHEREAS, the CITY desires to retain the CONTRACTOR, and the CONTRACTOR desires to be retained, pursuant to the proposal scope of services attached hereto as Exhibit "A" and incorporated herein in its entirety;

NOW, THEREFORE, in consideration of the mutual promises contained herein, the CITY and the CONTRACTOR agree as follows:

ARTICLE 1 - SERVICES

The services to be rendered by CONTRACTOR under this Contract are set forth in Exhibit "A" (proposal) attached hereto.

ARTICLE 2 - SCHEDULE

The schedule for services to be rendered by CONTRACTOR is set forth in Exhibit "A" (The Proposal) attached hereto. The Project Launch date as described in Exhibit A shall be _____. The project and final deliverables shall be completed per the schedule in Exhibit "A", which is approximately one hundred thirty-five (135) days after this Agreement is fully executed, subject to a mutually agreeable extension if necessary. The delivery of an "Operations" and "Data Analysis" draft report shall indicate conclusion of the work anticipated in the proposal. Following delivery of the draft reports, the CITY shall have 30 days to submit any changes it finds prudent or necessary. Sixty days from the delivery of the draft reports, the final report shall be produced and transmitted electronically. Both of these time periods shall be in addition to the time period for conducting the analysis and will not require extensions of the contract. The CITY may elect to engage optional language in the contract to request a final in-person presentation which shall be done outside of the time parameters of this contract.

ARTICLE 3 - PAYMENTS TO CONTRACTOR

Invoices shall be due and payable upon receipt. Payments received more than 30 days after invoice date will incur a 2% late fee. Payment by the CITY under this Contract shall be governed by Exhibit "A".

Payments by direct deposit (preferred method) shall be sent to:

Routing No.: xxxx

Account No. : xxxx

Payments by check to the CONTRACTOR shall be sent to:

CPSM

P.O. Box 871

Amherst, NY 14226

Invoices to the CITY should be sent to:

Jeana L Woods CPA
City Administrator
1000 City Parkway
Osage Beach, MO 65065
jwoods@osagebeach.org

ARTICLE 4 - TERMINATION

Unless the CONTRACTOR is in breach of the Contract, the CONTRACTOR shall be paid for services rendered to the CITY's satisfaction through the date of termination. This is a legal-binding contract and cannot be terminated without cause. After receipt of a termination notice and except as otherwise directed by the CITY, the CONTRACTOR shall:

- A. Stop work on the date and to the extent specified;
- B. Transfer all work in process, completed work, and other materials related to the terminated work to the CITY; and
- C. Continue and complete all parts of the work that have not been terminated.

ARTICLE 5 - PERSONNEL

The CONTRACTOR is, and shall be, in the performance of all work, services and activities under this Contract, an independent contractor, and not an employee, or agent of the CITY. All persons engaged in any of the work or services performed pursuant to this Contract shall at all times, and in all places, be subject to the CONTRACTOR's sole direction, supervision, and control. The CONTRACTOR shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the CONTRACTOR's relationship and the relationship of its employees to the CITY shall be that of an independent contractor and not as employees or agents of the CITY.

The CONTRACTOR represents that it has, or will secure at its own expense, all necessary personnel required to perform the services under this Contract. Such personnel shall not be employees of or have any contractual relationship with the CITY, nor shall such personnel be entitled to any benefits of the CITY including, but not limited to, pension, health and workers' compensation benefits.

The CONTRACTOR warrants that all services shall be performed by skilled and competent personnel consistent with applicable technical and professional standards in the field.

ARTICLE 6 - AVAILABILITY OF FUNDS

The CITY's elected body has appropriated sufficient funds in the operating budget(s) for which the work to be performed will occur and until the contract has been fully executed.

ARTICLE 7 - INSURANCE REQUIREMENTS

The CONTRACTOR will be required to provide certificates of insurance showing that it carries, or has in force, automobile liability insurance, general liability insurance and professional liability insurance. Limits of liability for automobile liability insurance shall be, at a minimum, \$1,000,000.00 combined single limit. Limits of liability for general liability insurance shall be, at a minimum, \$1,000,000.00 per occurrence, \$1,000,000.00 personal and advertising injury, \$1,000,000.00 general aggregate and \$1,000,000.00 products/completed operations aggregate. General liability insurance will include coverage for contractually assumed liability. Limits of liability for professional liability insurance shall be, at a minimum, \$1,000,000.00 per occurrence/claim and \$1,000,000.00 aggregate. If

the general liability insurance coverage and/or the professional liability insurance coverage is on a claims-made basis, the CONTRACTOR will maintain coverage in force for a period of two (2) years following the termination of the contract at the limits specified in this paragraph. The CONTRACTOR is responsible for the payment of any deductibles or self-insured retentions.

The CITY will be named as additional insured under the CONTRACTOR's general liability insurance and automobile liability insurance policies.

The CONTRACTOR agrees to indemnify, hold harmless, and defend the CITY, its officials, representatives, agents, servants, and employees from and against any and all claims, actions, lawsuits, damages, judgments, liability and expense, including attorneys fees and litigation expenses, in whole or in part arising out of, connected with, or in any way associated with the activities of the CONTRACTOR, its employees, or its sub-contractors in connection with the work to be performed under this contract.

ARTICLE 8 - SUCCESSORS AND ASSIGNS

The CITY and the CONTRACTOR each binds itself and its partners, successors, executors, administrators and assigns to the other party and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Contract. Except as stated above, neither the CITY nor the CONTRACTOR shall assign, sublet, convey or transfer its interest in this Contract without the written consent of the other. Nothing herein shall be construed as giving any rights or benefits hereunder to anyone other than the CITY and the CONTRACTOR.

ARTICLE 9 – LAW GOVERNING THIS CONTRACT

The Contract shall be governed by the laws of the State of Missouri. Any and all legal action necessary to enforce the Contract will be held in Camden County. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law, in equity, by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

Dispute Resolution

In case of a dispute regarding the interpretation of any part of this Contract, the Parties shall use their best efforts to arrive at a mutually acceptable resolution. The CONTRACTOR shall proceed diligently with its performance of the work under this Contract pending the final resolution of any dispute arising or relating to this Contract. The Client shall continue to pay the CONTRACTOR for its performance under the Contract except for those items related to the dispute.

ARTICLE 10 - CONFLICT OF INTEREST

The CONTRACTOR represents that it has no interest and shall acquire no interest, either direct or indirect, which would conflict in any manner with the performance of services required.

CONTRACTOR employees, subject matter experts, or subcontractors may undertake outside professional activities provided such activity and involvement does not conflict or interfere with this Contract. In addition, employees, subject matter experts, or subcontractors will not directly or indirectly, alone or with others, engage in or have any interest in any person, firm, or entity that engages in any business activity that is competitive with the business performed under this Contract.

ARTICLE 11 - EXCUSABLE DELAYS

The PARTIES shall not be considered in default by reason of any failure in performance if such failure arises out of causes reasonably beyond the control of the PARTIES and without their fault or negligence. Such causes include, but are not limited to: acts of God; natural or public health emergencies; and abnormally severe and unusual weather conditions.

Upon either PARTY'S request, the other PARTY shall consider the facts and extent of any failure to perform the work and, if the PARTY'S failure to perform was without its fault or negligence, the Contract Schedule and/or any other affected provision of this Contract shall be revised accordingly to a newly agreed upon timeline. It shall be the responsibility of the PARTIES to notify the other PARTY promptly in writing whenever a delay is anticipated or experienced, and to inform the other PARTY of all facts and details related to the delay.

ARTICLE 12 - DISCLOSURE AND OWNERSHIP OF DOCUMENTS

All written and oral information not in the public domain or not previously known, and all information and data obtained, developed, or supplied by the CITY or at its expense will be kept confidential by the CONTRACTOR and will not be disclosed to any other party, directly or indirectly, without the CITY's prior written consent unless required by a lawful order. All drawings, maps, sketches, programs, data base, reports and other data developed, or purchased, under this Contract for or at the CITY's expense shall be and remain the CITY property and may be reproduced and reused at the discretion of the CITY.

All covenants, agreements, representations and warranties made herein, or otherwise made in writing by any party pursuant hereto, including but not limited to any representations made herein relating to disclosure or ownership of documents, shall survive the execution and delivery of this Contract and the consummation of the transactions contemplated hereby.

ARTICLE 13 - NONDISCRIMINATION

The CONTRACTOR warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status, and sexual orientation.

ARTICLE 14 - ENFORCEMENT COSTS

If any legal action or other proceeding is brought for the enforcement of this Contract, or because of an alleged dispute, breach, default or misrepresentation in connection with any provision of this Contract, the successful or prevailing party will be entitled to recover reasonable attorney's fees, court costs and all expenses (including taxes) even if not taxable as court costs (including, without limitation, all such fees, costs and expenses incident to appeals), incurred in that action or proceeding, in addition to any other relief to which such party may be entitled.

ARTICLE 15 - SEVERABILITY

If any term or provision of this Contract, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Contract, or the application of such terms or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Contract shall be deemed valid and enforceable to the extent permitted by law.

ARTICLE 16 - ENTIRETY OF CONTRACTUAL AGREEMENT

The CITY and the CONTRACTOR agree that this Contract together with the Exhibits hereto, sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Contract may be added to, modified, superseded or otherwise altered, except by written instrument executed by the Parties hereto in accordance with Article 17 -

Modification and Changes. In the event of any conflict or inconsistency between this Contract and the provisions in the incorporated Exhibits, the terms of this contract will supersede and prevail over the terms in the incorporated Exhibits.

ARTICLE 17 – MODIFICATIONS AND CHANGES

Only the **CITY's Contracting Officer** or his/her representative has authority to issue modifications to this Contract that materially change or modify any of the specifications, terms, or conditions of this Contract.

Only the **CITY's Contracting Officer** may, by written order, make changes within the scope of work of this contract including but not limited to any one or more of the following: (a) description of services to be performed; and (b) period of performance.

No change order shall be binding unless so issued by the **CITY's Contracting Officer** in writing and, until approved by the **CONTRACTOR'S** Contracting Administrator or their designated representative unless they are of an administrative matter.

ARTICLE 18 - NOTICE

All notices given under this Contract shall be sent by certified mail, return receipt requested, and if sent to the (name of client) shall be mailed to:

Jeana L Woods CPA
City Administrator
1000 City Parkway
Osage Beach, MO 65065
jwoods@osagebeach.org

and if sent to the CONTRACTOR shall be mailed to:

Director of Research & Project Development
Center for Public Safety Management, LLC
475 K Street NW, Suite 702
Washington, DC 20001

IN WITNESS WHEREOF, the Parties hereto agreed to all that is written herein and included within Exhibit "A".

_____ OF _____, STATE OF _____

SIGNED

ATTEST

BY: _____

BY: _____

Print Name: _____

Print Name: _____

Title: _____

Date: _____

Date: _____

CENTER FOR PUBLIC SAFETY MANAGEMENT, LLC (CPSM)**SIGNED**

BY: _____

Print Name: _____

Title: _____

Date: _____

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Jeana Woods/City AdministratorDate Submitted: 10/22/18**Agenda Item Title:**

Motion to approve Lake of the Ozarks Tri-County Lodging Association (TCLA) FY2018 Media Partnership payment of \$25,000.

Presented by: *(Name/Title)* Jeana Woods/City Administrator**Requested Action:**

Motion to Approve



First Reading of Bill # _____



Second Reading of Bill # _____



Resolution # _____



Proclamation



Public Hearing



Other (Describe) _____

Ordinance Reference for Action: (i.e. RSMo Section, Ordinance # & Title)

Board of Aldermen approval required for purchases over \$15,000 per Municipal Code Chapter 135; Article II: Purchasing, Procurement, Transfers, and Sales.

Deadline for Action: YES ☒ NO ☐

If yes, explain:

Payment is due upon receipt of invoice dated October 8, 2018.

Fiscal Impact:Not Applicable ☐Budgeted Item: YES ☒ NO ☐

If no, provide funding source: _____

Budget Line Item/Title: 10-21-754250 Community PromotionsFY 18 Budgeted Amount: \$ 65,000.00Expenditures to Date 10/23/18: (\$ 39,546.00)Available: \$ 25,454.00Requested Amount: \$ 25,000.00Attachments: YES ☒ NO ☐

If yes, list attachments:

2018 Media Partnership Advertising and Promotional Invoice; Additional Summary

Department Comments and Recommendation:

N/A

City Administrator Comments and Recommendation:

This is a request to approve the payment of invoice dated October 8, 2018, to TCLA for the City's calendar year 2018 media partnership in the amount of \$25,000. This is a specific budgeted item in the FY2018 Operating Budget within the Community Promotions line item 10-21-754250.

**Lake of the Ozarks
Tri-County Lodging Association
P.O. Box 1299
Osage Beach, MO 65065**

INVOICE

Date: October 8, 2018

Bill To: **CITY OF OSAGE BEACH**
Attn: Jeana Woods, City Administrator
1000 City Parkway
Osage Beach, Missouri 65065

Calendar Year 2018 Media Partnership

TCLA Advertising and Promotional Components Actually Delivered:

1. Cardinal Radio Network.....	\$ 38,250.00
2. St. Louis/KC Digital Billboards.....	\$ 16,656.58
3. Search Engine Marketing (Google/Yahoo/Bing).....	\$ <u>15,618.42</u>
TOTAL DELIVERED.....	\$ 70,525.00

Total Amount Committed by The City Of Osage Beach.....\$ 25,000.00

Total Amount Due.....\$ 25,000.00

Please make check payable & mail to:

Lake of the Ozarks Tri-County Lodging Association
P.O. Box 1299
Osage Beach, MO 65065

On behalf of our Board of Directors, thank you so very much for the City's continued advertising partnership and support!

Calendar Year 2018 Digital Billboard Summary**4-2-18 to 6-30-18****7-2-18 to 8-26-18****TOTAL 2018**

<u>Outfront Media-St. Louis-Manchester Rd East of Weidmann Rd.</u>			
Osage Beach Relax & Unwind	7,822	5,180	13,002
Osage Beach Shop, Dine & Unwind	7,392	5,180	12,572
Osage Beach Stay, Play, Live	3,873	2,590	6,463
Total Manchester Spots Run	75,642	51,809	127,451
Total Cost for the Period	\$ 9,000.00	\$ 6,150.00	\$ 15,150.00
Cost Per Dwell Time			0.11887
Total Osage Beach Spots Run			32,037
Times Cost Per Dwell Time			\$ 3,808.21
TCLA Spend for Osage Beach			\$ 3,808.21
<u>DDI Outdoors-St. Louis-I-44 West-Just West of Big Bend on Ramp</u>			
Osage Beach Relax & Unwind	13,047	7,467	20,514
Osage Beach Shop, Dine & Unwind	13,039	7,454	20,493
Osage Beach Stay, Play, Live	6,478	3,714	10,192
Total Interstate 44 Spots Run	123,552	74,512	198,064
Total Cost for the Period	\$ 9,600.00	\$ 6,400.00	\$ 16,000.00
Cost Per Dwell Time			0.08078
Total Osage Beach Spots Run			51,199
Times Cost Per Second Dwell Time			\$ 4,135.96
TCLA Spend for Osage Beach			\$ 4,135.96
<u>OutFront Media-KC-1 mi N. of Dwntwn KC on I-35 Bond Bridge</u>			
Osage Beach Relax & Unwind	8,920	6,979	15,899
Osage Beach Shop, Dine & Unwind	13,140	6,979	20,119
Osage Beach Stay, Play, Live	4336	3,489	7,825
Total I-35 North of Downtown KC Spots Run	87,993	69,787	157,780
Total Cost for the Period	\$ 9,922.50	\$ 6,741.00	\$ 16,663.50
Cost Per Dwell Time			\$ 0.10561
Total Osage Beach Spots Run			43,843
Times Cost Per Dwell Time			\$ 4,630.36
TCLA Spend for Osage Beach			\$ 4,630.36
<u>Outfront Media - KC-5 mi S. of Dwntwn KC on I-35 Mill St.</u>			
Osage Beach Relax & Unwind	9,483	7,474	16,957

Osage Beach Shop, Dine & Unwind	9,473	7,474	16,947
Osage Beach Stay, Play, Live	4,739	3,737	8,476
Total I-35 South of Downtown KC Spots Run	90,027	74,736	164,763
Total Cost for the Period	\$ 9,450.00	\$ 6,420.00	\$ 15,870.00
Cost Per Dwell Time			0.09632
Total Osage Beach Spots Run			42,380
Times Cost Per Dwell Time			\$ 4,082.05
TCLA Spend for Osage Beach			\$ 4,082.05
TOTAL OSAGE BEACH SPOTS RUN			169,459
TOTAL TCLA BILLBOARD SPEND FOR THE CITY OF OSAGE BEACH			\$ 16,656.58
Google/Yahoo/Bing- 42,097 Total Clicks, 706,065 TL Impressions/ Average Click-Thru Rate 5.96%, Ave Cost-Per-Click \$0.37			
TOTAL SPEND FOR OSAGE BEACH FOR SEM 10-4-17 THRU 10-1-18			\$15,618.42
Cardinal Radio Network			
Osage Beach #3 Ad			43
Osage Beach #6 Ad			42
TOTAL CARDINAL SPOTS RAN FOR OSAGE BEACH CALENDAR 2018			85
TIMES \$450/SPOT - TCLA Spend for Osage Beach Cardinal Ads			\$ 38,250.00
Digital Billboard, SEM & Cardinal Radio Network Total Spend			\$ 70,525.00
For every \$1 Partnered, TCLA returned \$2.82			\$ 2.82

Lake of the Ozarks - Tri-County Proof of Performance

Report Date	07/02/2018 - 08/26/2018
Generated	08/29/2018
Organization Owner	john.scott@ddimedia.net

1-OsageBeachRelaxUnwind-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	7,467
Total	7,467

10-DriveTimeGolf-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,714
Total	3,714

11-GetMarriedAtTheLake-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,714
Total	3,714

12-SixSmileHike-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,715
Total	3,715

13-PoolBarLakeShot-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,708
Total	3,708

14-RushHourSkier-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,707
Total	3,707

15-HaHaTonkaStatePark-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,700
Total	3,700

16-LogOff-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,700
Total	3,700

17-180SmilesAway-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,700

Total	3,700
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18-Shootout-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,698
Total	3,698

2-SunsetCoupleOnDock-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,752
Total	3,752

3-RelaxAndUnwind-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,753
Total	3,753

4-BestRecreationalLake-LOTO-2018-DigitalBoard-1504x416.jpg



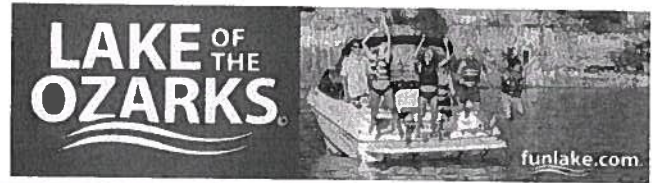
Sign	Flips
0422B - Live	3,753
Total	3,753

5-OsageBeachShopDineUnwind-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	7,454
Total	7,454

6-KidsJumpingOffBackOfBoat-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,754
Total	3,754

7-KidsTubing-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,755
Total	3,755

8-ThreeFishermen-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,754
Total	3,754

9-OsageBeachStayPlayLive-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	3,714
Total	3,714

Lake of the Ozarks - Tri-County Proof of Performance

Report Date	04/02/2018 - 06/30/2018
Generated	08/30/2018
Organization Owner	john.scott@ddimedia.net

1-OsageBeachRelaxUnwind-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	13,047
Total	13,047

10-DriveTimeGolf-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,491
Total	6,491

11-GetMarriedAtTheLake-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,488
Total	6,488

12-SixSmileHike-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,465
Total	6,465

13-PoolBarLakeShot-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,467
Total	6,467

14-RushHourSkier-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,467
Total	6,467

15-HaHaTonkaStatePark-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,465
Total	6,465

16-LogOff-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,474
Total	6,474

17-180SmilesAway-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,475

Total	6,475
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2-SunsetCoupleOnDock-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,564
Total	6,564

3-RelaxAndUnwind-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,563
Total	6,563

4-BestRecreationalLake-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,555
Total	6,555

5-OsageBeachShopDineUnwind-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	13,039
Total	13,039

6-KidsJumpingOffBackOfBoat-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,544
Total	6,544

7-KidsTubing-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,484
Total	6,484

8-ThreeFishermen-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,486
Total	6,486

9-OsageBeachStayPlayLive-LOTO-2018-DigitalBoard-1504x416.jpg



Sign	Flips
0422B - Live	6,478
Total	6,478

Lake of the Ozarks - Tri-Co Lodging Asso

Digital Proof of Play Report



Contract #: 2590025

Summary

Advertiser: Lake of the Ozarks - Tri-Co Lodging Asso
Agency:
Contract Duration: 07/02/2018 - 08/28/2018
Digital Units: 1
Reporting Period: 07/02/2018 - 08/28/2018
Total Plays Delivered: 51,809
Average Plays per Day: 925
Contract #: 2590025
Cust. Ref/PO #:
Sales Contact Info:
 Drake, Whitney
 whitney.drake@OUTFRONTMedia.com

Display Detail

Posting Market	Face #	Description	Facing	Spot Length	Display Period	Total Spots Delivered	Average Spots per Day
St. Louis	000351C	Manchester Rd E/O Weidman N/S	E	10 Sec	07/02/2018 - 08/28/2018	51,809	925

Design

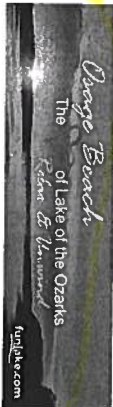


Image Name: LOO 01-RelaxUnwind 3.28
Dates Played: 07/02/18 - 08/28/18

Play Time: 7:11:44

Total Plays: 2,590
Average Plays per Day: 46



Image Name: LOO 02-Sunset Couple 3.28
Dates Played: 07/02/18 - 08/28/18

Play Time: 7:11:44

Total Plays: 2,590
Average Plays per Day: 46



Image Name: LOO 03-RelaxUn Fboat 3.28
Dates Played: 07/02/18 - 08/28/18

Play Time: 7:11:44

Total Plays: 2,590
Average Plays per Day: 46



Image Name: LOO 04-Recreation Lake 3.28
Dates Played: 07/02/18 - 08/28/18

Play Time: 7:11:44

Total Plays: 2,590
Average Plays per Day: 46

Lake of the Ozarks - Tri-Co Lodging Asso

Contract #: 2590025

Digital Proof of Play Report



	Image Name LOO 05-ShopDine Unwind 3.28	Dates Played 07/02/18 - 08/28/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 08-Kids Jump 3.28	Dates Played 07/02/18 - 08/28/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 07-Kids Tubing 3.28	Dates Played 07/02/18 - 08/28/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 08-Three Fishermen 3.28	Dates Played 07/02/18 - 08/28/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 09-SlayPlayLine 3.28	Dates Played 07/02/18 - 08/28/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 10-Drive Time 3.28	Dates Played 07/02/18 - 08/28/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46

Lake of the Ozarks - Tri-Co Lodging Asso

Contract #: 2590025

Digital Proof of Play Report

OUTFRONT
media

	Image Name LOO 11-Married 3.28	Dates Played 07/02/18 - 08/26/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 12-Six Smile Hike 3.28	Dates Played 07/02/18 - 08/26/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 13-Relax/Unwind 3.28	Dates Played 07/02/18 - 08/26/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 14-Pool Bar 3.28	Dates Played 07/02/18 - 08/26/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 15-Rush Hour Skier 3.28	Dates Played 07/02/18 - 08/26/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
	Image Name LOO 16-Tonka 3.28	Dates Played 07/02/18 - 08/26/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46

Lake of the Ozarks - Tri-Co Lodging Asso

Contract #: 2550025

Digital Proof of Play Report



Image Name	Dates Played	Play Time	Total Plays	Average Plays per Day
LOO 17-ShopDine Unwind 3.28	07/02/18 - 08/28/18	7:11:44	2,590	46
Image Name LOO 18-Log Off 3.28	Dates Played 07/02/18 - 08/28/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
Image Name LOO 19-Smiles Away 3.28	Dates Played 07/02/18 - 08/28/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46
Image Name LOO 20-Shootout 3.28	Dates Played 07/02/18 - 08/28/18	Play Time 7:11:44	Total Plays 2,590	Average Plays per Day 46



Lake of the Ozarks - Tri Co Lodging Asso

Digital Campaign Proof of Play

OUTFRONT
MEDIA

Contract #: 2362874

Summary									
Advertiser:	Lake of the Ozarks - Tri Co Lodging A				Contract Duration:	04/09/2018 - 07/01/2018			
Agency:	Reporting Period:				04/09/2018 - 07/01/2018				
Cast, Ref/PO #:	Total Plays Delivered:				75,642				
# Digital Units:	1								
Sales Contact Info									
Drake, Whitney									
whitney.drake@OUTFRONTmedia.com									
Display Detail									
Posting Market	Face #	Description	Facing	Spot Length	Display Period	Total Expected Plays	Total Spots Delivered	Average Daily Spots	% Overdelivery
St. Louis	000351C	Manchester Rd E/O Weidman N/S	E	10 Sec	04/09/2018 - 07/01/2018	68,796	75,642	801	9.95%
Impression Delivered									
111,175									
Impression Delivered									
2,123,087									
Design									
Image Name									
SL_2362874_1150608_LOO 1-RelaxUmind									
3.28.jpg									
Dates Played									
04/09/2018 - 07/01/2018									
Expected Plays									
3,603									
Spots Delivered									
3,661									
Impression Delivered									
110,838									
Design									
Image Name									
SL_2362874_1150609_LOO 2-Sunset Couple									
3.28.jpg									
Dates Played									
04/09/2018 - 07/01/2018									
Expected Plays									
3,592									
Spots Delivered									
3,949									
Impression Delivered									
110,841									
Design									
Image Name									
SL_2362874_1150611_LOO 3-RelaxUn Float									
3.28.jpg									
Dates Played									
04/09/2018 - 07/01/2018									
Expected Plays									
3,585									
Spots Delivered									
3,942									
Impression Delivered									
109,322									
Design									
Image Name									
SL_2362874_1150612_LOO 4-Recreation Lake									
3.28.jpg									
Dates Played									
04/09/2018 - 07/01/2018									
Expected Plays									
3,542									
Spots Delivered									
3,895									
Impression Delivered									
109,238									
Design									
Image Name									
SL_2362874_1150613_LOO 5-Shopline									
Umind 3.28.jpg									
Dates Played									
04/09/2018 - 07/01/2018									
Expected Plays									
3,540									
Spots Delivered									
3,662									
Impression Delivered									
109,238									

Lake of the Ozarks - Tri Co Lodging Asso

Digital Campaign Proof of Play

OUTFRONT
media

Contract #: 235274

	Image Name SL_235274_1150615_LOO 8-Kids Jump 3.28.jpg	Dates Played 04/09/2018 - 07/01/2018	Expected Plays 3,537	Spots Delivered 3,868	Impression Delivered 108,154
	Image Name SL_235274_1150618_LOO 7-Kids Tubing 3.28.jpg	Dates Played 04/09/2018 - 07/01/2018	Expected Plays 3,539	Spots Delivered 3,891	Impression Delivered 108,210
	Image Name SL_235274_1150618_LOO 8-Three Fishermen 3.28.jpg	Dates Played 04/09/2018 - 07/01/2018	Expected Plays 3,528	Spots Delivered 3,880	Impression Delivered 108,901
	Image Name SL_235274_1150618_LOO 8-Six Play Live 3.28.jpg	Dates Played 04/09/2018 - 07/01/2018	Expected Plays 3,522	Spots Delivered 3,873	Impression Delivered 108,705
	Image Name SL_235274_1150620_LOO 10-Drive Time 3.28.jpg	Dates Played 04/09/2018 - 07/01/2018	Expected Plays 3,521	Spots Delivered 3,871	Impression Delivered 108,649
	Image Name SL_235274_1150621_LOO 11-Married 3.28.jpg	Dates Played 04/09/2018 - 07/01/2018	Expected Plays 3,515	Spots Delivered 3,865	Impression Delivered 108,480
	Image Name SL_235274_1150622_LOO 12-Six Smile Hide 3.28.jpg	Dates Played 04/09/2018 - 07/01/2018	Expected Plays 3,513	Spots Delivered 3,863	Impression Delivered 108,424

Lake of the Ozarks - Tri Co Lodging Asso
Contract #: 2362874

Digital Campaign Proof of Play



Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	SL_2362874_1150623_LOO 13-RelaxUnwind 3.28.jpg	04/09/2018 - 07/01/2018	3,512	3,861	108,368

Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	SL_2362874_1150624_LOO 14-Pool Bar 3.28.jpg	04/09/2018 - 07/01/2018	3,510	3,659	108,312

Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	SL_2362874_1150625_LOO 15-Rush Hour Skier 3.28.jpg	04/09/2018 - 07/01/2018	3,510	3,659	108,312

Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	SL_2362874_1150627_LOO 16-Tonka 3.28.jpg	04/09/2018 - 07/01/2018	3,502	3,651	108,087

Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	SL_2362874_1150630_LOO 17-ShopDine Unwind 3.28.jpg	04/09/2018 - 07/01/2018	3,500	3,648	108,003

Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	SL_2362874_1150632_LOO 18-Log Off 3.28.jpg	04/09/2018 - 07/01/2018	3,496	3,644	107,891

Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	SL_2362874_1150633_LOO 19-Smiles Away 3.28.jpg	04/09/2018 - 07/01/2018	3,497	3,645	107,919

Design

Lake of the Ozarks - Tri Co Lodging Asso
Contract #: 2352874

Digital Campaign Proof of Play



Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
SL_2352874_1150834_LOO 20-Shootout 3.28.jpg	04/09/2018 - 07/01/2018	1,732	1,804	53,440

Tri County Lodging

Contract #: 2591111

Digital Proof of Play Report

OUTFRONT
media

Summary			
Advertiser:	Tri County Lodging	Reporting Period:	07/02/2018 - 08/28/2018
Agency:		Total Plays Delivered:	144,523
Contract Duration:	07/02/2018 - 08/28/2018	Average Plays per Day:	2,581
# Digital Units:	2	Contract #:	2591111
		Cust. Ref/PO #:	
		Sales Contact Info	Johnson-Stewart, Melissa melissa.johnson@OUTFRONTMedia.com

Display Detail			
Posting Market	Face #	Description	Facing
Kansas City	0002187	Bond Bridge S/O 16th Avenue W/S	N
Design	Spot Length	Display Period	Total Spots Delivered
	10 Sec	07/02/2018 - 08/28/2018	69,187
			Average Plays per Day 1,246



Image Name	1-OsageBeachRelaxUnwind-LOTO-2	Dates Played	07/02/18 - 08/28/18	Play Time	19:23:07	Total Plays	6,979	Average Plays per Day	125
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Image Name	2-SunsetCoupleOnDock-LOTO-2018	Dates Played	07/02/18 - 08/28/18	Play Time	9:41:33	Total Plays	3,489	Average Plays per Day	62
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Image Name	3-RelaxAndUnwind-LOTO-2018-Dig	Dates Played	07/02/18 - 08/28/18	Play Time	9:41:33	Total Plays	3,489	Average Plays per Day	62
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Image Name	4-BestRecreationalLake-LOTO-20	Dates Played	07/02/18 - 08/28/18	Play Time	9:41:33	Total Plays	3,489	Average Plays per Day	62
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Tri County Lodging

Contract #: 2591111

Digital Proof of Play Report



	Image Name 5-OsageBeachShopDineUnwind-LOT	Dates Played 07/02/18 - 08/26/18	Play Time 19:23:07	Total Plays 6,979	Average Plays per Day 125
	Image Name 6-KidsJumpingOffBackOfBoat-LOT	Dates Played 07/02/18 - 08/26/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62
	Image Name 7-KidsTubing-LOT-2018-Digital	Dates Played 07/02/18 - 08/26/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62
	Image Name 8-ThreeFishermen-LOT-2018-Dig	Dates Played 07/02/18 - 08/26/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62
	Image Name 9-OsageBeachStayPlayLive-LOT-	Dates Played 07/02/18 - 08/26/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62
	Image Name 10-DriveTimeGolf-LOT-2018-Dig	Dates Played 07/02/18 - 08/26/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62

Tri County Lodging
Contract #: 2591111

Digital Proof of Play Report



	Image Name 11-Get Married At The Lake LOTO-20	Dates Played 07/02/18 - 08/28/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62
	Image Name 12-Ski Smiles Like LOTO-2018-Digi	Dates Played 07/02/18 - 08/28/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62
	Image Name 13-Pool Bar Lake Show LOTO-2018-D	Dates Played 07/02/18 - 08/28/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62
	Image Name 14-Rush Hour Ski Lift LOTO-2018-Dig	Dates Played 07/02/18 - 08/28/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62
	Image Name 15-Haha Tonka LOTO-2018-Digital	Dates Played 07/02/18 - 08/28/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62
	Image Name 16-Log Off LOTO-2018-Digital	Dates Played 07/02/18 - 08/28/18	Play Time 9:41:33	Total Plays 3,489	Average Plays per Day 62

Tri County Lodging

Contract #: 2591111

Digital Proof of Play Report



Image Name	Dates	Play	Total	Average Plays
17-180SmilesAway-LOTO-2018-Dig	07/02/18 - 08/28/18	Time 9:41:33	Plays 3,489	per Day 62



Image Name	Dates	Play	Total	Average Plays
18-Shootout-LOTO-2018-DigitalB	07/02/18 - 08/28/18	Time 9:41:33	Plays 3,489	per Day 62

Display Detail					
Posting	Face #	Description	Spot	Display	Total Spots
Market			Length	Period	Delivered
Kansas City	0002385	135 @ Mill Street W/S	10 Sec	07/02/2018 - 08/28/2018	74,736
Design					
Image Name	Dates	Play	Total	Average	
	Played	Time	Plays	per Day	



Image Name	Dates	Play	Total	Average
1-OrangeBeachRelaxUnwindLOTO-2	07/02/18 - 08/28/18	Time 20:45:35	Plays 7,474	per Day 133



Image Name	Dates	Play	Total	Average Plays
2-SunsetCoupleOnDock-LOTO-2018	07/02/18 - 08/28/18	Time 10:22:47	Plays 3,737	per Day 67



Image Name	Dates	Play	Total	Average Plays
3-RelaxAndUnwind-LOTO-2018-Dig	07/02/18 - 08/28/18	Time 10:22:47	Plays 3,737	per Day 67

Tri County Lodging

Contract #: 2591111

Digital Proof of Play Report



Image Name	Dates Played	Play Time	Total Plays	Average Plays per Day
4-BestRecreationalLake-LOTO-20	07/02/18 - 08/28/18	10:22:47	3,737	67
5-OsageBeachShopDineUnwind-LOT	07/02/18 - 08/28/18	20:45:35	7,474	133
8-KidsJumpingOffBackOfBoat-LOT	07/02/18 - 08/28/18	10:22:47	3,737	67
7-KidsTubing-LOTO-2018-Digital	07/02/18 - 08/28/18	10:22:47	3,737	67
8-ThreeFishermen-LOTO-2018-Dig	07/02/18 - 08/28/18	10:22:47	3,737	67
9-OsageBeachStayPlayLive-LOTO-	07/02/18 - 08/28/18	10:22:47	3,737	67

Tri County Lodging
Contract #: 2591111

Digital Proof of Play Report



	Image Name 10-DriveTimeGolf-LOTO-2018-Dig	Dates Played 07/02/18 - 08/26/18	Play Time 10:22:47	Total Plays 3,737	Average Plays per Day 67
	Image Name 11-GetMarriedAtTheLake-LOTO-20	Dates Played 07/02/18 - 08/26/18	Play Time 10:22:47	Total Plays 3,737	Average Plays per Day 67
	Image Name 12-SixSmilesLike-LOTO-2018-Digi	Dates Played 07/02/18 - 08/26/18	Play Time 10:22:47	Total Plays 3,737	Average Plays per Day 67
	Image Name 13-PoolBarLakeShot-LOTO-2018-D	Dates Played 07/02/18 - 08/26/18	Play Time 10:22:47	Total Plays 3,737	Average Plays per Day 67
	Image Name 14-RushHourSkier-LOTO-2018-Dig	Dates Played 07/02/18 - 08/26/18	Play Time 10:22:47	Total Plays 3,737	Average Plays per Day 67
	Image Name 15-HahaTonka-LOTO-2018-Digital	Dates Played 07/02/18 - 08/26/18	Play Time 10:22:47	Total Plays 3,737	Average Plays per Day 67

Tri County Lodging

Contract #: 2591111

Digital Proof of Play Report



Image Name	Dates Played	Play Time	Total Plays	Average Plays per Day
16-LogOff-LOTO-2018-DigitalBoa	07/02/18 - 08/28/18	10:22:47	3,737	67
Image Name	Dates Played	Play Time	Total Plays	Average Plays per Day
17-180SmilesAway-LOTO-2018-Dig	07/02/18 - 08/28/18	10:22:47	3,737	67
Image Name	Dates Played	Play Time	Total Plays	Average Plays per Day
18-Shootout-LOTO-2018-DigitalB	07/02/18 - 08/28/18	10:22:47	3,737	67

Tri County Lodging

Contract #: 2387202

Digital Campaign Proof of Play



Summary									
Advertiser:	Tri County Lodging	Contract Duration:	07/03/2017 - 06/24/2018		Sales Contact Info				
Agency:		Reporting Period:	04/02/2018 - 06/24/2018		Johnson-Stewart, Melissa				
Cust. Ref/PO #:		Total Plays Delivered:	177,960		melissa.johnson@OUTFRONTMedia.com				
# Digital Units:	2								
Display Detail									
Posting Market	Face #	Description	Facing	Spot Length	Display Period	Total Expected Plays	Total Spots Delivered	Average Daily Spots	Impression Delivered
Kansas City	0002187	Bond Bridge SQ 16th Avenue W/S	N	10 Sec	04/02/2018 - 06/24/2018	82,555	87,933	1,047	2,038,735
Design									
Image Name		KC_2387202_1150246_1# Osage Beach Relax Unwind.jpg		Dates Played		04/02/2018 - 06/24/2018	Expected Plays	8,374	Spots Delivered
								8,920	Impression Delivered
									206,811
Design									
Image Name		KC_2387202_1150250_#2 Sunset couple on deck.jpg		Dates Played		04/02/2018 - 06/24/2018	Expected Plays	4,306	Spots Delivered
								4,587	Impression Delivered
									106,350
Design									
Image Name		KC_2387202_1150252_#3 Relax Unwind Couple Floatin.jpg		Dates Played		04/02/2018 - 06/24/2018	Expected Plays	4,303	Spots Delivered
								4,583	Impression Delivered
									106,257
Design									
Image Name		KC_2387202_1150254_#4 Best Recreational Lake.jpg		Dates Played		04/02/2018 - 06/24/2018	Expected Plays	4,300	Spots Delivered
								4,580	Impression Delivered
									106,188
Design									
Image Name		KC_2387202_1150256_#5 Osage Beach ShoplineUnwind.jpg		Dates Played		04/02/2018 - 06/24/2018	Expected Plays	12,336	Spots Delivered
								13,140	Impression Delivered
									304,852

Tri County Lodging
Contract #: 2367202

Digital Campaign Proof of Play

OUTFRONT
MEDIA

Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	KC_2367202_1150259_#8 jump off back of boat.jpg	04/02/2018 - 06/24/2018	4,169	4,441	102,965
Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	KC_2367202_1150260_#7 kids tubing.jpg	04/02/2018 - 06/24/2018	4,117	4,385	101,067
Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	KC_2367202_1150261_#9 Three Fisherman.jpg	04/02/2018 - 05/29/2018	2,940	3,131	72,593
Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	KC_2367202_1150261_#9 Three Fisherman.jpg	05/31/2018 - 06/24/2018	1,135	1,209	28,031
Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	KC_2367202_1150262_#9 Osage StripPlayLive.jpg	04/02/2018 - 05/29/2018	2,935	3,129	72,477
Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	KC_2367202_1150262_#9 Osage StripPlayLive.jpg	05/31/2018 - 06/24/2018	1,136	1,210	28,054
Design	Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
	KC_2367202_1150263_#10 Drive Time Golf.jpg	04/02/2018 - 05/29/2018	2,836	3,127	72,500

Tri County Lodging

Contract #: 2367202

Digital Campaign Proof of Play



Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150283_#10 Drive Time Golf.jpg	05/31/2018 - 06/24/2018	1,134	1,208	28,008
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150285_#11 Get Married at the Lake.jpg	04/02/2018 - 05/28/2018	2,937	3,128	72,523
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150285_#11 Get Married at the Lake.jpg	05/31/2018 - 06/24/2018	1,132	1,206	27,961
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150286_#12 Six Mile Pike.jpg	04/02/2018 - 05/28/2018	2,935	3,128	72,477
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150286_#12 Six Mile Pike.jpg	05/31/2018 - 06/24/2018	1,132	1,206	27,961
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150287_#13 outdoor pool bar lake.jpg	04/02/2018 - 05/28/2018	2,931	3,122	72,364
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150287_#13 outdoor pool bar lake.jpg	05/31/2018 - 06/24/2018	1,131	1,205	27,338

Tri County Lodging

Contract #: 2367202

Digital Campaign Proof of Play

OUTFRONT
media

Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150286_#14 Rush hour skier.jpg	04/02/2018 - 05/29/2018	2,934	3,175	72,453
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150286_#14 Rush hour skier.jpg	05/31/2018 - 06/24/2018	1,130	1,204	27,915
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150289_#15 haha tonka.jpg	04/02/2018 - 05/29/2018	2,928	3,119	72,314
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150289_#15 haha tonka.jpg	05/31/2018 - 06/24/2018	1,130	1,204	27,915
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150270_#16 log off - camping.jpg	04/02/2018 - 05/29/2018	2,928	3,119	72,314
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150270_#16 log off - camping.jpg	05/31/2018 - 06/24/2018	1,128	1,202	27,868
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150272_#17 180 smiles away.jpg	04/02/2018 - 05/29/2018	2,928	3,119	72,314

Tri County Lodging

Contract #: 2367202

Digital Campaign Proof of Play

OUTFRONT
media

Display Detail									
Posting Market	Face #	Description	Facing	Spot Length	Display Period	Total Expected Plays	Total Spots Delivered	Average Daily Spots	% Overdelivery
Kansas City	0002355	I-35 @ Mill Street W/S	N	10 Sec	04/02/2018 - 06/24/2018	82,555	90,027	1,072	9.05%
Impression Delivered						3,655,879			
Design									
									
Image Name	KC_2367202_1150246_#8 Osage Beach Relax Unwind.jpg				Dates Played	04/02/2018 - 06/24/2018	Expected Plays	8,696	Spots Delivered
								9,483	
Total Expected Plays						Total Spots Delivered			
						90,027			
Average Daily Spots						1,072			
% Overdelivery						9.05%			
Impression Delivered						365,092			
Design									
									
Image Name	KC_2367202_1150250_#2 Sunset couple on deck.jpg				Dates Played	04/02/2018 - 06/24/2018	Expected Plays	4,352	Spots Delivered
								4,746	
Total Expected Plays						Total Spots Delivered			
						4,746			
Average Daily Spots						1,072			
% Overdelivery						9.05%			
Impression Delivered						192,729			
Design									
									
Image Name	KC_2367202_1150252_#3 Relax Unwind Couple Floating.jpg				Dates Played	04/02/2018 - 06/24/2018	Expected Plays	4,359	Spots Delivered
								4,753	
Total Expected Plays						Total Spots Delivered			
						4,753			
Average Daily Spots						1,073			
% Overdelivery						9.05%			
Impression Delivered						193,013			
Design									
									
Image Name	KC_2367202_1150254_#4 Best Recreational Lake.jpg				Dates Played	04/02/2018 - 06/24/2018	Expected Plays	4,354	Spots Delivered
								4,748	
Total Expected Plays						Total Spots Delivered			
						4,748			
Average Daily Spots						1,072			
% Overdelivery						9.05%			
Impression Delivered						182,810			
Design									
									
Image Name	KC_2367202_1150256_#5 Osage Beach ShoplineUnwind.jpg				Dates Played	04/02/2018 - 06/24/2018	Expected Plays	8,687	Spots Delivered
								9,473	
Total Expected Plays						Total Spots Delivered			
						9,473			
Average Daily Spots						1,072			
% Overdelivery						9.05%			
Impression Delivered						364,686			

Tri County Lodging

Contract #: 2387202

Digital Campaign Proof of Play



Design						
	Image Name KC_2387202_1150259_#6 Jump off back of boat.jpg	Dates Played 04/02/2018 - 06/24/2018	Expected Plays 4,350	Spots Delivered 4,744	Impression Delivered 192,848	
Design						
	Image Name KC_2387202_1150260_#7 Kids tubing.jpg	Dates Played 04/02/2018 - 06/24/2018	Expected Plays 4,348	Spots Delivered 4,741	Impression Delivered 192,528	
Design						
	Image Name KC_2387202_1150261_#8 Three Fisherman.jpg	Dates Played 04/02/2018 - 06/24/2018	Expected Plays 4,346	Spots Delivered 4,739	Impression Delivered 192,445	
Design						
	Image Name KC_2387202_1150262_#9 Osage StripPayLive.jpg	Dates Played 04/02/2018 - 06/24/2018	Expected Plays 4,346	Spots Delivered 4,739	Impression Delivered 192,445	
Design						
	Image Name KC_2387202_1150263_#10 Drive Time Gett.jpg	Dates Played 04/02/2018 - 06/24/2018	Expected Plays 4,341	Spots Delivered 4,734	Impression Delivered 192,242	
Design						
	Image Name KC_2387202_1150265_#11 Get Married at the Lake.jpg	Dates Played 04/02/2018 - 06/24/2018	Expected Plays 4,341	Spots Delivered 4,734	Impression Delivered 192,242	
Design						
	Image Name KC_2387202_1150266_#12 Six Mile Hike.jpg	Dates Played 04/02/2018 - 06/24/2018	Expected Plays 4,345	Spots Delivered 4,738	Impression Delivered 192,404	

Tri County Lodging
Contract #: 2587202

Digital Campaign Proof of Play



Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150267_#13 outdoor pool bar lake.jpg	04/02/2018 - 06/24/2018	4,337	4,730	192,079
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150268_#14 Rush hour skier.jpg	04/02/2018 - 06/24/2018	4,342	4,735	192,282
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150269_#15 haha tonka.jpg	04/02/2018 - 06/24/2018	4,342	4,735	192,282
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150270_#16 log off - camping.jpg	04/02/2018 - 06/24/2018	4,333	4,725	191,876
Design		Image Name	Dates Played	Expected Plays	Spots Delivered	Impression Delivered
		KC_2367202_1150272_#17 180 smiles away.jpg	04/02/2018 - 06/24/2018	4,337	4,730	192,079



St Louis Cardinals
Proof of Performance
KMOX-AM 1120

CLIENT: Fun Lake

FOR DATES: 03/29/2018 to 09/30/2018

Aired	Event	Time	Spot	Length	ISCI Code
Thu Mar 29 @ NYM					
N	Game Open Billboard	12:00:00 PM	Game Open Billboard - Stl. Cardinals	5	
N	End 3rd Inning	1:19:44 PM	1 SUMMER FUN 30 MS	30	
N	End 5th Inning	2:11:28 PM	2 OUTDOOR GETAWAY 30 MS	30	
N	Game Close Billboard	3:30:51 PM	Game Close Billboard - Stl. Cardinals	5	
	Spots:	4			
Sat Mar 31 @ NYM					
N	Game Open Billboard	12:00:00 PM	Game Open Billboard - Stl. Cardinals	5	
N	End 3rd Inning	1:05:42 PM	3 VACATION DESTINATION OSAGE BEACH 30	30	
N	Mid 6th Inning	2:05:16 PM	4 CREATING FAMILY MEMORIES 30 MS	30	
N	Game Close Billboard	3:44:32 PM	Game Close Billboard - Stl. Cardinals	5	
	Spots:	4			
Sun Apr 1 @ NYM					
N	Game Open Billboard	12:00:00 PM	Game Open Billboard - Stl. Cardinals	5	
N	Game Close Billboard	3:35:13 PM	Game Close Billboard - Stl. Cardinals	5	
	Spots:	2			
Mon Apr 2 @ MIL					
N	Game Open Billboard	1:00:01 PM	Game Open Billboard - Stl. Cardinals	5	
N	End 3rd Inning	1:59:56 PM	5 WATERCRAFT RENTAL 30 MS	30	
N	End 8th Inning	3:51:32 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30	
N	Game Close Billboard	4:20:59 PM	Game Close Billboard - Stl. Cardinals	5	
	Spots:	4			
Tue Apr 3 @ MIL					
N	Game Open Billboard	6:30:00 PM	Game Open Billboard - Stl. Cardinals	5	
N	Game Close Billboard	10:02:53 PM	Game Close Billboard - Stl. Cardinals	5	
	Spots:	2			
Wed Apr 4 @ MIL					
N	Game Open Billboard	6:30:00 PM	Game Open Billboard - Stl. Cardinals	5	
N	Game Close Billboard	9:40:04 PM	Game Close Billboard - Stl. Cardinals	5	
	Spots:	2			
Thu Apr 5 VS ARI					
N	Game Open Billboard	5:25:00 PM	Game Open Billboard - Stl. Cardinals	5	
N	Game Close Billboard	9:59:11 PM	Game Close Billboard - Stl. Cardinals	5	

Spots: 2

Sat Apr 7 VS ARI

N	Game Open Billboard	1:04:59 PM	Game Open Billboard - Stl. Cardinals	5
N	End 2nd Inning	2:01:09 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	4:23:44 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Sun Apr 8 VS ARI

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 7th Inning	3:20:34 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	4:15:16 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Mon Apr 9 VS MIL

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	9:58:31 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Tue Apr 10 VS MIL

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	11:25:33 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Wed Apr 11 VS MIL

N	Game Open Billboard	12:04:59 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 2nd Inning	12:43:30 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 4th Inning	1:16:36 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 7th Inning	2:19:12 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	3:22:35 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Thu Apr 12 @ CIN

N	Game Open Billboard	5:30:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	9:24:41 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Fri Apr 13 @ CIN

N	Game Open Billboard	5:29:59 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	8:55:37 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat Apr 14 @ CIN

N	Game Open Billboard	12:00:01 PM	Game Open Billboard - Stl. Cardinals	5
N	End 3rd Inning	1:01:50 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	3:04:44 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Sun Apr 15 @ CIN

N	Game Open Billboard	12:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 2nd Inning	3:12:20 PM	1 SUMMER FUN 30 MS	30
N B	Mid 6th Inning	4:14:19 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	5:36:46 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Tue Apr 17 @ CHC

N	Game Open Billboard	6:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:51:54 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Thu Apr 19 @ CHC

N	Game Open Billboard	1:09:59 PM	Game Open Billboard - Stl. Cardinals	5
N	End 3rd Inning	2:25:24 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 6th Inning	3:16:33 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	End 8th Inning	4:23:28 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	4:42:50 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Fri Apr 20 VS CIN

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:27:34 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat Apr 21 VS CIN

N	Game Open Billboard	1:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	2:18:27 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	4:26:07 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Sun Apr 22 VS CIN

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 2nd Inning	1:51:30 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	4:03:17 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Tue Apr 24 VS NYM

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:50:20 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Wed Apr 25 VS NYM

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:12:15 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Thu Apr 26 VS NYM

N	Game Open Billboard	12:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 2nd Inning	12:46:30 PM	1 SUMMER FUN 30 MS	30
N	Mid 4th Inning	1:08:45 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 6th Inning	1:45:31 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	4:36:18 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Fri Apr 27 @ PIT

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	9:53:57 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat Apr 28 @ PIT

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	9:34:19 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sun Apr 29 @ PIT

N	Game Open Billboard	12:25:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	12:41:02 PM	4 CREATING FAMILY MEMORIES 30 MS	30

N	Game Close Billboard	3:41:57 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	3	
		Tue May 1	VS CWS	
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:20:24 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	2	
		Wed May 2	VS CWS	
N	Game Open Billboard	12:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	12:23:40 PM	5 WATERCRAFT RENTAL 30 MS	30
N	End 3rd Inning	12:56:45 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 6th Inning	1:33:13 PM	1 SUMMER FUN 30 MS	30
N	End 8th Inning	2:45:59 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	3:03:19 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	6	
		Fri May 4	VS CHC	
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:23:47 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	2	
		Sat May 5	VS CHC	
N	Game Open Billboard	1:04:59 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	1:22:22 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 4th Inning	2:37:24 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	End 8th Inning	4:05:50 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	5:07:53 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	5	
		Sun May 6	VS CHC	
N	Game Open Billboard	6:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Pre-Batter Up	7:04:35 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	End 3rd Inning	9:05:12 PM	1 SUMMER FUN 30 MS	30
N	Mid 6th Inning	9:59:54 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	1:03:35 AM	Game Close Billboard - Stl. Cardinals	5
		Spots:	5	
		Mon May 7	VS MIN	
N	Game Open Billboard	7:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:13:46 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	2	
		Tue May 8	VS MIN	
N	Game Open Billboard	12:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	12:19:10 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	End 3rd Inning	1:17:08 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 5th Inning	1:58:23 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Mid 7th Inning	2:33:49 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	3:17:20 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	6	
		Thu May 10	@ SAN	
N	Game Open Billboard	9:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Promo Drop-In 7	9:29:24 PM	LAKE OF THE OZARKS SALUTE	10
N	Game Close Billboard	11:57:53 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Fri May 11 @ SAN

N	Game Open Billboard	9:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	12:34:39 AM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat May 12 @ SAN

N	Game Open Billboard	7:29:59 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	12:22:35 AM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sun May 13 @ SAN

N	Game Open Billboard	3:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	6:11:27 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Tue May 15 @ MIN

N	Game Open Billboard	7:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:09:41 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Wed May 16 @ MIN

N	Game Open Billboard	12:00:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 2nd Inning	12:59:28 PM	1 SUMMER FUN 30 MS	30
N	Mid 5th Inning	2:02:39 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 7th Inning	3:04:55 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	4:10:57 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Thu May 17 VS PHI

N	Game Open Billboard	6:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	9:54:37 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Fri May 18 VS PHI

N	Game Open Billboard	7:04:59 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	12:25:44 AM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat May 19 VS PHI

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	1:32:23 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	End 3rd Inning	2:13:15 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	5:51:25 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Sun May 20 VS PHI

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	1:23:32 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	End 3rd Inning	2:06:58 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	4:19:02 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Mon May 21 VS KCR

N	Game Open Billboard	7:04:59 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	9:52:14 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Tue May 22 VS KCR

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Promo Drop-In 3	7:32:05 PM	LAKE OF THE OZARKS SALUTE	10
N	Promo Drop-In 3	7:50:06 PM	LAKE OF THE OZARKS SALUTE	10
N	Game Close Billboard	10:14:26 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Wed May 23 VS KCR

N	Game Open Billboard	12:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Pre-Batter Up	12:12:42 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 1st Inning	12:19:50 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 4th Inning	1:06:25 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 6th Inning	1:46:41 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	3:26:52 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 6

Fri May 25 @ PIT

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	8:56:25 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat May 26 @ PIT

N	Game Open Billboard	2:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 2nd Inning	3:39:07 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	6:09:35 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Sun May 27 @ PIT

N	Game Open Billboard	12:25:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	1:29:15 PM	1 SUMMER FUN 30 MS	30
N	Mid 7th Inning	2:38:00 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	3:47:41 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Mon May 28 @ MIL

N	Game Open Billboard	1:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 3rd Inning	2:02:17 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 6th Inning	3:06:01 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 7th Inning	3:29:42 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	4:27:28 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Tue May 29 @ MIL

N	Game Open Billboard	6:30:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	9:34:20 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Wed May 30 @ MIL

N	Game Open Billboard	12:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	12:19:30 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 4th Inning	1:28:56 PM	1 SUMMER FUN 30 MS	30
N	Mid 6th Inning	2:16:02 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 7th Inning	2:49:11 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	3:55:45 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 6

Thu May 31 VS PIT

N	Game Open Billboard	6:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:07:52 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Fri Jun 1 VS PIT

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:08:14 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat Jun 2 VS PIT

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 3rd Inning	2:16:08 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	End 5th Inning	3:03:11 PM	5 WATERCRAFT RENTAL 30 MS	30
N	End 8th Inning	3:51:17 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	4:14:31 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Sun Jun 3 VS PIT

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Pre-Batter Up	1:10:34 PM	1 SUMMER FUN 30 MS	30
N	End 3rd Inning	1:57:36 PM	2 OUTDOOR GETAWAY 30 MS	30
N	End 5th Inning	2:33:00 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	End 8th Inning	3:27:53 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	3:53:37 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 6

Tue Jun 5 VS MIA

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 2nd Inning	7:55:20 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	10:33:57 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Wed Jun 6 VS MIA

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Promo Drop-In 3	7:27:33 PM	LAKE OF THE OZARKS SALUTE	10
N	Mid 6th Inning	9:35:36 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Promo Drop-In 3	10:33:19 PM	LAKE OF THE OZARKS SALUTE	10
N	Game Close Billboard	10:45:31 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Thu Jun 7 VS MIA

N	Game Open Billboard	12:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	12:25:50 PM	1 SUMMER FUN 30 MS	30
N	End 3rd Inning	1:10:19 PM	2 OUTDOOR GETAWAY 30 MS	30
N	End 5th Inning	1:41:13 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 7th Inning	2:13:07 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 9th Inning	2:59:55 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	3:08:34 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 7

Fri Jun 8 @ CIN

N	Game Open Billboard	6:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 5th Inning	7:37:54 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 9th Inning	9:13:06 PM	1 SUMMER FUN 30 MS	30

N	Game Close Billboard	10:48:37 PM	Game Close Billboard - Stl. Cardinals	5
	Spots:	4		
	Sat Jun 9 @ CIN			
N	Game Open Billboard	3:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	3:18:37 PM	1 SUMMER FUN 30 MS	30
N	Mid 5th Inning	4:35:17 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	6:43:52 PM	Game Close Billboard - Stl. Cardinals	5
	Spots:	4		
	Sun Jun 10 @ CIN			
N	Game Open Billboard	12:00:03 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	12:16:07 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	End 3rd Inning	1:22:21 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Mid 7th Inning	2:51:05 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	3:48:01 PM	Game Close Billboard - Stl. Cardinals	5
	Spots:	5		
	Mon Jun 11 VS SAN			
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:20:44 PM	1 SUMMER FUN 30 MS	30
N	End 3rd Inning	8:17:22 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	10:17:38 PM	Game Close Billboard - Stl. Cardinals	5
	Spots:	4		
	Tue Jun 12 VS SAN			
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 5th Inning	8:26:30 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 9th Inning	9:32:38 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	9:48:24 PM	Game Close Billboard - Stl. Cardinals	5
	Spots:	4		
	Wed Jun 13 VS SAN			
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:25:48 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Mid 4th Inning	8:18:34 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	10:08:09 PM	Game Close Billboard - Stl. Cardinals	5
	Spots:	4		
	Fri Jun 15 VS CHC			
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:26:02 PM	1 SUMMER FUN 30 MS	30
N	End 3rd Inning	8:22:10 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 9th Inning	10:31:19 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	10:52:17 PM	Game Close Billboard - Stl. Cardinals	5
	Spots:	5		
	Sat Jun 16 VS CHC			
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:21:42 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 5th Inning	8:59:48 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Mid 7th Inning	9:39:44 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 9th Inning	10:21:12 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	10:45:29 PM	Game Close Billboard - Stl. Cardinals	5
	Spots:	6		

Sun Jun 17 VS CHC

N	Game Open Billboard	6:55:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:13:52 PM	2 OUTDOOR GETAWAY 30 MS	30
N	End 3rd Inning	8:06:52 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	End 5th Inning	8:56:34 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 7th Inning	9:39:24 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Mid 9th Inning	10:33:18 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	10:43:20 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 7

Mon Jun 18 @ PHI

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:01:02 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Tue Jun 19 @ PHI

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	9:34:35 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Wed Jun 20 @ PHI

N	Game Open Billboard	11:55:02 AM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	12:13:56 PM	1 SUMMER FUN 30 MS	30
N	Mid 4th Inning	1:13:44 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 6th Inning	2:00:46 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	End 8th Inning	3:02:36 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	3:29:49 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 6

Thu Jun 21 @ MIL

N	Game Open Billboard	7:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Promo Drop-In 3	7:32:02 PM	LAKE OF THE OZARKS SALUTE	10
N	Game Close Billboard	10:12:10 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Fri Jun 22 @ MIL

N	Game Open Billboard	7:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:43:13 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat Jun 23 @ MIL

N	Game Open Billboard	3:00:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 2nd Inning	3:47:20 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Mid 4th Inning	4:25:16 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	6:17:01 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Sun Jun 24 @ MIL

N	Game Open Billboard	1:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	1:22:12 PM	1 SUMMER FUN 30 MS	30
N	End 3rd Inning	2:22:17 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 7th Inning	3:48:42 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	4:38:37 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Mon Jun 25 VS CLE

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	11:36:41 PM	Game Close Billboard - Stl. Cardinals	5
Spots: 2				
Tue Jun 26 VS CLE				
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	11:42:56 PM	Game Close Billboard - Stl. Cardinals	5
Spots: 2				
Wed Jun 27 VS CLE				
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 5th Inning	9:00:07 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	10:19:48 PM	Game Close Billboard - Stl. Cardinals	5
Spots: 3				
Fri Jun 29 VS ATL				
N	Game Open Billboard	7:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:37:02 PM	Game Close Billboard - Stl. Cardinals	5
Spots: 2				
Sat Jun 30 VS ATL				
N	Game Open Billboard	6:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	6:20:02 PM	5 WATERCRAFT RENTAL 30 MS	30
N B	End 3rd Inning	7:08:51 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	End 5th Inning	7:58:50 PM	5 WATERCRAFT RENTAL 30 MS	30
N B	Mid 9th Inning	9:08:51 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	9:32:39 PM	Game Close Billboard - Stl. Cardinals	5
Spots: 6				
Sun Jul 1 VS ATL				
N	Game Open Billboard	1:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	1:19:36 PM	1 SUMMER FUN 30 MS	30
N	End 3rd Inning	2:04:30 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 6th Inning	3:10:34 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	4:32:48 PM	Game Close Billboard - Stl. Cardinals	5
Spots: 5				
Mon Jul 2 @ ARI				
N	Game Open Billboard	8:30:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Pre-Batter Up	8:37:37 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	11:43:06 PM	Game Close Billboard - Stl. Cardinals	5
Spots: 3				
Tue Jul 3 @ ARI				
N	Game Open Billboard	8:30:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	8:48:26 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	11:44:44 PM	Game Close Billboard - Stl. Cardinals	5
Spots: 3				
Wed Jul 4 @ ARI				
N	Game Open Billboard	9:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 8th Inning	12:36:17 AM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	1:07:41 AM	Game Close Billboard - Stl. Cardinals	5
Spots: 3				
Thu Jul 5 @ SFG				
N	Game Open Billboard	9:05:00 PM	Game Open Billboard - Stl. Cardinals	5

N	End 8th Inning	11:38:31 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	12:00:23 AM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Fri Jul 6 @ SFG

N	Game Open Billboard	9:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 5th Inning	10:31:35 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	11:55:45 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Sat Jul 7 @ SFG

N	Game Open Billboard	2:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	3:10:11 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 9th Inning	5:50:44 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	6:07:13 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Sun Jul 8 @ SFG

N	Game Open Billboard	2:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 2nd Inning	3:35:29 PM	5 WATERCRAFT RENTAL 30 MS	30
N	End 8th Inning	6:45:56 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	7:05:28 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Tue Jul 10 @ CWS

N	Game Open Billboard	7:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:18:29 PM	1 SUMMER FUN 30 MS	30
N	Mid 7th Inning	9:37:39 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	10:32:16 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Wed Jul 11 @ CWS

N	Game Open Billboard	7:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:19:32 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	End 5th Inning	8:40:48 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	10:11:10 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Fri Jul 13 VS CIN

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:28:41 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Promo Drop-In 3	7:31:23 PM	LAKE OF THE OZARKS SALUTE	10
N	End 3rd Inning	8:25:45 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Promo Drop-In 3	9:40:30 PM	LAKE OF THE OZARKS SALUTE	10
N	Game Close Billboard	10:36:20 PM	Game Close Billboard - Stl. Cardinals	5
N B	Live with Mike Break 2	11:15:39 PM	5 WATERCRAFT RENTAL 30 MS	30

Spots: 7

Sat Jul 14 VS CIN

N	Game Open Billboard	3:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	3:16:43 PM	1 SUMMER FUN 30 MS	30
N	Mid 5th Inning	5:13:24 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	9:07:22 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Sun Jul 15 VS CIN

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 5th Inning	3:10:05 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 7th Inning	3:42:47 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 9th Inning	4:11:40 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	4:20:05 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Thu Jul 19 @ CHC

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Pre-Batter Up	6:02:54 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 2nd Inning	6:40:17 PM	1 SUMMER FUN 30 MS	30
N	Mid 9th Inning	9:39:00 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	9:51:55 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Fri Jul 20 @ CHC

N	Game Open Billboard	1:10:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	1:30:22 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	End 3rd Inning	2:48:57 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	End 5th Inning	3:50:56 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Mid 7th Inning	4:23:54 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	End 8th Inning	5:04:01 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	5:27:35 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 7

Sat Jul 21 @ CHC

N	G2 Mid 4th Inning	1:20:39 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	G2 Mid 6th Inning	2:06:03 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Open Billboard	6:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 5th Inning	7:43:47 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	10:06:56 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Sun Jul 22 @ CHC

N	Game Open Billboard	1:10:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	1:32:48 PM	5 WATERCRAFT RENTAL 30 MS	30
N	End 3rd Inning	2:19:04 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 7th Inning	3:33:12 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	4:39:39 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Mon Jul 23 @ CIN

N	Game Open Billboard	6:00:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	6:16:01 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 4th Inning	7:04:51 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	9:11:48 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Tue Jul 24 @ CIN

N	Game Open Billboard	6:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 5th Inning	7:29:20 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 9th Inning	8:51:25 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	10:01:44 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Wed Jul 25 @ CIN

N	Game Open Billboard	11:25:00 AM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	11:48:44 AM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 6th Inning	1:25:13 PM	1 SUMMER FUN 30 MS	30
N	End 8th Inning	2:42:59 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	3:02:58 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Fri Jul 27 VS CHC

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	8:25:13 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 6th Inning	9:16:02 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 9th Inning	10:05:37 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	10:12:33 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Sat Jul 28 VS CHC

N	Game Open Billboard	2:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 3rd Inning	4:09:50 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 5th Inning	4:39:57 PM	1 SUMMER FUN 30 MS	30
N	Mid 7th Inning	5:14:01 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	5:57:27 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Sun Jul 29 VS CHC

N	Game Open Billboard	6:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	8:27:40 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Promo Drop-In 3	8:47:14 PM	LAKE OF THE OZARKS SALUTE	10
N	End 3rd Inning	9:22:19 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 7th Inning	10:32:40 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	11:23:41 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 6

Mon Jul 30 VS COL

N	Game Open Billboard	7:00:02 PM	Game Open Billboard - Stl. Cardinals	5
N	Pre-Batter Up	7:08:27 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	End 3rd Inning	7:58:18 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	10:57:39 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Tue Jul 31 VS COL

N	Game Open Billboard	7:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 6th Inning	9:00:24 PM	2 OUTDOOR GETAWAY 30 MS	30
N	End 8th Inning	9:54:11 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	10:14:08 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Wed Aug 1 VS COL

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 2nd Inning	7:43:33 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 9th Inning	11:15:50 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	11:22:44 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Thu Aug 2 VS COL

N	Game Open Billboard	12:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 2nd Inning	12:50:56 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 4th Inning	1:34:35 PM	1 SUMMER FUN 30 MS	30
N	Mid 6th Inning	2:02:30 PM	2 OUTDOOR GETAWAY 30 MS	30
N	End 8th Inning	3:04:20 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	3:30:50 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 6

Fri Aug 3 @ PIT

N	Game Open Billboard	5:55:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	7:31:40 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	End 8th Inning	9:31:30 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	9:56:23 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Sat Aug 4 @ PIT

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 3rd Inning	7:21:57 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	End 5th Inning	8:13:33 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	9:40:55 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Sun Aug 5 @ PIT

N	Game Open Billboard	12:25:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Pre-Batter Up	12:31:58 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 2nd Inning	1:04:58 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 4th Inning	1:44:58 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	3:48:31 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Mon Aug 6 @ MIA

N	Game Open Billboard	6:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	6:18:45 PM	5 WATERCRAFT RENTAL 30 MS	30
N	End 5th Inning	7:41:04 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	9:30:07 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Tue Aug 7 @ MIA

N	Game Open Billboard	6:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	7:07:28 PM	1 SUMMER FUN 30 MS	30
N	End 8th Inning	8:23:03 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	8:57:37 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Wed Aug 8 @ MIA

N	Game Open Billboard	6:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 6th Inning	7:43:19 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 9th Inning	8:43:32 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	9:03:16 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Fri Aug 10 @ KCR

N	Game Open Billboard	7:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Pre-Batter Up	7:11:07 PM	5 WATERCRAFT RENTAL 30 MS	30
N	End 3rd Inning	8:24:51 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30

N	End 8th Inning	10:03:32 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	10:29:22 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Sat Aug 11 @ KCR

N	Game Open Billboard	6:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	6:22:19 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Promo Drop-In 5	7:01:44 PM	LAKE OF THE OZARKS SALUTE	10
N	Mid 4th Inning	7:19:20 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Mid 6th Inning	8:05:31 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	9:22:13 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 6

Sun Aug 12 @ KCR

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	1:22:21 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Mid 6th Inning	2:50:52 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	End 8th Inning	3:46:04 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	4:33:16 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Mon Aug 13 VS WSH

N	Game Open Billboard	7:00:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:19:10 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	10:41:45 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Tue Aug 14 VS WSH

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 2nd Inning	7:55:08 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	10:39:19 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Wed Aug 15 VS WSH

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 8th Inning	10:07:43 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	10:32:07 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Thu Aug 16 VS WSH

N	Game Open Billboard	6:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	6:25:48 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	9:49:48 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Fri Aug 17 VS MIL

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:25:53 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	10:32:39 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Sat Aug 18 VS MIL

N	Game Open Billboard	6:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	6:27:15 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	9:22:53 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Sun Aug 19 VS MIL

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	2:25:10 PM	2 OUTDOOR GETAWAY 30 MS	30
N	End 8th Inning	3:54:38 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	4:15:30 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Mon Aug 20 @ LAD

N	Game Open Billboard	9:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	1:32:40 AM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Tue Aug 21 @ LAD

N	Game Open Billboard	9:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	12:49:40 AM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Wed Aug 22 @ LAD

N	Game Open Billboard	9:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Promo Drop-In 3	10:03:32 PM	LAKE OF THE OZARKS SALUTE	10
N	Game Close Billboard	12:27:08 AM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Fri Aug 24 @ COL

N	Game Open Billboard	7:30:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 5th Inning	9:24:09 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	11:28:47 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Sat Aug 25 @ COL

N	Game Open Billboard	7:00:01 PM	Game Open Billboard - Stl. Cardinals	5
N	End 3rd Inning	7:50:24 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	10:26:59 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Sun Aug 26 @ COL

N	Game Open Billboard	2:00:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 2nd Inning	2:49:08 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 6th Inning	4:12:28 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	5:08:54 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Tue Aug 28 VS PIT

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	8:13:07 PM	2 OUTDOOR GETAWAY 30 MS	30
N	End 8th Inning	10:01:22 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	10:17:06 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Wed Aug 29 VS PIT

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	8:28:31 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 7th Inning	9:33:09 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	10:35:01 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Thu Aug 30 VS PIT

N	Game Open Billboard	6:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	6:30:34 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	End 5th Inning	7:53:35 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	9:18:13 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Fri Aug 31 VS CIN

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	8:32:42 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 7th Inning	9:26:03 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	10:47:18 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Sat Sep 1 VS CIN

N	Game Open Billboard	6:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 5th Inning	7:41:09 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	End 8th Inning	8:57:27 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	9:17:52 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Sun Sep 2 VS CIN

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Promo Drop-In 4	1:30:44 PM	LAKE OF THE OZARKS SALUTE	10
N	Mid 4th Inning	2:34:00 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	End 8th Inning	4:05:22 PM	1 SUMMER FUN 30 MS	30
N B	End 10th Inning	4:45:36 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	5:06:16 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 6

Mon Sep 3 @ WSH

N	Game Open Billboard	11:55:01 AM	Game Open Billboard - Stl. Cardinals	5
N	Mid 5th Inning	1:44:59 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 7th Inning	2:23:38 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	4:09:00 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Tue Sep 4 @ WSH

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 9th Inning	9:46:51 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Game Close Billboard	10:27:30 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Wed Sep 5 @ WSH

N	Game Open Billboard	5:55:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 6th Inning	8:03:40 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	9:50:26 PM	Game Close Billboard - Stl. Cardinals	5
N B	Post Game Break 2a	9:59:53 PM	5 WATERCRAFT RENTAL 30 MS	30

Spots: 4

Fri Sep 7 @ DET

N	Game Open Billboard	6:00:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	9:10:28 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat Sep 8 @ DET

N	Game Open Billboard	5:00:00 PM	Game Open Billboard - Stl. Cardinals	5
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N	Game Close Billboard	8:44:18 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	2	
		Sun Sep 9 @ DET		
N	Game Open Billboard	12:00:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	12:55:55 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Mid 6th Inning	1:29:48 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	3:00:52 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	4	
		Mon Sep 10 VS PIT		
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:23:29 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	10:21:11 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	3	
		Tue Sep 11 VS PIT		
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 8th Inning	10:15:30 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	10:47:30 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	3	
		Wed Sep 12 VS PIT		
N	Game Open Billboard	12:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	12:19:25 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	End 3rd Inning	1:12:37 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	3:22:11 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	4	
		Thu Sep 13 VS LAD		
N	Game Open Billboard	6:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	6:33:55 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N B	Mid 4th Inning	7:43:13 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	9:49:45 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	4	
		Fri Sep 14 VS LAD		
N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:26:38 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	10:28:14 PM	Game Close Billboard - Stl. Cardinals	5
N B	Live with Mike Break 2	11:02:54 PM	1 SUMMER FUN 30 MS	30
		Spots:	4	
		Sat Sep 15 VS LAD		
N	Game Open Billboard	11:55:01 AM	Game Open Billboard - Stl. Cardinals	5
N	Mid 5th Inning	1:49:44 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Mid 7th Inning	2:43:08 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	3:45:51 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	4	
		Sun Sep 16 VS LAD		
N	Game Open Billboard	6:55:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	7:15:54 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 9th Inning	10:28:30 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	10:37:29 PM	Game Close Billboard - Stl. Cardinals	5
		Spots:	4	

Mon Sep 17 @ ATL

N	Game Open Billboard	6:25:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 6th Inning	8:31:38 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	10:26:03 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Tue Sep 18 @ ATL

N	Game Open Billboard	6:25:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:05:45 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Wed Sep 19 @ ATL

N	Game Open Billboard	11:00:00 AM	Game Open Billboard - Stl. Cardinals	5
N	Mid 2nd Inning	11:35:23 AM	1 SUMMER FUN 30 MS	30
N	End 5th Inning	12:53:11 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	2:30:24 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Fri Sep 21 VS SFG

N	Game Open Billboard	7:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Game Close Billboard	10:49:20 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 2

Sat Sep 22 VS SFG

N	Game Open Billboard	11:55:01 AM	Game Open Billboard - Stl. Cardinals	5
N	Mid 1st Inning	12:12:33 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	3:30:27 PM	Game Close Billboard - Stl. Cardinals	5
N B	Post Game Break 4a	3:58:57 PM	3 VACATION DESTINATION OSAGE BEACH 30	30

Spots: 4

Sun Sep 23 VS SFG

N	Game Open Billboard	1:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 4th Inning	2:11:54 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 9th Inning	4:16:21 PM	5 WATERCRAFT RENTAL 30 MS	30
N	Game Close Billboard	4:24:59 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Mon Sep 24 VS MIL

N	Game Open Billboard	7:05:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 6th Inning	9:10:18 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	11:43:20 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Tue Sep 25 VS MIL

N	Game Open Billboard	7:05:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 2nd Inning	7:46:51 PM	1 SUMMER FUN 30 MS	30
N	Game Close Billboard	10:50:18 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Wed Sep 26 VS MIL

N	Game Open Billboard	6:00:00 PM	Game Open Billboard - Stl. Cardinals	5
N	End 8th Inning	9:07:36 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	9:34:21 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 3

Fri Sep 28 @ CHC

N	Game Open Billboard	1:10:00 PM	Game Open Billboard - Stl. Cardinals	5
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N	Mid 1st Inning	1:27:17 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	B Mid 4th Inning	2:23:05 PM	4 CREATING FAMILY MEMORIES 30 MS	30
N	Mid 9th Inning	4:28:22 PM	3 VACATION DESTINATION OSAGE BEACH 30	30
N	Game Close Billboard	4:41:57 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 5

Sat Sep 29 @ CHC

N	Game Open Billboard	11:55:00 AM	Game Open Billboard - Stl. Cardinals	5
N	End 3rd Inning	12:45:43 PM	5 WATERCRAFT RENTAL 30 MS	30
N	End 5th Inning	1:31:42 PM	6 YOU DESERVE BREAK OSAGE BEACH 30	30
N	Game Close Billboard	2:41:55 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Sun Sep 30 @ CHC

N	Game Open Billboard	2:10:01 PM	Game Open Billboard - Stl. Cardinals	5
N	Mid 2nd Inning	2:49:45 PM	1 SUMMER FUN 30 MS	30
N	End 5th Inning	4:14:34 PM	2 OUTDOOR GETAWAY 30 MS	30
N	Game Close Billboard	6:19:00 PM	Game Close Billboard - Stl. Cardinals	5

Spots: 4

Total Spots 592

CONTRACTED

1 SUMMER FUN 30 MS	43
2 OUTDOOR GETAWAY 30 MS	42
3 VACATION DESTINATION OSAGE BEACH 30	41
4 CREATING FAMILY MEMORIES 30 MS	40
5 WATERCRAFT RENTAL 30 MS	42
6 YOU DESERVE BREAK OSAGE BEACH 30 MS	40
Game Close Billboard - Stl. Cardinals	161
Game Open Billboard - Stl. Cardinals	161
LAKE OF THE OZARKS SALUTE	12

TOTAL CONTRACTED 582
BONUS

1 SUMMER FUN 30 MS	2
3 VACATION DESTINATION OSAGE BEACH 30	1
4 CREATING FAMILY MEMORIES 30 MS	1
5 WATERCRAFT RENTAL 30 MS	2
6 YOU DESERVE BREAK OSAGE BEACH 30 MS	4

TOTAL BONUS 10

St Louis Cardinals warrants that the announcements indicated above were broadcast in accordance with the official Network/Station logs and aired within 30 minutes of the times on the days and on the Stations listed on this Affidavit of performance.

Notary Public

KMOX-AM 1120

Search keyword report

October 4, 2017 - October 1, 2018

Keyword	Campaign	Ad group	Clicks	Impr.	CTR	Avg. CPC	Total Spend
osage beach mo	MDT SEM (SEMC-MO) l Events #2		3,843	96,748	3.97%	\$ 0.41	\$ 1,569.09
osage beach outlet mall stores	Lake of the Ozarks (SEV Shopping		3,789	20,157	18.80%	\$ 0.36	\$ 1,363.02
osage beach premium outlets	Lake of the Ozarks (SEV Shopping		3,169	16,367	19.36%	\$ 0.36	\$ 1,136.52
osage beach in missouri	Lake of the Ozarks (SEV Beaches		2,590	64,870	3.99%	\$ 0.49	\$ 1,256.33
osage premium outlet	Lake of the Ozarks (SEV Shopping		2,576	12,306	20.93%	\$ 0.35	\$ 912.50
things to do in osage beach	Lake of the Ozarks (SEV Attractions		2,525	11,314	22.32%	\$ 0.15	\$ 389.02
osage beach outlet mall	Lake of the Ozarks (SEV Shopping		2,522	12,959	19.46%	\$ 0.31	\$ 792.19
[osage beach mo]	Lake of the Ozarks (SEV Shopping		2,404	23,228	10.35%	\$ 0.59	\$ 1,428.92
osage beach missouri	Lake of the Ozarks (SEV Beaches		2,294	151,018	1.52%	\$ 0.48	\$ 1,105.56
things to do in osage beach mo	Lake of the Ozarks (SEV Attractions		2,077	16,574	12.53%	\$ 0.14	\$ 283.78
osage beach missouri restaurants	Lake of the Ozarks (SEV Dining		853	10,869	7.85%	\$ 0.42	\$ 354.63
osage beach restaurants	Lake of the Ozarks (SEV Dining		750	8,069	9.29%	\$ 0.33	\$ 244.87
osage outlet mall	Lake of the Ozarks (SEV Shopping		701	3,673	19.09%	\$ 0.31	\$ 215.90
free things to do in osage beach	Lake of the Ozarks (SEV Free Thing:		614	2,089	29.39%	\$ 0.22	\$ 133.72
shopping in osage beach mo	Lake of the Ozarks (SEV Shopping		605	11,989	5.05%	\$ 0.42	\$ 253.11
osage beach mo attractions	Lake of the Ozarks (SEV Shopping		597	29,301	2.04%	\$ 0.20	\$ 118.39
osage beach	Lake of the Ozarks (SEV Attractions		584	9,244	6.32%	\$ 0.45	\$ 261.52
osage beach mo	Lake of the Ozarks (SEV Beaches		557	11,109	5.01%	\$ 0.45	\$ 252.84
osage beach outlet	Lake of the Ozarks (SEV Shopping		553	3,336	16.58%	\$ 0.38	\$ 212.51
free attractions in osage beach	Lake of the Ozarks (SEV Shopping		538	27774	1.94%	\$ 0.36	\$ 194.61
restaurants in osage beach mo	Lake of the Ozarks (SEV Free Thing:		498	9,357	5.32%	\$ 0.40	\$ 201.43
osage beach boat rentals	Lake of the Ozarks (SEV Dining		490	4,132	11.86%	\$ 0.34	\$ 164.22
osage beach premium outlet	Lake of the Ozarks (SEV Boating		460	2,736	16.81%	\$ 0.36	\$ 167.79
things to do in osage beach mo	Lake of the Ozarks (SEV Shopping		450	3,744	12.02%	\$ 0.14	\$ 61.17
outlet mall osage beach	MDT SEM (SEMC-MO) l Events #2		427	2,301	18.56%	\$ 0.29	\$ 124.99
outlet mall osage beach missouri	Lake of the Ozarks (SEV Shopping		378	2,500	15.12%	\$ 0.35	\$ 130.99
osage beach lodging	Lake of the Ozarks (SEV Hotels		362	16,159	2.24%	\$ 1.67	\$ 604.14
outlet mall in osage beach	Lake of the Ozarks (SEV Shopping		306	1,577	19.40%	\$ 0.25	\$ 77.49
osage beach mo	Lake of the Ozarks (SEV Shopping		294	13392	2.20%	\$ 0.40	\$ 118.63
osage beach outlet mall	Lake of the Ozarks (SEV Shopping		262	3094	8.47%	\$ 0.33	\$ 87.14
osage beach outlet mall	Lake of the Ozarks (SEV Shopping		246	2706	9.09%	\$ 0.31	\$ 76.82

what to do in osage beach mo	Lake of the Ozarks (SEN Attractions	238	1,077	22.10%	\$	0.16	\$	37.59
osage beach attractions	Lake of the Ozarks (SEN Attractions	235	6,027	3.90%	\$	0.16	\$	37.00
osage beach outlet	Lake of the Ozarks (SEN Shopping	218	3354	6.50%	\$	0.32	\$	70.81
osage beach mo restaurants	Lake of the Ozarks (SEN Dining	217	2,908	7.46%	\$	0.40	\$	86.17
things to do in osage beach	MDT SEM (SEMC-MO) l Events #2	189	811	23.30%	\$	0.11	\$	20.26
osage beach restaurants	Lake of the Ozarks (SEN Dining	152	10302	1.48%	\$	0.35	\$	53.13
premium outlets osage beach	Lake of the Ozarks (SEN Shopping	144	977	14.74%	\$	0.37	\$	53.64
osage beach missouri hotels	Lake of the Ozarks (SEN Hotels	140	3,385	4.14%	\$	0.69	\$	96.76
osage beach events	MDT SEM (SEMC-MO) l Events #2	135	645	20.93%	\$	0.14	\$	18.43
osage beach in missouri	Lake of the Ozarks (SEN Beaches	127	3946	3.22%	\$	0.46	\$	58.63
bikefest osage beach mo	MDT SEM (SEMC-MO) l Bikefest 20	126	789	15.97%	\$	0.25	\$	31.26
free tourist attractions in osage beach	Lake of the Ozarks (SEN Free Thing;	122	7552	1.62%	\$	0.44	\$	53.50
osage beach cabins	Lake of the Ozarks (SEN Cabins	119	3337	3.57%	\$	0.48	\$	57.38
osage beach cabin rentals	Lake of the Ozarks (SEN Cabins	115	4542	2.53%	\$	0.55	\$	63.40
things to do in osage beach mo	Lake of the Ozarks (SEN Attractions	115	1931	5.96%	\$	0.34	\$	39.66
things to do in osage beach	Lake of the Ozarks (SEN Attractions	111	2503	4.43%	\$	0.34	\$	38.11
osage beach mo attractions	MDT SEM (SEMC-MO) l Events #2	98	607	16.14%	\$	0.12	\$	11.46
boat rentals osage beach mo	Lake of the Ozarks (SEN Boating	91	673	13.52%	\$	0.33	\$	30.46
osage beach bait and tackle	Lake of the Ozarks (SEN Tackle	84	1,220	6.89%	\$	0.52	\$	43.96
osage beach missouri	Lake of the Ozarks (SEN Shopping	78	4991	1.56%	\$	0.46	\$	36.19
osage beach vacation rentals	Lake of the Ozarks (SEN Rentals	78	3003	2.60%	\$	0.65	\$	50.82
boat rental osage beach	Lake of the Ozarks (SEN Boating	65	683	9.52%	\$	0.31	\$	20.13
osage beach attractions	MDT SEM (SEMC-MO) l Events #2	55	355	15.49%	\$	0.13	\$	6.94
restaurants osage beach mo	Lake of the Ozarks (SEN Dining	54	2870	1.88%	\$	0.27	\$	14.64
free things to see in osage beach	Lake of the Ozarks (SEN Free Thing;	46	3092	1.49%	\$	0.39	\$	18.03
osage beach	Lake of the Ozarks (SEN Shopping	46	1501	3.06%	\$	0.48	\$	22.08
osage beach mo restaurants	Lake of the Ozarks (SEN Dining	46	1204	3.82%	\$	0.19	\$	8.71
restaurants in osage beach mo	Lake of the Ozarks (SEN Dining	45	1449	3.11%	\$	0.24	\$	10.75
osage beach mo	Lake of the Ozarks (SEN Shopping	44	1232	3.57%	\$	0.57	\$	25.28
osage beach boat rentals	Lake of the Ozarks (SEN Boating	42	1509	2.78%	\$	0.39	\$	16.32
osage beach gift shops	Lake of the Ozarks (SEN Gifts	36	547	6.58%	\$	0.39	\$	14.17
boat rental osage beach missouri	Lake of the Ozarks (SEN Boating	36	1116	3.23%	\$	0.50	\$	18.10
osage beach hunting	Lake of the Ozarks (SEN Hunting	31	1654	1.87%	\$	0.37	\$	11.54
public access boat ramps osage	Lake of the Ozarks (SEN Public Acce	30	739	4.06%	\$	0.26	\$	7.91

restaurants osage beach mo	Lake of the Ozarks (SEN Dining	26	1,580	1.65%	\$	0.45	\$	11.75
osage beach vacation rentals	Lake of the Ozarks (SEN Rentals	25	6,049	0.41%	\$	0.53	\$	13.35
hotels osage beach mo	Lake of the Ozarks (SEN RLSA Lodgi	25	664	3.77%	\$	0.72	\$	17.98
shopping in osage beach mo	Lake of the Ozarks (SEN Shopping	24	503	4.77%	\$	0.30	\$	7.12
factory outlet mall osage beach mo	Lake of the Ozarks (SEN Shopping	23	560	4.11%	\$	0.40	\$	9.15
osage beach tackle	Lake of the Ozarks (SEN Tackle	22	1538	1.43%	\$	0.41	\$	8.96
boat rental osage beach	Lake of the Ozarks (SEN Boating	16	945	1.69%	\$	0.44	\$	7.02
osage beach gift shops	Lake of the Ozarks (SEN Gifts	14	481	2.91%	\$	0.41	\$	5.68
hotel osage beach mo	Lake of the Ozarks (SEN RLSA Lodgi	12	277	4.33%	\$	0.74	\$	8.93
boats for sale osage beach mo	Lake of the Ozarks (SEN Boat Sales	11	168	6.55%	\$	0.45	\$	4.94
osage beach vacation rentals	Lake of the Ozarks (SEN RLSA Lodgi	8	295	2.71%	\$	0.61	\$	4.87
osage beach lodging	Lake of the Ozarks (SEN Hotels	8	758	1.06%	\$	1.11	\$	8.84
hotel osage beach mo	Lake of the Ozarks (SEN Hotels	8	238	3.36%	\$	0.79	\$	6.31
osage beach hotels	Lake of the Ozarks (SEN Hotels	6	360	1.67%	\$	0.46	\$	2.76
hotels near osage beach mo	Lake of the Ozarks (SEN Hotels	6	114	5.26%	\$	0.56	\$	3.34
free things to do in osage beach	Lake of the Ozarks (SEN Free Things	5	787	0.64%	\$	0.29	\$	1.47
hotels osage beach mo	Lake of the Ozarks (SEN Hotels	4	250	1.60%	\$	0.54	\$	2.16
osage beach lodging	Lake of the Ozarks (SEN RLSA Lodgi	3	219	1.37%	\$	0.53	\$	1.60
hotels at osage beach mo	Lake of the Ozarks (SEN Hotels	3	128	2.34%	\$	0.55	\$	1.65
boat rentals osage beach mo	Lake of the Ozarks (SEN Boating	3	294	1.02%	\$	0.29	\$	0.87
osage beach fishing vacation	Lake of the Ozarks (SEN Vacation Fi	2	449	0.45%	\$	0.48	\$	0.96
osage beach missouri hotels	Lake of the Ozarks (SEN RLSA Lodgi	2	64	3.13%	\$	0.62	\$	1.23
osage beach mo	MDT SEM (SEMC-MO) l Events #2	2	101	1.98%	\$	0.24	\$	0.48
osage beach hotels	Lake of the Ozarks (SEN Hotels	2	407	0.49%	\$	0.52	\$	1.03
hotel in osage beach mo	Lake of the Ozarks (SEN Hotels	2	197	1.02%	\$	1.01	\$	2.02
hotels in osage beach mo	Lake of the Ozarks (SEN Hotels	2	163	1.23%	\$	1.04	\$	2.08
osage beach fishing tips	Lake of the Ozarks (SEN Fishing Tip	2	27	7.41%	\$	0.26	\$	0.51
hotels in osage beach mo	Lake of the Ozarks (SEN Hotels	1	240	0.42%	\$	0.39	\$	0.39
osage beach tackle	Lake of the Ozarks (SEN Tackle	1	39	2.56%	\$	0.54	\$	0.54
hotel osage beach mo	Lake of the Ozarks (SEN Hotels	1	36	2.78%	\$	0.28	\$	0.28
factory outlet mall osage beach mo	Lake of the Ozarks (SEN Shopping	1	9	11.11%	\$	0.37	\$	0.37
osage beach missouri hotels	Lake of the Ozarks (SEN Hotels	1	169	0.59%	\$	0.62	\$	0.62
hotels osage beach mo	Lake of the Ozarks (SEN Hotels	1	141	0.71%	\$	1.28	\$	1.28
hotels at osage beach mo	Lake of the Ozarks (SEN Hotels	1	110	0.91%	\$	0.44	\$	0.44

osage beach birding	Lake of the Ozarks (SEN Birdwatchii	1	44	2.27%	\$	0.04	\$	0.04
osage beach fishing vacation	Lake of the Ozarks (SEN Vacation Fi	1	20	5.00%	\$	0.34	\$	0.34
hotel in osage beach mo	lake of the Ozarks (SEN RLSA Lodgi	0	141	0.00%	\$	-	\$	-
hotel in osage beach mo	Lake of the Ozarks (SEN Hotels	0	79	0.00%	\$	-	\$	-
osage beach specials	lake of the Ozarks (SEN Specials	0	9	0.00%	\$	-	\$	-
hotels in lake of the ozarks osage beach	Lake of the Ozarks (SEN Hotels	0	7	0.00%	\$	-	\$	-
osage beach bait	Lake of the Ozarks (SEN Tackle	0	4	0.00%	\$	-	\$	-
osage beach mo attractions	MDT SEM (SEMC-MO) 1 Events #2	0	9	0.00%	\$	-	\$	-
osage beach events	MDT SEM (SEMC-MO) 1 Events #2	0	8	0.00%	\$	-	\$	-
osage beach attractions	MDT SEM (SEMC-MO) 1 Events #2	0	13	0.00%	\$	-	\$	-
things to do in osage beach mo	MDT SEM (SEMC-MO) 1 Events #2	0	3	0.00%	\$	-	\$	-
things to do in osage beach	MDT SEM (SEMC-MO) 1 Events #2	0	0	0.00%	\$	-	\$	-
things to do in osage beach	MDT SEM (SEMC-MO) 1 Events #2	0	0	0.00%	\$	-	\$	-
osage beach mo attractions	MDT SEM (SEMC-MO) 1 Events #2	0	0	0.00%	\$	-	\$	-
osage beach mo	MDT SEM (SEMC-MO) 1 Events #2	0	0	0.00%	\$	-	\$	-
osage beach events	MDT SEM (SEMC-MO) 1 Events #2	0	0	0.00%	\$	-	\$	-
osage beach attractions	MDT SEM (SEMC-MO) 1 Events #2	0	0	0.00%	\$	-	\$	-
osage beach bait	MDT SEM (SEMC-MO) 1 Events #2	0	0	0.00%	\$	-	\$	-
hotels near osage beach mo	Lake of the Ozarks (SEN Tackle	0	48	0.00%	\$	-	\$	-
osage beach birdwatching	Lake of the Ozarks (SEN Hotels	0	46	0.00%	\$	-	\$	-
hotels in lake of the ozarks osage beach	Lake of the Ozarks (SEN Birdwatchii	0	33	0.00%	\$	-	\$	-
fall attractions in osage beach	Lake of the Ozarks (SEN Hotels	0	18	0.00%	\$	-	\$	-
fall things to do with kids in osage beach	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
fun fall things to do in osage beach	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
what to do in osage beach in fall	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
osage beach fall attractions	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
osage beach fall foliage	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
osage beach fall things to do	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
osage beach fall color	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
best things to do in osage beach in the fall	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
fall activities in osage beach	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
osage beach fall leaves	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
fall things to do in osage beach	Lake of the Ozarks (SEN Autumnn	0	0	0.00%	\$	-	\$	-
osage beach premium outlets	Lake of the Ozarks (SEN Shopping	0	0	0.00%	\$	-	\$	-

fireworks osage beach	Lake of the Ozarks (SEN Memorial \	0	0	0.00%	\$	-	-
fireworks show osage beach	Lake of the Ozarks (SEN Memorial \	0	0	0.00%	\$	-	-
memorial weekend osage beach	Lake of the Ozarks (SEN Memorial \	0	0	0.00%	\$	-	-
osage beach fireworks	Lake of the Ozarks (SEN Memorial \	0	0	0.00%	\$	-	-
osage beach paddle boards	Lake of the Ozarks (SEN SUP	0	0	0.00%	\$	-	-
stand up paddleboarding in osage beach	Lake of the Ozarks (SEN SUP	0	0	0.00%	\$	-	-
osage beach paddleboarding	Lake of the Ozarks (SEN SUP	0	0	0.00%	\$	-	-
osage beach sup	Lake of the Ozarks (SEN SUP	0	0	0.00%	\$	-	-
osage beach paddleboard rental	Lake of the Ozarks (SEN SUP	0	0	0.00%	\$	-	-
winter events in osage beach	Lake of the Ozarks (SEN Winter Eve	0	0	0.00%	\$	-	-
holiday events in osage beach	Lake of the Ozarks (SEN Winter Eve	0	0	0.00%	\$	-	-
carriage rides in osage beach	Lake of the Ozarks (SEN Winter Eve	0	0	0.00%	\$	-	-
ice skating in osage beach	Lake of the Ozarks (SEN Winter Eve	0	0	0.00%	\$	-	-
osage beach fall festival	Lake of the Ozarks (SEN Osage Bear	0	0	0.00%	\$	-	-
osage beach events	Lake of the Ozarks (SEN Osage Bear	0	0	0.00%	\$	-	-
osage beach festivals	Lake of the Ozarks (SEN Osage Bear	0	0	0.00%	\$	-	-
osage beach music	Lake of the Ozarks (SEN Osage Bear	0	0	0.00%	\$	-	-
osage beach events	Lake of the Ozarks (SEN Lake Stock	0	0	0.00%	\$	-	-
eagle days school of the osage heritage elem	Lake of the Ozarks (SEN Lake Stock	0	0	0.00%	\$	-	-
eagle days osage national golf club	Lake of the Ozarks (SEN Eagle Days	0	0	0.00%	\$	-	-
osage beach dog days	Lake of the Ozarks (SEN Eagle Days	0	0	0.00%	\$	-	-
osage beach dog event	Lake of the Ozarks (SEN Canine Can	0	0	0.00%	\$	-	-
public access boat ramps osage	Lake of the Ozarks (SEN Canine Can	0	0	0.00%	\$	-	-
osage beach flyboarding	Lake of the Ozarks (SEN Public Acce	0	0	0.00%	\$	-	-
osage beach fly boards	Lake of the Ozarks (SEN Flyboarding	0	0	0.00%	\$	-	-
osage beach flyboard rental	Lake of the Ozarks (SEN Flyboarding	0	0	0.00%	\$	-	-
stand up flyboarding in osage beach	Lake of the Ozarks (SEN Flyboarding	0	0	0.00%	\$	-	-
osage beach fireworks	Lake of the Ozarks (SEN Labor Day I	0	0	0.00%	\$	-	-
fireworks show osage beach	Lake of the Ozarks (SEN Labor Day I	0	0	0.00%	\$	-	-
fireworks osage beach	Lake of the Ozarks (SEN Labor Day I	0	0	0.00%	\$	-	-
labor day osage beach	Lake of the Ozarks (SEN Labor Day I	0	0	0.00%	\$	-	-
osage beach events	Lake of the Ozarks (SEN Labor Day I	0	0	0.00%	\$	-	-
osage beach pub crawl	Lake of the Ozarks (SEN Mardi-Gras	0	0	0.00%	\$	-	-
osage beach mardi gras	Lake of the Ozarks (SEN Mardi-Gras	0	0	0.00%	\$	-	-

osage beach dog event	Lake of the Ozarks (SEV Canine Can	0	0	0.00%	\$	-	-
osage beach dog days	Lake of the Ozarks (SEV Canine Can	0	0	0.00%	\$	-	-
Jim Stafford concert osage beach	Lake of the Ozarks (SEV Jim Staffor	0	0	0.00%	\$	-	-
Jim Stafford osage beach	Lake of the Ozarks (SEV Jim Staffor	0	0	0.00%	\$	-	-
Jim Stafford show osage beach	Lake of the Ozarks (SEV Jim Staffor	0	0	0.00%	\$	-	-
Main street music hall osage beach	Lake of the Ozarks (SEV Jim Staffor	0	0	0.00%	\$	-	-
osage beach comedy concerts	Lake of the Ozarks (SEV Jim Staffor	0	0	0.00%	\$	-	-
osage beach comedy shows	Lake of the Ozarks (SEV Jim Staffor	0	0	0.00%	\$	-	-
osage beach concerts	Lake of the Ozarks (SEV Jim Staffor	0	0	0.00%	\$	-	-
osage beach entertainment	Lake of the Ozarks (SEV Jim Staffor	0	0	0.00%	\$	-	-
osage beach shows	Lake of the Ozarks (SEV Jim Staffor	0	0	0.00%	\$	-	-
osage beach dog event	Lake of the Ozarks (SEV Canine Can	0	0	0.00%	\$	-	-
osage beach dog days	Lake of the Ozarks (SEV Canine Can	0	0	0.00%	\$	-	-
osage beach waterparks	Lake of the Ozarks (SEV Waterpark:	0	0	0.00%	\$	-	-
osage beach waterslides	Lake of the Ozarks (SEV Waterpark:	0	0	0.00%	\$	-	-
osage beach winter attractions	Lake of the Ozarks (SEV Holiday	0	0	0.00%	\$	-	-
osage beach winter activities	Lake of the Ozarks (SEV Holiday	0	0	0.00%	\$	-	-
osage beach gospel	Lake of the Ozarks (SEV Gospel Sing	0	0	0.00%	\$	-	-
osage beach holiday lights	Lake of the Ozarks (SEV Holiday Lig	0	0	0.00%	\$	-	-
free weekend events in osage beach	Lake of the Ozarks (SEV Free Things:	0	0	0.00%	\$	-	-
free events in osage beach	Lake of the Ozarks (SEV Free Things:	0	0	0.00%	\$	-	-
free museums in osage beach	Lake of the Ozarks (SEV Free Things:	0	0	0.00%	\$	-	-
free activities in osage beach	Lake of the Ozarks (SEV Free Things:	0	0	0.00%	\$	-	-
osage beach missouri restaurants	Lake of the Ozarks (SEV Dining	0	0	0.00%	\$	-	-
osage beach bait and tackle	Lake of the Ozarks (SEV Tackle	0	0	0.00%	\$	-	-
fireworks osage beach	Lake of the Ozarks (SEV 4th of July	0	0	0.00%	\$	-	-
fireworks show osage beach	Lake of the Ozarks (SEV 4th of July	0	0	0.00%	\$	-	-
fourth of july osage beach	Lake of the Ozarks (SEV 4th of July	0	0	0.00%	\$	-	-
osage beach fireworks	Lake of the Ozarks (SEV 4th of July	0	0	0.00%	\$	-	-

\$ 15,618.42

Total Clicks	42,097
Total Impressions	706,065
Average CTR	5.96%
Average CPC	0.37
Total Spend	\$ 15,618.42

City of Osage Beach

Agenda Item Summary

Date of Board of Aldermen Meeting: 11/01/18

Originator: *(Name/Title)* Jeff Bethurem/Alderman

Date Submitted: 10/23/18

Agenda Item Title:

Discussion: Contractor License/Occupational License; Regulations; Continuation

Presented by: *(Name/Title)* Jeana Woods/City Administrator

Requested Action:

- ☐ Motion to Approve
☐ First Reading of Bill # _____
☐ Second Reading of Bill # _____
☐ Resolution # _____

- ☐ Proclamation
☐ Public Hearing
☒ Other (Describe)

Discussion

Ordinance Reference for Action: *(i.e. RSMo Section, Ordinance # & Title)*

N/A

Deadline for Action: YES ☐ NO ☒

If yes, explain:

Fiscal Impact:

Not Applicable ☒

Budgeted Item: YES ☐ NO ☐

If no, provide funding source: _____

Budget Line Item/Title: _____

FY____ Budgeted Amount: \$ _____

Expenditures to Date _____: (\$ _____)

Available: \$ _____ 0.00

Requested Amount: \$ _____

Attachments: YES ☐ NO ☒

If yes, list attachments:

Department Comments and Recommendation:

N/A

City Administrator Comments and Recommendation:

Alderman Bethurem has requested the topic on contractor licenses, specifically the possibility of suspension of, be discussed per an email I received on October 22, 2018.

In September, Alderman Bethurem requested partial changes to section 605 regarding contractor's licenses, Bill 18.44. These changes involved requiring additional insurance as well as requiring those who require a contractor license to name the City of Osage Beach as additional insured.

Ultimately, those changes did not go into effect and I stated to the Board at that time that I would report back by the end of October on modified internal processes/practices to address issues raised during the discussion of Bill 18.44; regarding overall contractor license issuance; validating insurance requirements; checks and balances throughout permitting and inspection; compliance; potential revocations, and re-licensing, etc.

As I stated to the Board in September, I will report on this at the November 1, 2018 meeting. In addition, my report will be supplied to you prior to the November 1, 2018 meeting to be reviewed beforehand (at the printing of this packet, report was not complete enough for publishing).

City of Osage Beach**Agenda Item Summary**Date of Board of Aldermen Meeting: 11/01/18Originator: *(Name/Title)* Jeana Woods/City AdministratorDate Submitted: 10/23/18**Agenda Item Title:**

City Clerk Selection to fill vacated position.

Presented by: *(Name/Title)* Jeana Woods/City Administrator**Requested Action:**
☐
☐
☐
☐

Motion to Approve

First Reading of Bill # _____

Second Reading of Bill # _____

Resolution # _____

☐
☐
☒

Proclamation

Public Hearing

Other (Describe)

Discussion/Decision**Ordinance Reference for Action: *(i.e. RSMo Section, Ordinance # & Title)***

Section 115.200 Selection - Term. City Clerk shall be selected by the Board of Aldermen.

Deadline for Action: YES ☒ **NO** ☐**If yes, explain:**

The current City Clerk has submitted her resignation and fulfillment of the said position in a timely manner is highly recommended.

Fiscal Impact:**Not Applicable** ☒**Budgeted Item: YES** ☐ **NO** ☐**If no, provide funding source:** _____**Budget Line Item/Title:** _____

FY____ Budgeted Amount: \$ _____

Expenditures to Date _____: (\$ _____)

Available: \$ _____ 0.00

Requested Amount: \$ _____

Attachments: YES ☐ **NO** ☒**If yes, list attachments:**

Department Comments and Recommendation:

N/A

City Administrator Comments and Recommendation:

The position of City Clerk is an appointed position, appointed by the Board of Aldermen per Section 115 of City Code. When this job position was previously vacated, the past selection was done via a selection committee consisting of five members; three Board representatives, the City Administrator, and one other appointed official from the Management Team. Overall, the committee interviewed the top qualified candidates, reviewed the testing activity(ies) completed by those interviewed, and ultimately made a recommendation to the Board of Aldermen of the top candidate.

The job vacancy has been posted and first round of applications are requested by Friday, November 16, 2018. A tentative time-line is as follows;

- *1st week of November: Selection Committee formation

- *Last week of November - post-Thanksgiving Holiday: Committee to review applications and select candidates to interview (staff will assist in organizing and scoring base on criteria)

- *First/Second week of December: Interviews/Testing

- *Third week in December: Committee recommendation to the Board on top candidate

What is needed from the Board at this time - Determine Selection Committee Members